

Overhaul of social security system to simplify benefits

Plans for a fundamental overhaul of the £37,000m social security system were announced in the Commons by Mr Norman Fowler, Secretary of State for Social Services, yesterday.

Announcing what he called the most substantial examination of the system since Beveridge, Mr Fowler told MPs that any savings would give the Government the choice of diverting money to other parts of the social security budget.

But he fuelled Opposition fears when he told journalists: "If there are economies, if there are savings in any particular area, then Government basically would have the alternative of putting that money into another benefit area, or conceivably of deciding that it would like to reduce taxation."

The minister told the House that in addition to the two inquiries which had already been launched - into pensions and housing benefit - he was proposing two further inquiries to complete the overall examination of the system: one into supplementary benefit, and another into benefits paid for children and young people. He is also commissioning a comprehensive survey of disability.

The four policy surveys, examinations of the structure and administration of a system which accounts for almost 30 per cent of all public spending, with payments to more than 20 million beneficiaries administered by 80,000 staff, are to be completed by the end of this year.

Mr Fowler emphasized that the reviews would be undertaken with outside help, with public evidence, with no secret purpose, with no preconceived ideas and that there would be no closed door policy.

He said that his own review, on pensions, had completed taking public evidence on portable pensions and that legislation could possibly come before other actions on the remaining issues.

MAIN SOCIAL SECURITY BENEFITS 1983 (figures are approximate)

	Beneficiaries in millions	Cost in £bn
Pensions	9.48	13.85
Supplementary benefit	7.1	5.6
Child benefit	12.6	3.9
Housing benefit	6.75	4.0
Family income supplement	0.38	0.12
One parent benefit	0.54	0.17

Woman's warning saved boy skiers

By David Cross

Six British schoolboys and their teacher escaped almost certain death in Sunday's avalanche in the Swiss Alps, largely thanks to the presence of an American ski instructor.

Miss Lesley Henning, aged 29, from Seattle, who was skiing with the group from Ardingly College, Sussex, screamed a warning.

Mr Peter Hopkins, managing director of Schools Abroad, which had organized holidays for nearly 100 schoolchildren from three British schools, said: "She told me she did not see or hear the avalanche, but she sensed it coming, turned round, saw it and screamed a warning."

"As a result they had a split second to see the avalanche coming and were able to move to avoid its direct impact."

Mr Hopkins described the accident which killed two British teachers and two New Zealanders on his return to Gatwick yesterday from the resort of Saas Grand near Zermatt and the Matterhorn.

He was accompanied by about 50 children from Edgehill School, Bideford, north Devon, and St Felix School, Southwold, Suffolk, several of whom were buried under snow. The 48 pupils from Ardingly are completing their holiday at another resort.

It appears the avalanche was caused by an overnight rise in temperature after fresh snow.

Mr Mark Hutchinson, national officer for the British Mountaineering Council, said that his organization's advice was to stay away from gullies and open snow-fields for 48 hours after new snow.

If in doubt ski-mountaineers should dig an exploratory pit to examine lower levels of snow and ice. New snow falling on compacted snow from earlier falls was particularly hazardous, he said.

In the case of ski-resorts, however, the responsibility for determining whether approved ski slopes are safe rests with local organizers. Normally they would dynamite dangerous build-ups of snow and ice, or close a slope.

It did not happen on Sunday, but Switzerland has a reputation of having some of the best organized resorts.



Mrs Lyn Bonoet, aged 26, from Devon, who was killed in the avalanche.

NUR vote to join blockade of coal

By Paul Routledge, Labour Editor

Leaders of the National Union of Railwaymen joined the miners' dispute last night by instructing their 140,000 members to ban the movement of coal and coke throughout Britain immediately.

The decision was taken unanimously by the NUR executive committee after a move by moderates to postpone the sympathetic industrial action, which brings the railwaymen into direct conflict with the government labour law, had been rejected by 17 votes to 3.

From 7 p.m. last night union members were told not to transport any coal unless requested to do so by the National Union of Mineworkers, whose "rolling strike" is now into its fourth week.

Train drivers belonging to the footplate union, the Associated Society of Locomotive Engineers and Firemen, already agreed to "black" coal movements. British Rail is understood to be sending home men who obey the unions' orders.

The railwaymen's executive reaffirmed support for the miners "in the light to save pits and jobs, recognizing that pit closures on the scale envisaged will mean a massive loss of railway jobs." Rail union leaders reiterated their instructions not to cross miners' picket lines.

The outnumbered moderates who counselled caution until all 183,000 miners were out on strike after a national ballot were told that the miners' union had already taken a national decision to back the strikes as they break out in the coalfields.

The first lay-offs attributed to the pit strike came yesterday. Grant Lyon Eager, the contractor handling rail transport at British Steel's Scunthorpe works, said it was making redundant 41 of its 300 workers there at the end of the week.

Production at BSC's works, which employs 6,800 people, has been cut by 65 per cent because of coking coal shortages. Other contractors handling blastfurnace work are expected to announce further job losses.

A continuing drift back to work in the moderate coalfields was reported by the National Coal Board yesterday. By the night shift, 40 pits were working normally and another five were producing some coal. Men were crossing picket lines at nine more collieries, and the number totally stopped had fallen from 130 to 122.

In the key western Coal Board area covering Lancashire, North Wales and the Midlands, 5,000 men reported for work compared with 2,000 a week ago.

But three-quarters of the industry was still strikebound.

Vote with feet, page 2

Tomorrow

Ballet shoes
The Lynn Seymour story. Part II Terence Rattigan and the movie moguls

Browned off
Penny Perriek explains in Wednesday page how not to make a meal of cooking

Simon tracks
Cinder Barnes peers through the flying cinders to discover the magic of speedway racing

War and peace
Peter Kellner on the shrivelled laurels of Thatcher's war

Goal post
Should England play rugby in South Africa? The Miles Kingston postbag

Argentina's pledge on Falklands

President Alfonsín of Argentina has repeated his desire for normal relations with Britain and called for talks on the future of the Falklands, promising ample guarantees to the Islanders. *Floating port, page 8*

Moscow riddle

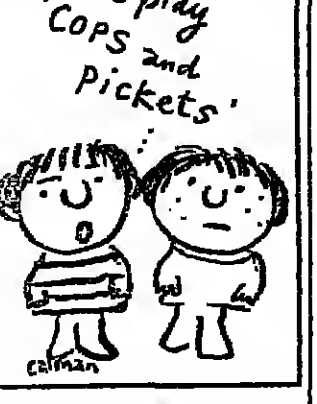
Mr Chernenko, the Soviet leader, visited the Kremlin clinic on Sunday but it is not known whether he had a check-up or was visiting. *Chernenko in charge, page 5*

Mondale ahead

Today's New York Democratic primary is a crucial test both for Mr Mondale and Senator Hart. An opinion poll put Mr Mondale 11 per cent ahead. *Page 8*

Reuters record

Reuters, the news agency which is planning to go public next month, made record profits of £55.25m for 1983. *Page 21*



Eviction delay

An attempt to evict women from the original peace camp at Greenham Common airbase in Berkshire has been postponed. *Page 2*

Singer murder

The father of Marvin Gaye, the soul singer, is expected to be charged with the murder of his son in their Los Angeles home. *Page 9*

Manager to go

Keith Burkinshaw, manager of Tottenham Hotspur, will leave the club at the end of the season. Burkinshaw resigned yesterday after eight years in charge. *Page 26*

Leader page, 15
Letters: On Cern, from Professor P. T. Matthews, FRs, and others; data protection, from Mr M. S. White; art sales, from Mr K. Hudson.
Leading articles:
Triple alliance: Cyprus: Lord Rayner
Features: pages 10, 12, 14
Anger in the milking shed: the Hart-Mondale foreign policy divide: China's rural crime wave: on your bike: a cautionary tale. Fashion: looking sharp in the showers. Spectrum: the Lynn Seymour story.
Computers: pages 17-20
Computer copyright: more micro winners; another debut. *Obituary, page 16*
Miss Elizabeth Goudge, Luigi Barzini, Marvin Gaye.

Terror attack injures 48 in Jerusalem

From Christopher Walker, Jerusalem

One of the busiest shopping streets in West Jerusalem was briefly transformed into a bloody battle-ground yesterday as Arab terrorists lobbing grenades and armed Jewish civilians - including a jeweller and a bus driver - exchanged volleys of shots. It was one of the worst and most indiscriminate attacks mounted in the Holy City for years.

A total of 48 people injured in the attack were taken to hospital, two of them in serious condition.

One of the three attackers - who are believed to have infiltrated across the Lebanon border - was killed and left lying in the road. The other two were detained by Israeli security men.

The attack was considered by officials here to have been linked with the campaign under way in America to have the US Embassy transferred from Tel Aviv to Jerusalem.

Responsibility was quickly claimed by the radical Democratic Front for the Liberation of Palestine group, which issued an imaginative but totally unfounded communiqué from Damascus alleging that its fighters had stormed the Ministry of Tourism and taken hostages.

The ministry building is only a few hundred yards away from the spot where the fighting started shortly after 10 am. Adding to speculation that it may have been the original target.

As it was, the Arabs - one of whom gave a clenched fist Palestinian salute before hurling another grenade towards the

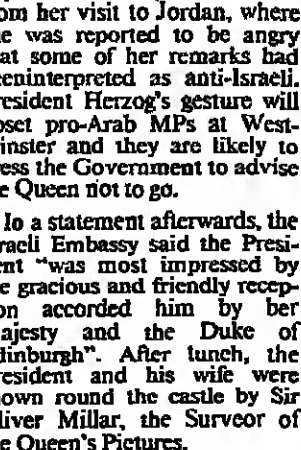
Queen is invited to Israel

President Chaim Herzog of Israel yesterday invited the Queen to visit his country as "a most honoured and welcome guest" when the two met for lunch at Windsor Castle.

It was announced by the Israeli Embassy in London last night in the face of silence from Buckingham Palace, and in Whitehall. No immediate reply was given - or expected - and it could be years before the Queen takes up the offer.

The invitation comes only days after the Queen's return from her visit to Jordan, where she was reported to be angry that some of her remarks had been interpreted as anti-Israeli. President Herzog's gesture will upset pro-Arab MPs at Westminster and they are likely to press the Government to advise the Queen not to go.

In a statement afterwards, the Israeli Embassy said the President "was most impressed by the gracious and friendly reception accorded him by her Majesty and the Duke of Edinburgh". After lunch, the President and his wife were shown round the castle by Sir Oliver Miller, the Governor of the Queen's Pictures.



Miss Karen Money, aged 29, also died.

Retaliation pledge on levy curbs

By Anthony Bevins, Political Correspondent

A Labour Government would retaliate against Tory action on the unions' political levy by making companies set up separate political funds which would require shareholders' approval. Mr John Smith, the shadow spokesman on employment, told the Commons last night.

Speaking in a Report Stage debate on the Trade Union Bill, before the expected government backbench revolt on contracting in to the political levy, Mr Smith said that the Government was seeking to curb union rights to campaign against government policies which directly affected their members; on issues such as public spending, denationalization and privatization. *Parliament, page 4*

Tories attack EEC milk pact

By Philip Webster, Political Reporter

Commons ordeal for Jopling

Mr Michael Jopling, the Minister of Agriculture, was given a difficult time by Conservative backbenchers in the Commons yesterday over the new European Community agreement on reduced milk production, which farmers have said could force one in six of Britain's dairy farms out of business.

The Conservative benches were almost full as Mr Jopling reported on the outcome of the weekend's meeting in Brussels. After his statement it appeared that a large majority of them wanted to put questions to him.

Pro- and anti-marketisers alike voiced anger that the milk deal, which Mr Jopling said would save the Community £1,000m a year, would hit Britain far worse than other member countries, and that dairy farmers were suffering a disproportionate share of the burden caused by the reform of

Sub-machine guns for police 'horrendous'

By Stewart Tendler, Crime Reporter

An expert on the police use of firearms yesterday attacked the Home Office decision to allow Scotland Yard to buy sub-machine guns for body-guard duties during the economic summit conference in London this summer.

Mr Colin Greenwood, a former police superintendent and author of works on police firearms tactics, said: "I find it horrendous that a police force should have sub-machine guns in the centre of London. Are they expecting the Russian infantry to come en masse?"

Mr Greenwood was commenting after the Home Office confirmed yesterday that up to a dozen 9mm Heckler and Koch MP5K compact sub-machine guns are being bought at the request of the Yard. The Home Office said that the guns were needed before the conference, to be attended by President Ronald Reagan and six other leaders.

But Mr Greenwood said: "Terrorists won't come in dozens. The only reason for having sub-machine guns is

Soviet-block ships mass in Atlantic

By Rodney Cowton, Defence Correspondent

During the past six days the Warsaw Pact has begun what may be the biggest ever deployment of ships in the North Atlantic area.

The build-up has been detected in three phases:

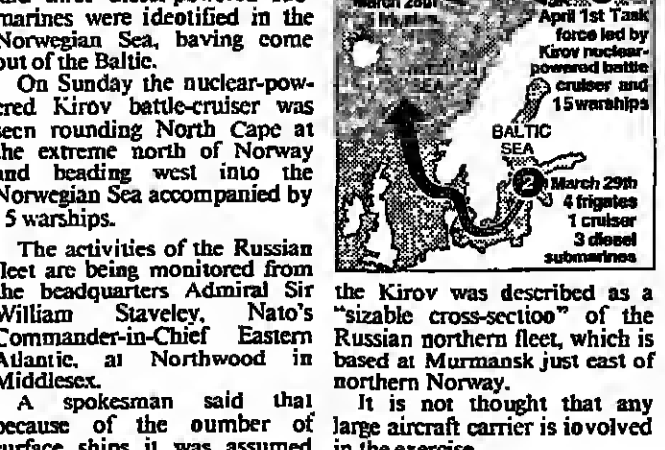
Last Wednesday Nato maritime patrol aircraft located five Krivak anti-submarine warfare frigates in the north of the Norwegian Sea. They normally operate 'farther east' in the Barents Sea.

Last Thursday four Krivak frigates, a Kynda class cruiser and three diesel-powered submarines were identified in the Norwegian Sea, having come out of the Baltic.

On Sunday the nuclear-powered Kirov battle-cruiser was seen rounding North Cape at the extreme north of Norway and heading west into the Norwegian Sea accompanied by 15 warships.

The activities of the Russian fleet are being monitored from the headquarters of Admiral Sir William Staveley, Nato's Commander-in-Chief Eastern Atlantic, at Northwood in Middlesex.

A spokesman said that because of the number of surface ships it was assumed



UK ready to talk on hostages

By Our Defence Correspondent

The British Government would be willing to have direct contact with the Unita guerrillas who are holding 16 Britons hostage if it would help to secure their release in Angola.

This was indicated yesterday by the Foreign Office. It followed reports of the arrival of the hostages at Jamba in the south of Angola after a trek of more than 800 miles. The hostages were seized more than five weeks ago at Kafunfo in the northern Angola.

Until now the Foreign Office has used the offices of the International Committee of the Red Cross to secure information on the condition and whereabouts of the hostages.

It is trying through the Red Cross and other channels, possibly including the South Africans, to establish what conditions Dr Jonas Savimbi, the Unita leader is setting for the release of the hostages.

The Foreign Office said it had received conflicting indications of Dr Savimbi's demands. It said that in a situation such as that in Angola, the Government's policy was to condemn the taking of hostages, and not to accede to demands, but Britain would be prepared to talk to anybody to secure the release of the hostages.

The Foreign Office's primary concern was the humanitarian one of getting release of the hostages as soon as possible, and they were prepared to be reasonably pragmatic.

Britain has officially recognized the Marxist MPLA regime in Angola, which is backed by Cuban forces in the country. Because of this until now there has been no direct contact with Unita, even though its sympathies are pro-Western.



There are over 50,000 people, young and old, who've had to learn about Multiple Sclerosis. Some show no obvious handicap. Others suffer paralysis, impaired sight, incontinence.

Each year, research brings a cure closer. But in 1983 alone, research cost us £1 million. And caring for MS victims, another £2 million.

So please send all you can to the Multiple Sclerosis Society. Send it by cheque, giro, postal order, money order, cash or credit card. And save your children learning about MS.

To: The Multiple Sclerosis Society, FREEPOST, 286 Munster Road, Fulham, London SW6 6BR. (Tel: 01-351 4022, Giro Bank No. 5149355).

☐ I enclose a donation to the Multiple Sclerosis Society.

☐ Please send me the Society's leaflet on making covenants or bequests.

☐ Please debit my Access, Card, Barclaycard or Visa as applicable the sum of £ _____ Card No. _____

Cardholder's Signature _____

Donations accepted on request.

Name _____

Address _____

MS MULTIPLE SCLEROSIS

We can only find the cure if we find the funds.

T/C/A

Family life of jobless is under threat

By Nicholas Timmins
Social Services Correspondent

Family life in Britain is being threatened on an unprecedented scale by unemployment, a report from 12 leading voluntary organizations said yesterday.

"Unacceptable damage" is being caused by high levels of unemployment, which are affecting not just the unemployed but their spouses, children and the elderly relatives for whom they care. These are the findings of the Unemployment Alliance, an umbrella group including Age Concern, the National Association of Citizens' Advice Bureaux, MIND, the Child Poverty Action Group and the National Council for Voluntary Organizations, said. "This is a sad reflection on a society which claims to value its families".

The report argues that in addition to the three to four million people actually unemployed, there are 1.2 million children in families where the head is unemployed, 500,000 of them where unemployment has lasted over a year.

Official figures grossly underestimate unemployment among women, and the "average" family of a working husband, housewife and two children now make up only 5 per cent of all households.

One in seven families is headed by a single parent, 90 per cent of whom are women, and more women care for frail or handicapped relatives than there are mothers with children under 16.

Over 50 per cent of two parent families have both parents working, and in many cases the wife's earnings are not "pin money" but necessary to keep the family out of poverty. Three or four times more families would be in poverty if the wife did not work.

Sharp exchanges in Commons over miners' dispute

By Philip Webster, Political Reporter

Political differences over the miners' dispute sharpened yesterday when Mr Peter Walker, Secretary of State for Energy, said that it was a great pity that no national ballot had been allowed.

There was confusion in the Commons after the speaker, Mr Bernard Weatherill, halted Mr Walker midway through his reply to a private notice question tabled by Mr Tony Benn. Mr Weatherill said that the minister was going beyond the terms covered by the question.

Earlier Mr Benn had been involved in a heated altercation during a live interview on Independent Television News in which he accused it of interviewing him under false pretences and covering the dispute disgracefully.

The Speaker's action in interrupting Mr Walker, which several Conservative MPs, as he answered a question from Mr Benn about the effect on energy supplies of the decision by the transport unions to back the miners.

Mr Walker had said that he hoped the unions would take into account that 14 of the 24 members of the National Union of Mineworkers were women, and more women care for frail or handicapped relatives than there are mothers with children under 16.

Over 50 per cent of two parent families have both parents working, and in many cases the wife's earnings are not "pin money" but necessary to keep the family out of poverty. Three or four times more families would be in poverty if the wife did not work.

six months' stocks of coal at the power stations.

The confrontation of ITN's *News at One* programme between Mr Benn and Mr Leonard Parkin, the interviewer, came after ITN had shown two pithead reports followed by another item in which Mr Neil Kinnock declined to say whether or not he supported a ballot.

Mr Benn, asked whether he backed a ballot, said ITN was trying to create trouble in the Labour Party and was losing public credibility because it was not covering what was really happening.

As Mr Parkin attempted to intervene, Mr Benn said: "You listen to me for a moment... because I think you have brought me here under false pretences."

ITN coverage had been a disgrace, he said. People were defending their jobs, trying desperately to save their communities. "Why don't you cover the crisis in the mining industry upon which you and I will depend for energy when the oil runs out?"

As Mr Parkin persisted Mr Benn said that the national executive of Labour had backed the miners, and he added: "And what you are doing, and this is how ITN makes a living and why Alastair Burnet got his knighthood, you're trying to make trouble in the Labour Party, discourage the miners, who've got a very hard battle on."

ITN said last night that Mr Benn was entitled to his point of view. ITN's reputation for impartiality was a matter of public record.



A mobile miner, protected by police, crossing through pickets outside the Parkside colliery at Newton le Willows in Lancashire yesterday (Photograph: Brian Harris).

Strikers 'have voted with their feet'

By Paul Routledge, Labour Editor

Mr Bill Paynter, an influential figure in the National Union of Mineworkers, yesterday attacked the "fetish" of secret ballots on industrial action and argued that a rolling strike was "less democratic than a ballot vote."

Mr Paynter, a former general secretary of the union whose views still command wide respect, said the Government, the National Coal Board and certain union leaders were plugging for a ballot vote in the belief that the outcome would be against a strike.

In a letter to the union journal, *The Miner*, he insisted: "It is not unknown for ballots to be operated to defeat action. It is over-simplistic to see a ballot

as a sort of pure instrument of democracy within the union and ignore the external forces at work to influence and possibly determine the outcome."

Mr Paynter, evidently springing to the defence of the left-wing leaders of the union, said: "The spontaneous start and spread of strike action triggered by an attack and responded to by solidarity action to involve the majority in the union is no less democratic than a ballot vote."

"In many ways voting with the feet can be the most effective form of democratic action. There is no merit in making a fetish of one democratic instrument to the exclusion of others."

Pit-duty policeman can earn £500

By Peter Evans, Home Affairs Correspondent

The Police Federation confirmed yesterday that a police constable on duty at a picket line could get £400 or £500 a week in overtime and basic payments.

The actual amount depends, of course, on how much time the officer spends on his feet, and his position on the pay scale.

The pay system for police back-up provides that any time in a support unit should be divided into eight hours at basic pay, eight hours at time and a third, and eight hours sleep.

If sleep is not disturbed and reasonable facilities are given for leisure, no pay is available for that eight-hour period. However, if no proper sleeping

accommodation is available, the third eight-hour period in the day also qualifies as time and a third.

There have been reports of officers having to sleep in coaches. A federation spokesman said that if men finish at, say, 4am and breakfast is at 6am "that makes a mess of the sleeping period. Some accommodation we have seen is reasonable. Some is not."

According to reports reaching the federation's headquarters, most men are doing 12 hours on and 12 hours off.

A top-rate constable with a minimum of 15 years' service earns £203.58p for each five-day week on an ordinary eight-hour day shift.

£250,000 in stamps stolen from van

By Stewart Tandler
Crime Reporter

London detectives are investigating what is believed to be Britain's largest stamp theft in which thousands of stamps worth a total of £250,000 were taken from a van on its way to Heathrow airport and an auction in South Africa.

The stamps were being put up for auction by Stanley Gibbons in Johannesburg on April 11 and 12 but the company said yesterday that the auction had been cancelled. Of 1,456 lots to have been offered at the sale, 1,400 had been stolen.

The stamps, with individual values as high as £2,500, disappeared after they were loaded in five boxes into a Ford Transit van last week at the company's offices in the Strand in central London.

The van owned by a west London freight company had several calls to make before going to the airport.

The driver parked in St Mary Axe, in the City, to collect another item.

QL delivery date delayed again

Sinclair, which launched its latest microcomputer, the QL, in January with a promise to deliver the first machines by the end of February, has postponed the delivery date for the second time. First deliveries will now take place later this month (Our Technology Correspondent writes).

After the initial delivery date could not be met, because of problems on microchips and software, the company said that first deliveries would be made by the end of March.

In February Sinclair was asked by the Advertising Standards Authority to amend its promise to deliver the QL within 28 days.

Police Bill appeal by 200 editors

More than 200 editors of national and regional newspapers have supported a letter to the Home Office urging the Government to remove all references to journalism from the Police and Criminal Evidence Bill.

The list of names appearing in this week's issue of *UK Press Gazette*, a journalism newspaper, includes the editors-in-chief of the Press Association and Reuters; the director-general of the BBC, Mr Alastair Milne; and the editor and chief executive of Independent Television News, Mr David Nicholas.

Correction

In the table on March 27, "Readership of broadsheet national newspapers", the number of women *Daily Telegraph* readers should have been 1,529,000. The readership was supplied not by the Audit Bureau of Circulations but by the National Readership Survey carried out by Research Services Ltd.

Seven remanded on missiles charges

By Craig Seton

Four South Africans and three British businessmen appeared amid strict security before Coventry magistrates yesterday charged with evading United Nations' prohibitions on the export of strategic goods to South Africa, allegedly involving components used in anti-missile weaponry.

The appearance of the South Africans and one of the Englishmen in the same court on Saturday led to South Africa recalling Mr Marius Steyn, its Ambassador to Britain, for consultations.

At yesterday's hearing the South Africans were remanded in custody until next Monday and the Englishmen were remanded on conditional bail until May 14, facing a charge that on December 6, 1981, at Heathrow airport, London, and elsewhere they were knowingly concerned in the export of Magnetrons with intent to

evade prohibitions on exports to South Africa.

The Englishmen in court were Derek Wilfred Salt, aged 59, of Westcliff Drive, Coventry, managing director of D. W. Salt Engineering, Coventry; Michael Gardiner, aged 55, of Collyhouse, Colford, Devon, chairman of the company and Director of Fosseway Securities of Seaton, Devon, and Michael Swann, aged 33, of Royston, Hertfordshire, an export buyer.

The South Africans remanded in custody were Hendrix Botha, aged 49, a company director; Stephanus D'Jager, aged 49, a financier; William Metelkerkamp, aged 42, a managing director and Jacobus la Grange, aged 38, an engineer.

The recall is being viewed as an indication of the Government's displeasure at the arrest of the four men by the British authorities (our Johannesburg Correspondent writes).

Bar leaders' riposte to Law Society

By Frances Gibb
Legal Affairs Correspondent

Leaders of the Bar, including Sir Michael Havers QC, the Attorney General, last night delivered their riposte to the Law Society over its campaign for increased advocacy rights in higher courts.

A special committee issued a unanimous statement on behalf of the Bar Council stating that the society "has once again thought it necessary to raise the issue of solicitors' rights of audience."

The question had been debated exhaustively twice in 12 years, first in 1971/72, when the society made an application to the Lord Chancellor and again by the Royal Commission on Legal Services between 1976 and 1979, the statement said. "The Bar Council takes the view that the paramount consideration in these matters must be the interests of the general public."

After hearing evidence from all interested parties, the royal commission concluded the public interest required "a separate corps of specialist advisers and advocates" and recommended no general extension to solicitors' rights of audience.

The Government, in its White Paper in response to that commission last October, accepted that recommendation: "There can be no sensible suggestion that the loss by the solicitors' profession of the conveyancing monopoly alters this well-settled public interest in any way."

The Bar committee was fully attended by about 20 barristers,

Royal visits to power stations likely to go ahead

By David Young, Energy Correspondent

Plans for the inauguration by members of the Royal Family of two of the Central Electricity Generating Board's new power stations in the next three months are going ahead despite the miners' dispute.

The possibility of the Drax B coal-fired station in Yorkshire and the Dinorwic hydro-power station in Gwynedd becoming embroiled in the dispute has been discounted. More than 20 of the board's 95 power stations are now being picketed.

Drax B is due to be officially opened by the Queen in June and the Dinorwic station in May by the Prince of Wales.

The board's official position is that it is not directly involved in the miners' dispute, although various contingency plans have been drawn up and can be put into operation at short notice.

A Buckingham Palace spokesman said that the engage-

ments at the two power stations would be reviewed only if the hosts involved made a request to do so.

Dinorwic, deep inside a Snowdonia mountain, can feed power into the national grid for up to five hours. It has been designed to operate only when demand is high.

The board is considering increasing oil generated power from the 2,000 megawatt Kingsnorth station in Kent, its only station capable of generating electricity from both coal and oil.

At present coal is being used but a switch to oil could be made within hours if coal stocks fall below the level regarded as the safe minimum. Kingsnorth is one of the board's "top ten" producers of power.

The board also has small turbine-powered stations in London, Watford, Leicester and

Letchworth, which could contribute to the national grid at short notice. These unmanned stations use generating equipment similar to that on the North Sea oil production rigs.

A large North Sea platform, such as the Marathon Brae A platform, due to be officially opened next week, generates enough power to supply a city the size of Leicester from gas normally burnt as waste.

The local turbine stations have seldom been used, because they have to depend on aviation-type fuel which makes the electricity they produce 70 per cent more expensive than that produced by coal or nuclear power.

Nuclear power stations now contribute about 18 per cent of Britain's electricity, but as they are run as base-load stations and turned off only for maintenance it is unlikely that they would be used to make up the

shortfall from coal-fired stations.

The board is therefore concentrating on producing more power from its five big oil-fired stations to preserve its coal stocks, and on persuading the Government to pay for the increased use of oil. These stations normally produce 4 per cent of the board's output.

Farmer swings bullish deal

A Hampshire farmer has bought a new car by trading in his old car and twenty bullocks. The firm took the car and bullocks from the farmer, who has not been identified, in exchange for a £13,000 Toyota Land Cruiser.

The owner of the car company, Marshall Rolf Ltd, of Southampton, is Mr C G Marshall, who is also a farmer.

Bank union strikers return for talks

By Our Labour Reporter

One of the longest and most embarrassing industrial disputes between a union and its officials over the appointment of a head for a computer department was brought to an end yesterday.

The Banking Insurance and Finance Union has agreed to reinstate Mr Ram Saddul, a data control manager at its headquarters in Wimbledon, south London after a

month-long strike involving up to 130 officials.

The strikers, who belong to white collar union, the Association of Professional, Executive Clerical and Computer Staffs, have agreed that Mr Saddul will remain on leave and on full pay pending the result of further talks. If there is no settlement after a meeting with Mr Murray, general secretary of the TUC, will appoint an inquiry.

Farmers still in the dark on milk quotas

By John Young

Dairy farmers in Britain, as in much of the rest of Europe, are still in the dark about how the EEC's new scheme to curb surplus milk production will operate, and how it will affect them individually.

The European Commission has given Britain the choice of a national quota of either its 1981 production figure of about 15 million tonnes plus 2 per cent this year and 1 per cent thereafter, or a cut of 7.32 per cent in the 1983 figure of about 16,500,000 tonnes. It has not yet been decided which formula to adopt.

The Government has also to decide whether to decree a quota for every farmer or to set a limit on the amount to be produced by each of the dairies owned by the Milk Marketing Boards in England and Wales, Scotland and Northern Ireland.

The possibility that the system may vary from one region to another has not been ruled out.

The National Farmers' Union and the boards, between whom little love is lost, are both lobbying strongly to be given responsibility for administering the scheme. The Commission has said that it is only interested in each country meeting its target reduction and not in the details of how that is done.

If quotas are introduced for individual farmers, they will be obliged to pay a penal super-

Meat sales 'hit by TV viewing'

By John Young

By 1990 three quarters of all beef would be sold in standard processed and packaged cuts, nearly twice as much as at present, and traditional high-quality joints would be needed only for special occasions and by restaurants, Mr Colin Callimore, managing director of Devhurst, said in Dublin yesterday.

Meal times used to be the "tote pole" round which the day and week revolved, he said, and *cineamas, theatres, concerts and paises de danse* all timed their programmes to suit the gastronomic clocks of their patrons.

levy of 75 per cent, amounting to about £127 a tonne, on all excess production.

If the quotas are allotted to the dairies, the levy will rise to 100 per cent, or about £170 a tonne, which means that a dairy would have to limit the amount it bought from each of its suppliers.

Although the marketing boards do not have a total monopoly, it is intended that so-called produce-processors, who sell direct to customers and account for 2 per cent of the market, should be brought into the scheme.

The only exemptions are likely to be for farmers whose

production figures have somewhat been distorted, for example if their herds were suffering from disease in 1981.

There are about 40,000 dairy farmers in England and Wales and about 50,000 in the whole of the United Kingdom. The average herd in England and Wales is 65 cows and the average yield a cow slightly more than 5,000 litres a year.

The union has estimated that the scheme to curb surplus production will cost the average dairy farmer £45 a week. Since average incomes after tax last year were only £2,500, in theory many farmers could be forced out of business.

Parliament, page 4

£10m move

The Crown Agents are to sell their headquarters on Millbank in Westminster and are asking for offers of about £10m for the freehold. The new headquarters are in Sutton, Surrey.

However, any such estimate must be suspect, because farmers have a choice of either reducing the size of their herds or reducing milk yields by feeding the animals concentrates. In the latter case lower returns would be partly offset by lower feed cost.

Most people in the industry do not expect a wholesale culling of dairy herds, although farmers may choose to get rid of their less productive animals.

There is no reason why the scheme should affect prices of milk or dairy products, even though the present maximum retail price of 22p a pint is to be decontrolled next year.

Farmers in Northern Ireland have criticized Mr Michael Jopling, Minister of Agriculture, for suggesting that they had been given as good a deal as those in the Irish Republic.

They have been allowed to produce an extra 65,000 tonnes, 2.8 per cent above the 1981 figure, whereas the Republic's quota has been raised by 4.65 per cent.

Peace camp eviction postponed

By Pat Healy

The expected eviction of a writ evicting women from the original "peace" camp outside the main gate of Greenham Common RAF base in Berkshire was postponed yesterday.

Hundreds of women arrived over the weekend to join the 30 women living at the camp in resisting the eviction. That had been forecast for 5 am after the Department of Transport obtained a High Court possession order on the land, which is needed for road widening.

The Greenham women were jubilant yesterday at the delay but they alerted supporters that more women would be needed to prevent further eviction attempts.

Mr Nicholas Blandy, under-sheriff for Berkshire, visited the camp just before 9am yesterday with Mr Richard van der Pump, the sheriff's officer.

But after Mr Blandy had viewed the camp, which was occupied by about four hundred women, he drove off.

Later, from his office in Reading, Mr Blandy said that it was his duty to arrange the execution of the writ of possession in such a manner as to minimize the possibility of a breach of the peace.



Spread a little happiness: Mr Neil Kinnock with the Pearly King of Chelsea, Mr Bill West, and Mrs Barbara Castle, Labour MEP for Greater Manchester North at the Queen Elizabeth Hall, London, yesterday. They were attending a gala for pensioners at which Mr Kinnock handed out a mini-

mountain of 2,000 pats of butter worth £500 supplied by Manchester Co-op. Each 125 gramme pat was labelled "a little bit of butter mountain". The gala launched a campaign to encourage pensioners to vote for Labour in the European parliamentary elections in June.

Revenue's tax chasers raise £138,000 each

By Frances Williams, Economics Correspondent

The 2,495 Inland Revenue staff who specialize in chasing tax dodgers earned £344m for the Exchequer last year, £138,000 in extra tax, interest and penalties each, the Treasury says.

Since 1979 the number of staff investigating tax evasion has risen steadily as has their productivity.

In 1979, 1,650 people were employed on investigative work, raising an additional £100m, or £60,000 a head in extra taxes.

The 1983 staffing figure is not strictly comparable because it includes the time spent on investigation (in full-time equivalents) by staff with other duties.

But the figures, revealed yesterday in a parliamentary

answer will provide further ammunition for the Civil Service trade unions, which have constantly argued that government staffing cuts in the Inland Revenue will affect the state's income and thus leave taxpayers worse off.

The revenue from each additional investigating official is many times the extra salary providing excellent value for public money, the unions argue.

Beer output up 10.6% in February

Beer production jumped 10.6 per cent in February compared with the same month last year, the Brewers' Society reported yesterday. That followed a rise in January of 2.3 per cent.

Special factors were at work in February but it still looks as if there was an increase in sales of up to 3 per cent judging from reports from brewers.

Overseas selling prices
Australia \$1.20; Belgium 1.10; Canada 1.10; Denmark 1.10; France 1.10; Germany 1.10; Greece 1.10; Holland 1.10; India 1.10; Ireland 1.10; Italy 1.10; Japan 1.10; Korea 1.10; Malaysia 1.10; Mexico 1.10; New Zealand 1.10; Norway 1.10; Portugal 1.10; Spain 1.10; Sweden 1.10; Switzerland 1.10; Taiwan 1.10; Thailand 1.10; Turkey 1.10; USA 1.10; USSR 1.10; Yugoslavia 1.10.

ITALIAN LANGUAGE COURSES IN ITALY
Monthly courses (80hrs) throughout the year at all levels, accommodation separate.
Course + accommodation £ 208 per month.
Registration write to: BERTRAND RUSSELL
Via Capoue 1, 35122 Padova
Tel. 049/854051

based curriculum for the more able (this has been chosen by 19 pupils, all boys) and a vocational curriculum similar to that provided by City and Guilds. All pupils have to do core subjects but are nevertheless taught as a separate group. The girls are following the vocational path, almost all the girls are doing such courses as hotel and catering, community care and business studies, while the boys do engineering, technology and construction. The boys are more of the head, admitting that there are more stereotypes in the TVEI courses than in the general school curriculum. "Female" subjects are timetabled against "Male" subjects, but he says it is very difficult to remove that. He would also say he hopes that some pupils would go into the new technology industry in north Wales. There has been an almost total collapse of the traditional labour market with only 0 per cent of school leavers getting jobs last year. This will perhaps be the acid test of TVEI.

Mobile way to teach pupils new technology

By Lucy Hodges, Education Correspondent

Four large mobile technology laboratories are taking to the roads to introduce technology to primary and secondary schools. Mr Kenneth Baker, Minister for Information Technology, announced yesterday.

The large buses, equipped with microcomputers, robots and electronic equipment, have part of a new national programme, British School Technology, which aims to train teachers and increase the numbers learning technology in schools. One bus will be for girls only and another just for middle schools.

Funded by the Department of Trade and Industry and the Manpower Services Commission at a cost of £2.5m, the initiative is intended to be independent and self-financing. Local education authorities will have to pay for the services and the organization will try to attract sponsors.

The venture is likely to create controversy because the Department of Education and Science is not involved, but also because the centre will be

private, selling its services to state schools.

Mr Robert Dunn, Under Secretary at the department said yesterday that he welcomed the programme and the Government was not concerned where the money came from.

Mr Baker said the purpose was to bring technology firmly into the schools for O and A level students, but also to introduce eight and nine-year-olds to the subject.

Based on a scheme developed by Trent Polytechnic in Nottingham and Bedfordshire education authority, British School of Technology will be available to all 104 education authorities in England and Wales.

Mr Baker said that the initiative had been a success in Bedfordshire. There were 7,000 O level technology students in England and Wales and 1,000 came from Bedfordshire, he said. There were between 200 and 300 students doing A level technology nationally.

About 10 authorities ran courses in technology.



Sands of time: Mr David Trapnell, an archaeologist, who has discovered a prehistoric forest and the remains of Stone Age animals on a north Devon beach.

The forest was exposed by storms on Westward Ho beach, near Bideford, and remains dating back to 6500 BC have been found.

Mr Trapnell said: "Thousands of years ago the land stretched right out to Lundy Island and this is what has been covered by the sand and sea".

Bones have been identified as those of oxen, dogs and deer, and scientists from the Ancient Monuments Laboratory have collected specimens for examination.

Rebuke for council over abortion on girl in care

A London borough council exceeded its authority in arranging an abortion for a teenage ward of court in its care, a High Court judge ruled yesterday.

Mr Justice Balcombe in the Family Division said that although he approved of the operation on the girl aged 16 Lambeth council should have sought the court's consent.

The girl had been a ward of court since 1979. The abortion was performed at the beginning of this year.

"From the information I have, it seems to me that it was in the best interests of the girl," the judge said. However while ratifying what had been done he said that any local council in Lambeth's position had to obtain the approval of the court before taking any important step in relation to a ward of court.

He said that by the time the pregnancy was confirmed the abortion had become an "emergency". Nevertheless, High Court consent could be obtained at very short notice.

What had happened in this case - and it was not in his experience unique - was a breakdown in communication



Solidarity: Mr Lech Walesa with high school students in Gdansk, where he pledged his backing for their campaign against the removal of crucifixes from schools.

Soviet dilemma over US election

Anti-American rhetoric again

From Richard Owen Moscow

Mr Konstantin Chernenko's first two months in power have not on the whole been notable for their dynamism. When the late Yuri Andropov came to power his first moves were analysed with expectancy, and he was obliged by coming up with hints and initiatives on Afghanistan, China and arms control.

Under Mr Chernenko Russia has, if anything, dug deeper into its Afghan bunker, despite press reports that the Army's role there is unappreciated at home, and the Sino-Soviet "consultations" remain in the doldrums.

As for East-West relations, Mr Chernenko's initial talk of a more constructive relationship with the United States has not so far been followed up. On the contrary, Moscow's anti-American rhetoric is back at the vituperative level achieved during Andropov's last months, when he apparently became convinced that rapprochement with the White House was out of the question as long as Mr Reagan occupied it.

According to diplomatic observers, Mr Chernenko and the leadership now face an awkward dilemma - or selection - has come in a year when America faces a real electoral contest. If the Kremlin helps Mr Reagan by making conciliatory gestures on arms control it will enable him to present himself to voters as a statesman.

Moscow might then have to

CHERNENKO IN CHARGE



Part 2

far he can pursue it in the current climate.

The Kremlin was irritated when Mrs Thatcher suggested in *The Times* that détente had weakened the Western powers. Tass described détente in the 1970s as an historical necessity which had had "important, positive results". The present "bleak reality" could be reversed since détente - again - had "struck deep roots".

But détente was the policy of the Brezhnev era, and some suspect that Mr Chernenko is simply trying to turn the clock back at home and abroad out of loyalty to his former mentor.

But on the international front it is not so easy to restore "Brezhnevism" when the climate and circumstances have changed.

Further clues on East-West relations will come when the foreign ministers of Italy and West Germany visit Moscow in May, and when Sir Geoffrey Howe follows them in July.

The latest Soviet tactic is to suggest that Mr Reagan's more conciliatory comments in election year are a front, while America's true "militaristic adventurism" is openly pursued by "reckless Pentagon conservatives".

Mr Chernenko may not be averse to a summit - after all, he was at Brezhnev's elbow at many previous summits - but for the time being the Kremlin is in the hands of hard men of the old generation who tend to look back rather than forward.

Concluded

Crackdown on Polish petrol pump 'shaikhs'

From Roger Boyes Warsaw

If you want to get rich quick in the West there are well-established routes, charted in dozens of station kiosk best-sellers: Harvard Business School perhaps, followed by some commodity trading, a swift property deal, a dabble in the stock exchange, a tax refuge. . . . If in doubt, *Dallas* points the way.

In Poland it is enough to become a petrol pump attendant. Until last Sunday, when prices were raised by 25 per cent and attendants ordered to sell petrol strictly for ration coupons, filling stations were a pit stop on the road to riches.

Known as the Polish shaikhs, the attendants are managers who were able to manipulate the scarcity of petrol to their advantage. Most Poles believe that, despite the new restrictions, the shaikhs will continue to flourish.

The system until now has been that the motorist presents a ration card in the stamped by the garage attendant, who also marks down the registration number of the vehicle. But for most drivers the ration was hopelessly inadequate so, in return for a bribe, the attendant either forgot to stamp the card or topped up the tank at a more expensive rate.

No strict control could be made on the amount of petrol that had exchanged hands illegally and attendants devised dozens of convincing explanations for shortfalls. A favourite was "evaporation": whole underground petrol tanks have been known to evaporate in a busy week.

Other rackets, which are practised in Hungary and East Germany as well, include long-distance haulage drivers selling off their surplus diesel fuel to petrol stations. It is common practice to hail a lorry, which may have filled up in a company petrol station and siphon off a few litres.

Even an honest petrol pump attendant earns 25,000 Zloties (£160) a month, the salary of a surgeon or a senior civil servant. With regular bribes he can quadruple that sum.

Under the new system the shaikhs will have to tear off coupons for every litre of petrol sold. The number of coupons will have to tally with the meter and the meters will be checked by state inspectors. That seems infallible, but worse bridges have been crossed by black marketeers.

Whitehall brief

The foreigners who share British intelligence

By Peter Hennessy

One of the best and longest kept secrets of routine Whitehall intelligence work is the presence of officials representing foreign governments at a regularly weekly meeting of a British Cabinet committee. They sit on it as of right under the terms of an unpublished treaty.

Every Wednesday morning, an American, a Canadian, an Australian and a New Zealander mingle in a secure, debugged room in Whitehall with officers from M15, M16, Foreign Office diplomats, civil servants from the Cabinet Office, the Ministry of Defence, the Treasury and the Government Communications Headquarters and a handful of military men from the Chiefs of Staff secretariat.

Once this international gathering is called to order, the Joint Intelligence Committee (JIC) is in business. It is a constitutional oddity, but one that has flourished under Labour and Conservative governments and goes back to

the era of allied cooperation on intelligence matters in the Second World War.

Collaboration is formalised under a secret intelligence concordat of 1946, the UK - USA Treaty (known in Whitehall as "you-koo-sah"), which also covers Canada, Australia and New Zealand. Whether it would survive under a future Labour government committed to a non-nuclear defence policy, and pledged to rid the country of United States bases, is an interesting question.

Nobody in Whitehall has addressed it yet. Mr Neil Kinnock, Leader of the Opposition, has no ministerial experience and it is therefore probable that he does not know about the Americans et al sitting on the committee. Though as a privy councillor he could have been told about them if he had asked about the committee's work.

The allies attend only the first part of the meeting, when the committee deals with assessments of current intelligence, to which the American contribution is crucial and

predominant. Once the committee turns to Whitehall issues, the foreigners leave.

The JIC's activities have been in the news recently. It appears that Phillip Aldridge, the former Army Intelligence Corps lance corporal jailed after being convicted of preparing to spy for Russia, leaked one of its weekly assessments in 1982. *The Times* reported yesterday that the committee's economic assessments sub-committee was boosting its efforts with the aim of securing improved intelligence on Britain's potential enemies and commercial rivals.

But one important aspect of JIC life has received scant attention: its attempt to put right the deficiencies identified in last year's Franks report on the Falklands. Though there is no complacency about the possibility of an unforeseen crisis overwhelming the Cabinet, there is a belief inside the intelligence community that the chances have diminished.

For example, the intelligence gathering agencies, M15, M16,

GCHQ and the Defence have been "retasked". It should be easier for intelligence officials at the sharp end who feel uneasy or apprehension - however little the hard evidence seems to justify it - to have their views considered in the intelligence groups which feed the JIC and, through it, ministers on the Prime Minister's Overseas and Defence Committee.

There is also a new system for ensuring that reports are not simply pigeonholed once the JIC has considered them. The post-Franks right of personal access to the Prime Minister enjoyed by the chairman of the JIC is being used.

Insiders remain adamant that it was extraordinarily difficult to penetrate the military junta in Buenos Aires in the early 1980s where decisions were concentrated in the hands of a small group of secretive people prone to act on impulse. But they insist that never again will the JIC wait for nine months (as happened between July 1981 and March 1982 on the Falklands) before updating an assessment.

EUROPEAN TOURING CAR CHAMPIONSHIP 1984

THE RACING LEGEND GROWS

Jaguar 1st, Monza, April 1st, 1984*

Nowhere is excellence harder to attain, and so crucial to success, than on the motor racing circuit.

Jaguar cars have a tradition of success in motor racing that goes back nearly as far as the marque itself. Since the re-classification and re-emergence of the European Touring Car championship two years ago, Jaguar have stamped their authority on the series, with 9 outright victories so far. The 1984 season opened at Monza last Sunday with the V12 engine Jaguar XJ-S H.E. finishing first in the challenging 500km race.

Many of the factors that ensure the unique reliability and performance of the entire Jaguar range are directly attributable to the innovations and refinements pioneered on the race tracks of Europe.

Every individual Jaguar reflects the racing success of the Jaguar legend. It is just one of the reasons why no other car reflects your success like a Jaguar.

See the Jaguar Racing team at the following events throughout 1984.

Valllunga, Rome, Italy	8th April
Donington, Derby, UK	29th April
Pergusa, Enna (Sicily)	13th May
Brno, Czechoslovakia	10th June
Zeltweg, Graz, Austria	17th June
Salzburg, Austria	1st July
Nurburg, Germany	8th July
Spa, Belgium	28th & 29th July
Silverstone (TT), UK	9th September
Zolder, Hasselt, Belgium	23rd September
Mugello, Florence, Italy	21st October

* Subject to official confirmation.

JAGUAR The legend grows



Jerusalem violence: Israeli troops (left) seize a suspect after three Palestinian guerrillas staged a grenade attack yesterday, and an army doctor tries to revive a gunman hit by return fire.

Prisoners of conscience Taiwan: Chang Chun-nan

By Caroline Moorehead
Chang Chun-nan is a former primary school teacher and the father of three young school children. In March, 1981, he was sentenced to three and a half years in prison for having called on the people of Taiwan to overthrow the Government



Mr Chang, father of three children

and make the country "independent". This came shortly after he made a series of speeches when standing as candidate for the Legislative Council in the elections of December, 1980. Mr Chang has argued that his actual campaign speeches have been grossly misrepresented and distorted. In 1972, Mr Chang, then in his early 30s, was elected to the National Assembly for a term of office of six years. When, in 1980, the elections for the Legislative Council, or Yuan, were held, he decided to stand as an independent, non-Kuomintang, candidate. He failed to be elected. Since his arrest, Mr Chang has been held in Taichung prison. He is known to be ill.

Priest accuses Fifth Brigade of genocide in Matabeleland

Zimbabwe's Catholic Bishops meet here today in an atmosphere of expectation after a priest's dramatic denunciation at the weekend of Army operations which, he said, amounted to a genocidal attempt to wipe out the minority Ndebele tribe. Allegations of Army atrocities, in Matabeleland, which have again come to the fore since a curfew was imposed on the southern half of the province in February, can be expected to dominate the proceedings at the annual Catholic bishop's conference, which continues until Thursday. Reports from the curfew area since February point to widespread beatings of Ndebele civilians, killings and a programme of systematic starvation by the Army, which has cut off food supplies. However, provisions have been allowed in recently.

From Stephen Taylor, Harare
outspoken critic of human rights violations in the past, particularly during the UDI years, has so far made no comment on the new situation in Matabeleland. But in a sermon at Harare's Catholic cathedral on Sunday, Father Jon Gough, an unmarried and semi-retired priest, told a startled congregation about what he termed an attempt to "wipe out" the Ndebele. This minority group is deemed hostile to Zimbabwe's Shona-speaking majority and believed by some Army commanders to be supporting anti-Government guerrillas. "What we are facing is genocide, a fact the United Nations and other countries know but we are not told about", Father Gough claimed. He was, he said, not afraid to speak out because he had no dependents who might be victimized. He spoke of "babies being dropped into boiling water and

people being hurled to their necks and shot", and blamed the Fifth Brigade, the North Korean-trained shock force deployed in Matabeleland. He gave no figures and made no other specific allegations. In an interview last night, Father Gough said he had decided to speak alone because ordinary people had been upset by the silence of the Church in the past two months. "The Church is being prudent, people don't want to rock the boat. A lot have been intimidated". Asked about his claim that in some cases soldiers had given their victims a choice between being shot and gassed, he said he did not know how the gassing would have been carried out, but supposed it would have been in a car. "I deliberately decided not to go to Matabeleland because people there have been intimidated and they might later have been linked to me," he added.

Colombian rebels agree truce

Bogotá (Reuters) - President Belisario Betancur of Colombia announced that Colombia's largest guerrilla group has agreed to an indefinite ceasefire, tentatively scheduled to begin on May 28. It would open a period in which the 4,000-strong Revolutionary Armed Forces of Colombia (FARC) would be allowed openly to "organize politically, economically and socially". Since taking power in August, 1982, Señor Betancur has made a big effort to end violence in which more than 20,000 people have died since 1958. After taking office he announced an amnesty for guerrillas willing to lay down their arms, and a Peace Commission was later appointed to hold talks with them. Señor Betancur said the commission signed the ceasefire agreement in a meeting with the FARC leader, Señor Manuel Marulanda Vélez.

European Notebook

SS 20s upstaged by budget wrangles



At the very moment that the fur was flying fastest at the EEC foreign ministers' meeting in Brussels last week a sparsely attended press conference four miles down the road at Nato headquarters was being given some grim new statistics. Mr Richard Burt was telling the few journalists able to tear themselves away from the EEC's war of attrition over budget payments that the Soviet Union was completing three new SS20 bases and that before long there would be no less than 1,215 Russian nuclear warheads ready for firing. The American chairman of Nato's special consultative group had been having his regular meeting with other members of the alliance to keep them up to date about the progress - or lack of it - towards resumption of the Geneva nuclear arms limitation talks.

Not all that long ago his statistics of new SS20 bases would have commanded considerable attention and the EEC foreign ministers down the road might have been expected to comment on them. As it was, they were far too busy hurling insults and building fortifications around their own entrenched positions to notice. To be fair, the ministers did eventually find time in the margins of their slanging match to agree a declaration on East-West relations. It had been prepared for the summit, but when that collapsed it was felt inappropriate to make a statement on "peace and stability in Europe". Instead, it was issued, almost unnoticed, by the foreign ministers.

Arms questions divide EEC

The declaration reiterates the well established Community position on the need for a "constructive dialogue" and for freer contact between peoples - in particular between those of the two German states. It talks of one of the more delicate subjects for the EEC - security and disarmament talks. Ireland is belligerently neutral and will brook no discussion of defence subjects inside the EEC. A year or so ago, during a Nato Council meeting in Luxembourg, all the EEC foreign ministers had to

make a wearisome journey across the Kirschberg to a different building because Ireland refused to send a delegation into a place which Nato had been using.

Nevertheless, it is becoming increasingly difficult for the EEC to stay out of defence topics. Dr David Owen, the former Foreign Secretary, travelled to Brussels last month to press his view that it is impossible for the Community to be taken really seriously in the world unless it strikes a defence posture. He is not a lone voice.

Euro Parliament debates defence

M Pierre Mauroy, the French Prime Minister, has been tinkering with the idea of upgrading the Western European Union in the belief that this will help strengthen Europe as the second pillar of Nato. This is a realistically strong of France's passionate dream of independence. It is a recognition that the only way to stand up to America on equal terms within Nato is as part of Europe.

Inside the European Parliament there has been a more economic argument about the need for a joint European defence effort. Mr Adam Ferguson, the MEP for Strathclyde West, succeeded in presenting a report at the end of last year calling for much closer cooperation in arms manufacture.

This, he argued, would rationalize the European arms industry, which is too fragmented to compete with the United States. As a result, British bullets do not fit Belgian guns. West German tanks are built to different specifications to those needed by other armies and research money is wasted on rival programmes.

With the United States Congress trying to pressure Europe into spending much more on conventional defence, the logical answer is industrial cooperation, which could best be coordinated by the EEC - if only its 10 members would forget their nationalism.

But with the Community squabbling on and on about who should pay for what, that sort of cooperation requires more mutual trust than is currently available.

Ian Murray

Stopping at either Abu Dhabi, Dubai or Bombay. BIG TOP is the only Stretched Upper Deck 747 flying between London and Singapore. With the kind of inflight service other airlines talk about, and most people dream about. SINGAPORE AIRLINES



OUR BIG TOP 747s
NOW ONLY DO IT ONCE EVERY DAY
TO SINGAPORE

aged by angles

a wearisome...
ant building...
refused to...
into a place...
een using.
vertheless...
singly difficult...
to stay out...
s. Dr David...
r Foreign Secretary...
to Brussels last...
his view...
ssible for the...
taken really...
world unless...
ce posture. H...
voice.

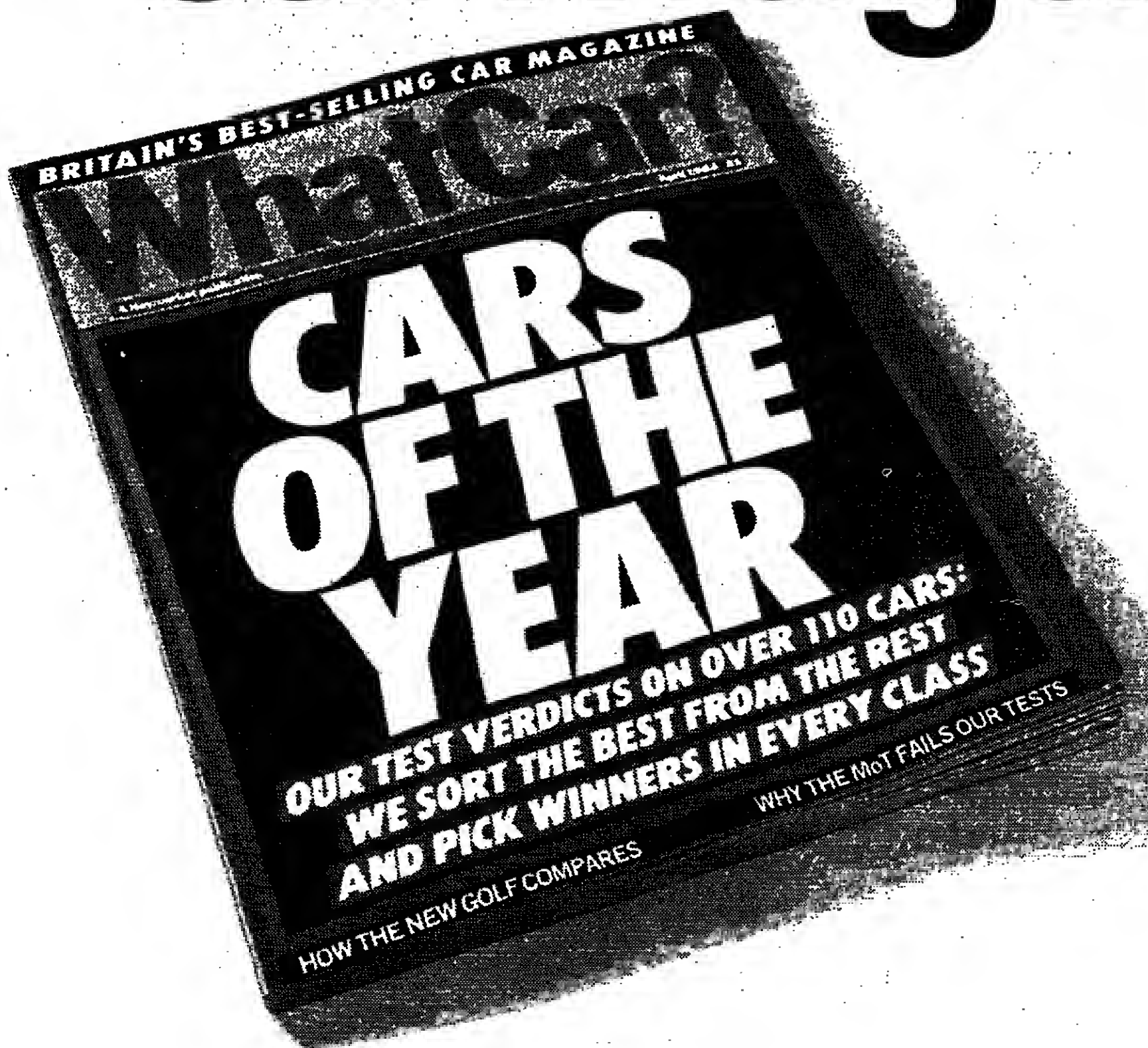
ro Parliament ates defence

Pierre Mauro...
e Minister...
ring with...
ading the...
Union in...
will help...
he second...
is a realist...
rance's pass...
for independ...
gnition that...
d up to Am...
is within Na...
ope.

side the Europ...
it there has...
onomic argum...
d for a more...
nce effort. N...
on, the MEP...
st, succeeded...
on at the...
ing for mus...
in an area...
his...
onalize the...
ustry...
nted to...
ted. Since...
ish bullet...
s. West...
k to differe...
hose neede...
l research...
rival progr...
With the...
gress...
rope...
re on con...
ical appro...
operation...
coordinated...
ly...
get them...
But...
solving...
to shun...
it...
re...
rent...

SINGAPORE 2.5.1984

Volkswagen would like to remove 9 pages from Britain's best-selling car magazine.



When 'What Car?' tested the Golf against the Astra, the Escort, the Alfa, the Strada and the Maestro, it was no contest.

Because the Golf came out the clear winner in all these categories:

On Performance. Living with the Cars. Handling and Ride. Running Costs. And Overall Verdict.

Which is why we want to remove the pages and send them to you.


Post the coupon now.

To Volkswagen Sales Enquiries, Yeomans Drive, Blakelands, Milton Keynes MK14 5AN. Please send me 9 pages from 'What Car?'

Name _____

Address _____

Postcode _____

Born again Golf. 

Policeman goes free after killing black S Africa leader

From Ray Kennedy, Johannesburg

A white policeman who shot dead a black leader at a meeting to protest against government plans to uproot a rural settlement was acquitted yesterday of murder and acting illegally.

Mr Justice J. P. O. de Villiers said in the court at Volksrust in the south-eastern Transvaal that the dead man, Saul Mkhize, aged 48, "had been an arrogant, somewhat impolite, man with a strong personality".

He said Constable Johannes Nienaber, aged 21, who admitted opening fire with a 12-bore shotgun, had denied murder, had suffered a traumatic experience when his pistol was wrestled from him by an angry mob and aimed at his head, although it failed to go off.

He had been hit with knobkerries, stones and pummeled with fists. "It must also have been traumatic for the constable, knowing that his sidearm was somewhere in the crowd," the judge said.

The killing of Mr Mkhize, a year ago yesterday, in a schoolyard near the village of Driefontein, from which the Government was planning to evict a community of 5,000 blacks, focused international attention on the policy of forced removals designed to eliminate so-called "black spots" in designated white areas.

The judge, who sat with two assessors, heard that constable Nienaber and a black policeman

arrived at the rally, addressed by Mr Mkhize, and ordered him to break up the meeting which was "illegal".

State witnesses said the policeman donned a gas mask, threw two tear-gas canisters in to the crowd and punched Mr Mkhize in the face. When the crowd started advancing on constable Nienaber with knobkerries, Mr Mkhize called to them not to attack him, the witnesses said.

The policeman backed out of the school yard in a Land-Rover and, from a distance of about 30 yards, fired twice with the shotgun. The second shot hit Mr Mkhize in the chest.

Constable Nienaber had testified that he had bruises on his body, his wrists were swollen and his gas mask dented in the attack. The fact that there were no marks left did not mean he had not been hit, the judge said.

There was not one aspect of Constable Nienaber's evidence with which the court could say it was not impressed, the judge added.

Blacks from the Driefontein settlement filed quietly from the court after the verdict, while Constable Nienaber, grinning broadly, lit a cigarette as he was congratulated enthusiastically by fellow policemen.

Earlier, the judge had visited the settlement, which he described as a lovely piece of ground.

Canada tries to juggle polls, Pope and Queen

From John Best, Ottawa

Politics, religion and royalty appear to be headed for a collision of some sort in Canada this summer and nobody seems to be in a position to head it off.

The Queen is due to pay a two-week visit in July and the Pope a one-and-a-half week visit in mid-September. Between avid monarchists and devout Catholics, the overwhelming majority of Canadians find immense pleasure in anticipating these two events.

The trouble is that this summer is also a prime time for a federal general election, and neither the Queen nor the Pope wants to be here in the midst of an election campaign, if it can be helped.

There are too many ways in which, indirectly perhaps and unwittingly, they might be dragged into the political fray.

The new leader of the Liberal Party - to be chosen on June 16 to succeed Mr Pierre Trudeau - automatically succeeds to Mr Trudeau's position of Prime Minister. He would like to be able to dance more or less straight from the leadership convention into an election.

taking advantage of the huge wave of publicity in which he will be awash during and immediately after the convention. A vote has to be held in the next year, anyway.

Given the 50-day minimum campaign duration in Canada, there is no way the new Prime Minister could call a summer vote without enveloping either the royal tour or the papal tour. Yet to wait would mean an election in November or beyond - really, too late in the season for election campaigns in Canada.

Mr Serge Joyal, the Secretary of State in Mr Trudeau's Cabinet, intrepidly suggested the other day that the way out of this very serious dilemma would be to postpone the royal and papal visits.

This drew an immediate challenge to the Government from a Conservative Opposition front-bencher, Mr John Crosbie: "Go ahead and rudely interrupt the Queen's visit, or rudely interrupt the Pope's visit. And then let's see what the people of Canada think about it."



Show of hands: The three Democratic nomination contenders, Mr Walter Mondale (left), the Rev Jesse Jackson and Senator Gary Hart, during their televised debate in New York on Sunday.

EEC rebate system accepted

From Ian Murray, Luxembourg

Finance Ministers of the EEC got down to some hypothetical arithmetic in Luxembourg yesterday, to try to work out how much rebate Britain could expect from the Community according to the latest mechanism devised to sort out the problem.

The system proved so flexible that, according to sample figures provided by the Commission, Britain would be left paying anything from £470m to nothing. It all depended on which reference figures were inserted into the equation.

The importance was, however, that they all accepted the system as the basis for further negotiation. M Jacques Delors, the French minister presiding, will be reporting back on this to M Claude Cheysson, who will be chairing the Foreign Council next week in Luxembourg.

The point is that tempers have now cooled sufficiently for negotiations to resume. After last week's had tempered Foreign Council in Brussels, M Cheysson said that all concessions had been withdrawn and everything would have to start again at the beginning.

The Finance Ministers' discussion yesterday showed that this was not the case. Mr Nigel Lawson, Chancellor of the Exchequer, said, "I think the discussion was very amicable. There was no question of banging up of any kind or of Britain being isolated."

Shultz denies US has changed Lebanon goals despite pullout

From Nicholas Ashford, Washington

American policy objectives remain unchanged in Lebanon despite last week's decision to end American participation in the multi-national force and withdraw US ships and Marines stationed off the Lebanese coast.

Senior Administration officials have emphasized that although the US recognizes it can no longer have any military influence on the situation in Lebanon, it still hopes to achieve a withdrawal of all foreign forces and the restoration of the Lebanese Government's authority throughout the country by diplomatic means.

Mr George Shultz, the Secretary of State, indicated in an interview with *The Times* last week that the US intended to remain diplomatically active in the region when he said, "We will stay engaged." He made it clear the US would give whatever help it could to attempts being made by the warring factions in Lebanon to resolve their differences.

In an American television interview on Sunday he repeated that American objectives in the region were "just the same although we will have to change our tactics".

Mr Shultz said the original pullback of the Marines from their positions around Beirut airport to naval vessels offshore was a very sensible move.

However, he conceded that the decision to end completely the US role in the multinational force had harmed American credibility in the region.

Mr Shultz, who had voiced strong opposition in Cabinet meetings to a withdrawal of the US military presence in Lebanon, said, "There is a lack of credibility in pulling the forces out... and we have suffered a lot for that in the Middle East."

When the troops were first removed from Beirut to US ships off the Lebanese coast, the Administration said they were being redeployed offshore and not withdrawn. Friday's decision to remove the naval task force has shown that the redeployment was in fact the first stage of a tactical withdrawal.

Honduran exile kept out of sight

From Martha Honey, San José, Costa Rica

The exiled former chief of the Honduran armed forces, General Gustavo Alvarez, is being held incommunicado at a secret location well outside the capital, according to the Costa Rican Minister of Public Security, Señor Angel Solano. "I do not want to let him speak to the press until his legal status is clarified," he said in an interview.

The Foreign Minister, Señor Carlos Gutiérrez, explained that the general "is not being detained, but he has accepted that, given the situation and our responsibility, it is wise to give him protection".

President Luis Alberto Monge is reported to have offered political asylum to General Alvarez and three other senior Honduran officers who were forced to resign on Saturday. There is speculation here that the Honduran Government may soon deport the other three to Costa Rica.

Señor Gutiérrez said that on Saturday afternoon the Honduran Foreign Minister, Señor Edgardo Paz Barrica, arrived "to explain to the President and myself the reasons for the command changes in the Honduran armed forces".

Knowledgeable sources say it is likely that Señor Paz Barrica asked Costa Rican officials to grant asylum to General Alvarez and the others as a way of smoothing over their removal.

New York Mondale's biggest challenge

From Trevor Fishlock, New York

The great New York primary race, a crucial round in the struggle for the Democratic presidential nomination, will be decided today. For former Vice-President Walter Mondale and Senator Gary Hart the high stakes make this the day for tightly crossed fingers.

The stakes are higher for Mr Mondale. Electors will choose 252 of the states 285 delegates to the national convention, the largest prize in any primary so far, and the second largest number of delegates after California.

The New York state primary is a vital test of Mr Mondale's organizational power and of his campaign pitch promoting him as the Democrat of experience, the man of substance running against a Johnny-come-lately.

No less for Mr Hart, New York is a big prize, a test of his image as the man of new ideas, the future versus the past.

At this stage of the marathon a defeat for Mr Mondale would be devastating. Opinion polls show him in the lead 11 percentage points ahead of Mr Hart, according to an ABC News - Washington Post survey.

But Senator Hart's managers say that their own soundings reveal that the gap between the two is narrowing.

Mr Mondale ought to win, given his record, his backing among various interest groups and his organizational strength in a highly unionized state. But the electorate is volatile.

As Mr Jesse Jackson, the third contender, frequently says: "Don't forget me." Mr Jackson has constantly emphasized his importance in mobilizing the black vote, which in New York state amounts to about a sixth of the registered Democratic electorate.

All the candidates are paying close attention to racial and religious interests. Ethnic considerations are a strong part of the spice and volatility of New York politics; and Mr Hart, for example, gulped down some fetucini to please Italians before going off on a run in Manhattan to boost his image as a fit and youngish man.

Meanwhile, Senator Hart and Mr Mondale carry on an acrimonious war in their television commercials and personal confrontations on television. They have been glaring at each other in television studios, wrangling over peripheral matters like a grumpy married couple at the breakfast table.

All three candidates were up early yesterday for a last hectic day of campaigning. After New York the next big test is the Pennsylvania primary on April 24, where 195 delegates are at stake. This, too, will be another important test of the Mondale machine.

Race laws stop player living with his wife

Johannesburg (Reuters) - A Peruvian World Cup footballer who came to play in South Africa this year has threatened to leave because the country's race laws prevent him from living in the same house as his wife, the *Rand Daily Mail* reported.

Augusto Palacios has been told he cannot live with his white wife because he would be classified as Coloured or black.

"I cannot believe such crude race discrimination is taking place in the year 1984," he said. "I've seen nothing quite as extraordinary as this callous lumping of human beings into categories because of the colour of their skin."

OAS man drew two salaries

Washington - Señor Alejandro Orfila, who ended his nine-year tenure as Secretary-General of the Organization of American States on Saturday had promised to return \$22,000 (about £15,000) to the OAS - his salary for the first three months of this year.

He "profoundly regretted" drawing his OAS salary while also receiving \$25,000 a month from a public relations firm that now employs him.

New York Post strike settled

New York (Reuters, AP) - A one-day strike by 400 journalists and administrative staff at the *New York Post* ended when the Newspaper Guild and the management agreed to a new contract, providing for a \$110 (£73) weekly salary increase over three years.

Printers and drivers had refused to cross journalists' picket lines at the newspaper, owned by Mr Rupert Murdoch.

Guatemala plea

The Guatemalan Human Rights Commission, based for security reasons in Mexico City, is launching a worldwide campaign to publicize and protest against disappearances in Guatemala. The commission has documented more than 1,000 cases in the past three years, and has evidence of more than 35,000 cases in 25 years of military rule.

Chile blackout

Santiago (AP) - Bomb explosions knocked down at least three electricity towers, blacking out Santiago and a 700-mile stretch of central Chile. Left-wing guerrillas claimed responsibility.

Soldiers die

Two British soldiers killed when their taxi plunged 30ft from a bridge into a river bank in Cyprus were named as David Conn, aged 21, of Ayrshire, and Paul Talmán, aged 26, of Derbyshire, both serving with the Scots Guards. Five Cypriots died in the accident.

Loan denial

Rome (AP) - The office of the Archbishop Paul Marcinkus dismissed as "preposterous" reports that a 50 billion lire loan (then worth £56m) by the Vatican Bank he heads might be improper.

Holiday gift

Luxembourg - A summer holiday present for travellers in the EEC was agreed by Community Finance Ministers here. They increased the value of goods which can be carried tax-free across Community borders by one-third to £170 for each traveller from July 1. Rules covering alcohol and tobacco are unchanged.

Tax abolished

Vienna - Hungary is to abolish its 20 per cent tax on imports from hard-currency countries. This will not exempt western goods from import duties, but it will enable Hungary to import more industrial spare parts from the West.

One-man Banda

Lilongwe (Reuters) - President Kamuzu Banda of Malawi dissolved his 12 member Cabinet and took over all the posts himself. No reason was given.

GIVE US YOUR BUSINESS CARD.

INTERNATIONAL Herald Tribune

Published With The New York Times and The Washington Post

LEbanese Army Collapsing in Beirut; Shultz Hints at Shift on Peace Force

2 U.S. Astronauts Make History With Unearthed Flight in Space

£2 AND SEVENTY PENCE

The paper worth £2.70 when bought with a newspaper together with a further 2 week supply of INTERNATIONAL HERALD TRIBUNE

WE'LL GIVE YOU THE WORLD

Here's a remarkable opportunity! We'd like to offer you the IHT for two weeks - at half price - so you can sample its broad, international coverage.

After you've received the paper for a fortnight, we're confident you'll decide to join the IHT's third of a million regular readers in 164 countries around the world.

Here's all you have to do. Clip your business card here and mail it to: David Glenister, International Herald Tribune, 63 Long Acre, London WC2 9JH. Tel: (01) 8364095.

and £2.70 as well.

CLIP YOUR CARD HERE.

We'll send you a coupon worth £2.70 which you can hand in to your local newsagent when you order the IHT for our two week introductory offer. IHT readers wouldn't miss it for the world. Neither should you.

Zia spins his political web

From Hasan Akhtar, Islamabad

General Zia ul-Haq, Pakistan's military ruler, has resumed the public speaking tour he suspended amid the Sind disturbances last year. The move has given the country an election-year atmosphere, with no polling date or campaign rules.

A number of his ministers have undertaken similar campaigns recently, though for the rest of the nation the use of public platforms is banned under martial law. All in all, 1984 could prove a decisive year in Pakistani politics.

Repeated verbose statements by General Zia about giving the nation what he describes as Islamic democracy in the next 12 months have left many political observers believing that far from planning a fundamental transfer of power he is embarking on the final phase of providing a constitutional base for his military rule, now nearly seven years old.

In elaborate statements of his vision of an Islamic system, General Zia has said little in precise terms about how the martial law regime would shift power to those whom it considers to be qualified popular representatives. Among both his opponents and collabo-

rs, many seriously doubt that he intends to relinquish the seat of power.

While General Zia, who has twice cancelled firm election dates, speaks of elections and transfer of power, he has made clear that his concept of elections, democracy and parliament differs from the country's experience of them.

His only indications of intent are broad and negative in the sense that they aim at ruling out the unquestioned right of an adult citizen to participate in elections. He has also decided Western concepts of an elected assembly or parliament to rule the country.

In his latest interview, General Zia, told the Karachi weekly *Takbir* that if the opposition pushes him too hard for elections on a party basis he may abandon any political poll and instead seek a mandate directly from the people in a referendum. His Council of Advisers has also remained imprecise on the proposed political system and how it will be established. Three different commissions set up by General Zia have recommended systems that contradict each other.

However, one firm feature of the Zia system, according to the leader's own statements, will be to maintain the dominant position of the armed forces, with a National Security Council as super-watchdog - apparently over and elected or semi-elected House of Representatives and government.

£22m Flexiport cuts Falklands storage costs

By Rodney Cowton, Defence Correspondent

A £22m floating dock built during the past three months is entering full operation on schedule in the Falkland Islands. It will substantially reduce the cost of maintaining the garrison in the islands.

Because of inadequate port and storage facilities much of the stores for the 4,500-man garrison have had to be kept expensively on board ships at anchor in the harbour.

For more than a year the 10,000 tons deadweight ship, *Tor Caledonia*, has been lying in the harbour as a floating store holding military equipment.

Two other refrigerated ships, each of nearly 10,000 tons deadweight, the *Avonlea Star*

and the *Andalucia Star*, have operated a roughly two-monthly rotation as ration ships, taking it in turns to lie in Port Stanley harbour for weeks while their stores were gradually consumed.

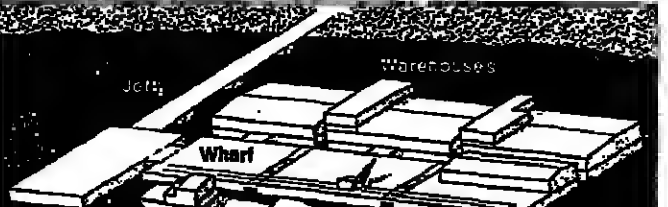
All three ships will be able to be released by the Ministry of Defence and returned to normal trade. Instead of a ration ship arriving every seven or eight weeks, smaller ships will be used, probably arriving twice a month.

The new floating facility, or

Flexiport, as it is called, has been built by ITM Offshore at Middlesbrough. It consists of six large barges moored to piers and linked to the shore by a 190-metre jetty. The barges provide a workable quay of 295 metres and about 9,000 square metres of warehousing.

The barges were built at Harland and Wolff, and carried out to the Falklands on board two heavy-lift ships. To off-load them the ships were unmoored and the barges floated off, the ships then being pumped dry again.

The Flexiport is believed to be the first of its kind in the world. It is designed to be capable of being transported to other sites. The United States Army is believed to be showing interest in the system.



Layout of the floating dock at Port Stanley.

Workers unite to strike against Mitterrand volte-face on steel jobs

From Diana Geddes, Paris

The Government's restructuring plans for the steel industry, involving the loss of up to 25,000 jobs, has caused an explosion of anger and violence, leading to the resignation of three MPs and a senator from the Socialist group in Parliament. It has also brought the strained communist-Socialist coalition nearer to breaking point.

In a rare display of unity, a general strike has been called by all the unions tomorrow throughout Lorraine, the worst-hit area, which was the scene of violent clashes between demonstrators and police over the weekend. Lorraine, an area of high unemployment, is expected to suffer 15,000 job losses as a result of the Government plans.

Feelings of deception, betrayal and bitterness are running particularly high there because it was at the Longwy steel works in Lorraine that President Mitterrand promised only two and a half years ago that the publicly-owned industries, including steel, would be "the spearhead of industrial renovation and the reconquest of the domestic market and, therefore, of the battle for jobs".

After commiserating with the "injustices" suffered by the steel workers under the previous government, which cut 40,000 steel jobs between 1977 and 1981, Mitterrand said: "To those of you who were among

the foremost victims of an unjust society, I have come to say that you must now be at the forefront of the reconstruction of our economy."

President Mitterrand will have a chance to explain the Government's volte-face at his press conference at the Elysée Palace tomorrow afternoon. It is the first he has given since 1982, and only the third since he came to power nearly three years ago.

He is expected to cover the whole range of his policies at a time when the Government has never been under greater attack, both from inside and outside its ranks.

Some are wondering, indeed, whether it can still properly be called socialist in view of its unbending pursuit of economic austerity, its recent espousal of tough industrial reconstruction plans, involving the loss of tens of thousands of jobs, the virtual total abandonment of plans to integrate private, predominantly Catholic, schools into the state system, and a foreign and defence policy which has won the wholehearted approval of President Reagan.

Three MPs and one senator from the Moselle Department in Lorraine, all belonging to the Mitterrand faction within the Socialist Party, have resigned from the Socialist group in Parliament in protest over the Government steel plan. Two more Socialist MPs

from the area have announced that they will not vote for the Industry Bill if the plan remains unchanged, and the First Secretary from the local Socialist Federation has resigned his seat on the National Executive Committee of the party.

The spontaneous violence, which shook the steel centres over the weekend, leaving a trail of destruction and several injured, broke out again yesterday with an attack on the Socialist Party offices in Metz by a masked gang of about 50 demonstrators wielding iron bars and pick-axe handles. A secretary was taken to hospital after being hit over the head through a broken window.

The Communist-led CGT union has condemned the violence, saying that it did nothing to further the workers' cause. That stance indicates growing concern over the unions' inability to control their rank-and-file rather than any tacit approval of Government policies.

M. Georges Marchais, the Communist leader, has bitterly attacked the steel plan, describing it as a tragic error and expressing sympathy for the anger and exasperation of the workers. At the same time, he went out of his way to insist again that the Communist Party had no intention of leaving the Government and that it stood by its 1981 pact with the Socialists.



Death in the family: Marvin Gaye performing in New York in 1983 and his father in the back seat of a police car on Sunday night.

Father accused over Marvin Gaye death

From Ivar Davis, Los Angeles

The father of the soul singer, Marvin Gaye, is expected to be charged today for the murder of his famous son who would have celebrated his forty-fifth birthday today.

Gaye, whose smooth delivery of such hits as *I Heard it Through the Grapevine* gave him a worldwide audience, was shot dead at the Los Angeles home he shared with his parents. Police say his father, aged 71, a retired clergyman, got into an argument with his son

over insurance and armed himself with a pistol. He then shot his son in the son's bedroom.

The Los Angeles music industry expressed shock and sadness at Gaye's death.

He dominated the soul scene in the Sixties, overcame a decline in his career fortunes in the Seventies and spent the end of that decade in self-imposed European exile.

Obituary, page 16

Curfew in Amritsar after killing

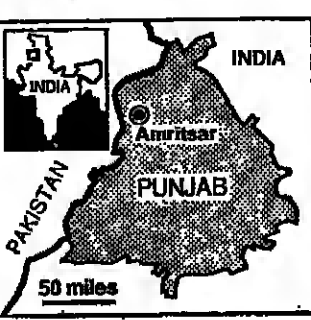
Delhi (Reuters) - The Sikh holy city of Amritsar was put under curfew yesterday and heavily-armed police patrolled the streets after rioters burnt shops and vehicles in protest at the murder of a leading Punjab politician.

Crowds went on the rampage near the hospital where Harbaj Lal Khanna, local leader of the right-wing Hindu Bharatiya Janata Party, died after being shot by three men. His bodyguard was also killed.

Security forces in neighbouring Haryana state were alerted to prevent Sikh-Hindu violence spreading.

The shooting followed a grenade attack which killed five people and wounded 30 on Sunday night at a religious meeting of Wirankaris.

The BJP had strongly criticized an offer by Mrs Indira Gandhi, the Prime Minister, to Sikh leaders to amend the Indian constitution in an attempt to defuse communal tensions.



Meanwhile, Maazel is expected to continue his obligations as director until 1986. Then, he told journalists, he will happily pack his bags and leave, joining a distinguished line of conductors stretching back through Karl Boehm and Herbert von Karajan to Gustav Mahler, all of whom abandoned the directorship of this notoriously temperamental house earlier than expected.

Vienna relies on Abbado's magic wand

From Richard Bassett, Vienna

After a weekend of intense negotiations, Claudio Abbado was designated yesterday as musical director of the Vienna State Opera from 1987.

The decision to appoint Abbado, enjoying ecstatic acclaim at the State Opera for his conducting of a new production of *Simon Boccanegra*, seems to have been partly inspired by news last week that from 1986 he would no longer be principal conductor at La Scala.

But the creation of the new post of musical director to work with the artistic director is also believed to be an attempt to revive the Vienna house's ailing fortunes. The last few years, culminating in Lorin Maazel's controversial directorship, have seen a series of misfortunes



Claudio Abbado: Hoping to revive ailing fortunes.

descended on this once illustrious house.

Productions had to be scrapped at the last moment, singers lost their nerve or collapsed at opening nights.

A fortnight ago, it was announced that Maazel's contract would not be renewed after 1986 and that his successor would be the relatively unknown director of the Zurich Opera, Dr Helmut Dress.

While the appointment of this proven administrator was generally favourably received, fears were aired that Dr Dress's passion for early music would force the members of the Vienna Philharmonic Orchestra to revert to such original instruments as hunting horns and baroque bassoons.

Rumours circulated that the sensual delights for an orchestral musician of Strauss and Puccini would be replaced by a more intellectual diet of Gluck and Rameau. But the news of Abbado's appointment as musical director seems to have allayed these fears.

With the efficient Dr Dress at the helm of the opera's administration and the more fiery Abbado conducting at least five months of the year in Vienna, it is hoped that the house will enjoy a calmer future and recover much of its lost prestige.

US inquiry into running of Unesco opens

Paris (Reuters) - Four US investigators yesterday began looking into allegations of financial mismanagement and personnel malpractice at Unesco.

The Director-General, Amadou Mahtar M'Bow, who has come under fire from some Western countries because of his methods, will seek what will in effect be a vote of confidence when the 45-member Unesco board meets on May 9, Western diplomats said.

Britain will hand over a formal letter to Mr M'Bow today calling on Unesco to concentrate more on what it terms worthwhile projects such as teacher training and less on such contentious projects as a new world information order.

Foreign policy and polls

Commentary



Geoffrey Smith

One of the curiosities of the race for the Democratic presidential nomination is the part being played by foreign policy. It is often said that American politics are so introspective that they allow no place for international considerations, and it is true that the way in which the nominating process has evolved in recent years has put a premium on more ephemeral factors.

The dominance of primary elections in determining who will be the candidate, and the smaller role that is consequently played by party leaders, has meant that a pleasing smile and a few apt words on television are worth more than the careful statement of a reasoned case.

But both in Illinois, and now again in New York, Mr Mondale, the former Vice-President, and Senator Hart have responded to invitations to make a full presentation of their foreign policy positions.

Their differences on Central America and on the Middle East have become big issues in the contest. Their disagreements on Europe and the argument as to which of them would give greater confidence to the allies have also featured in the public debate, even though it is hard to believe that many votes will turn on these questions.

Senator Hart has been accused of isolationist tendencies. That is, I believe, unfair. Nobody could ask for a more ringing declaration of support than he gave in his speech to the Chicago Council on Foreign Relations.

Bargaining counter

"Our friends and allies need to know that we will permit no interference with their security, that we are willing to send our forces and risk our cities if theirs are in danger." His support for Israel is not in doubt. His approach to Central America is sympathetic.

Yet, without inclining either to isolationism or to pacifism, Senator Hart would place less reliance on American military power in conducting foreign policy. He has called for the withdrawal of all US forces from Central America, and in New York on Friday, he said: "The right policy for Central America is peace and stability must be the elevation of the standard of living, not military solutions."

In Europe he wants America's allies to take "a greater share of the land defence of the Continent". If military action were required to preserve Western access to oil from the Persian Gulf, he

would leave that to the European allies, on the ground that it is Europe and Japan, not the US, which depends on those supplies.

On all these issues Mr Mondale inspires greater confidence. He would use the withdrawal of US forces from Central America as a bargaining counter with Nicaragua, rather than simply withdrawing them unilaterally. He would not reduce US troop commitments in Europe and would not regard the preservation of European oil supplies from the Middle East as a purely European interest.

Mr Mondale shows a greater awareness of the complexities of power, a wiser mistrust of simple answers in international affairs. He knows the danger for a man who hopes to be president of offering specific answers to hypothetical questions.

But there are two issues on which he has failed to keep these standards. He has committed himself to moving the US Embassy in Israel from Tel Aviv to Jerusalem, where only Costa Rica has its embassy now.

This would be a symbolic gesture which would appeal to the Jewish community in America rather than contribute to the security of Israel. Senator Hart, who is no less eager to win the Jewish vote, now supports the move. But earlier he had said he would do so only after negotiations with other countries in the area.

The best to be said for Mr Mondale on this point is that having taken a questionable decision he has stuck to it. Senator Hart took a wiser position, but has not stuck to it. More disturbing to European eyes is Mr Mondale's support for trade protection, even though he claims this would be a temporary expedient only. Senator Hart is unequivocally opposed to protection.



Get down under 3 hours quicker.

Fastest flights to Perth, Melbourne, Adelaide, Brisbane and Sydney.

Only British Airways now fly direct to all these cities, without changing planes, and you can save as much as 3 hours. And from May 1st, you can fly new improved Super Club Class, with the widest seat in the air. For further details, contact your local travel agent or British Airways or Page the Oracle (176) or Prestel (313).

British airways

The world's favourite airline.

FASHION by Suzy Menkes

A priceless parade of props

There is an intriguing story behind the fabulous fin de siècle jewelry that Ornella Muti wears in *Un Amour de Swann*.

The delicate pearl and jet chokers, the baroque bracelets, sparkling suites and pale pearls worn both by the demi-mondaine Odette and by the aristocratic Duchesse de Guermantes (Fanny Ardant) are, in fact, the real thing.

The secret is revealed when Jeremy Irons as Swann woos Odette (below) with a pearl sautoir in a familiar red and gilded leather box.



Cartier produced all the jewels from their own historic collection, working with Yvonne Sassinet de Nesle, who designed the costumes in authentic and intricate period detail. The décolleté necklines (all too revealingly low for some Proust fans) are decorated by Cartier's most priceless pieces, in particular the jewelled "dog collars" that look so fashionably modern.

Gilberte Gautier, the architect of Cartier and author of its history, tells me that the jewelry had to be protected by two security guards permanently on set during the filming.

The Japanese made a breathtaking sweep of the honours in last week's *Diamond International Awards*, staggering 14 out of the 24 worldwide winners were Japanese designers who did seem to have produced the most exciting pieces.

A necklace shaped as a butterfly, with the tips of the wings encircling the neck and using 32 carats of diamonds set in gold, was made by Hiromi Abe. Movable pavé diamond leaves that twist round a central ivory flower form as the wearer chooses was the equally original brooch by Tomoko Nakagawa.



A hair ornament by Yumiko Kikuchi (above) was inspired by traditional Japanese lacquer work and uses 27 carats of baguette diamonds to criss-cross the red lacquer circle. It can also be worn as a bangle.

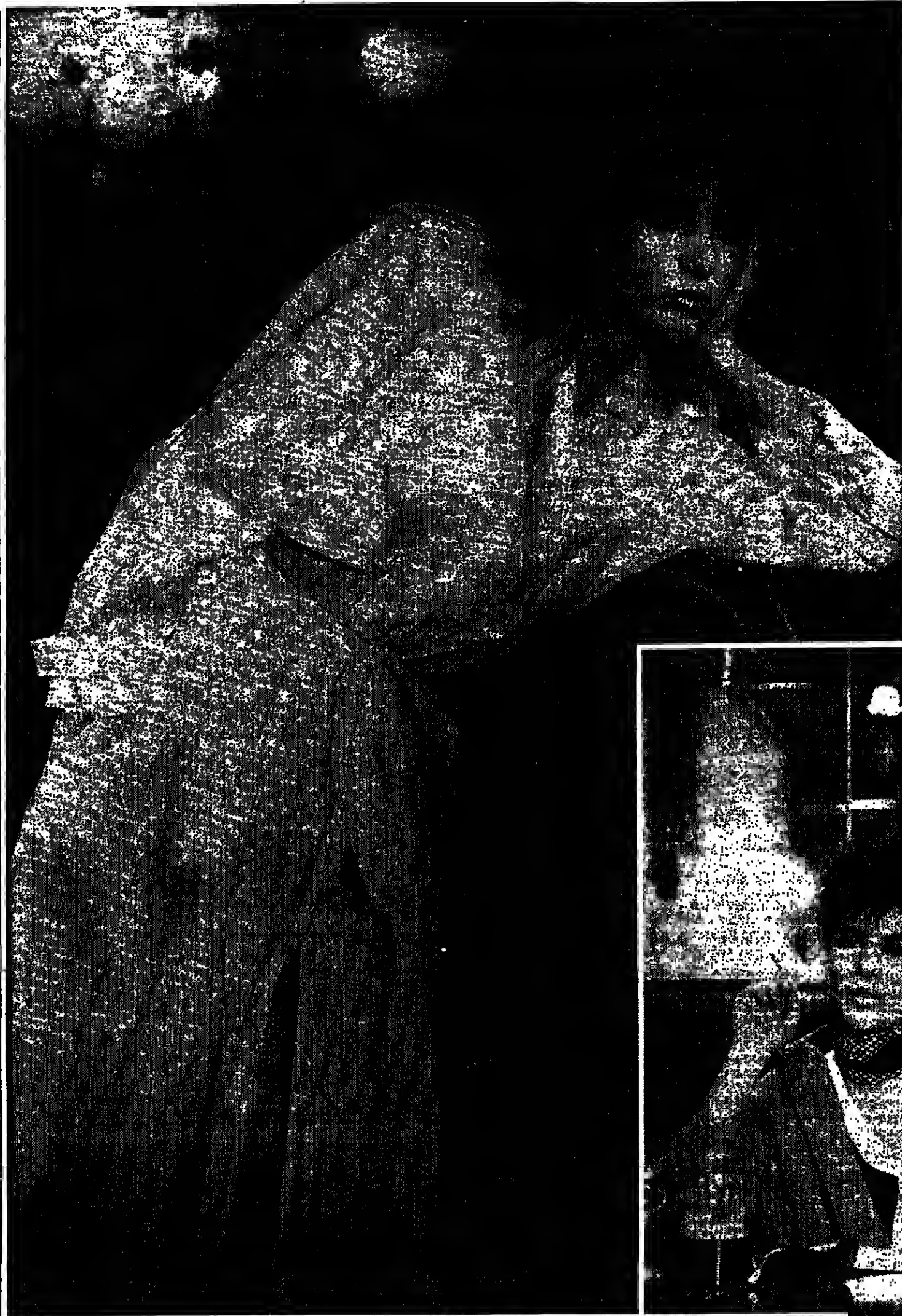
A steely black bangle with abstract waves of yellow gold and ripples of diamonds was designed by Joyce Tipler, the only British winner in the De Beers Awards, which have just celebrated their thirtieth anniversary.

Today's designs for tomorrow's mother



Fashionable Maternity Wear now available directly by mail order. Send for a FREE brochure to:

la Mama
Dept. TNA, 70 York Way, London N1
or ring 01-555 4011 (24 hour service)



The French for trench

The English raincoat is a wholesome thing, designed for clean country rain, smelling of horses, fresh fields and wet leaves.

The French for trench is Juliette Greco in a smoky Left-Bank bar in a shapely, tight-belted coat reeking of stale cigarettes and urban chic.

The common market in rainfall seems to have blown the city trench across the Channel. The mac of the spring is as light as a gusty April day, made of oylon but a far horizon away from the original pack-away garment.

The town trench is tailored, with padded shoulders and often with the military details of cape bodice and epaulettes that gave the war-time trench its name. It comes up generously sized with a very long full skirt cinched in at the waist. The other favoured raincoat shape of the season is seven-eighths, straight-backed and ocker to a rain jacket.

Genuine sailing or cycling capes and protective jackets have been taken up in a "sporty" style. From these "hazard-warning" sports clothes have come the dazzling fluorescent colours that are now high fashion: storm cone yellow, lime green and orange.

Treaches come, too, in shiny cire black or white, which are more in tune with city style than the traditional riding mac beige.

Aquascutum took a stock count of the number of female customers for their big man's trench in lightweight fabric -

and installed it in their newly refurbished rainwear department upstairs. It is big, bold, made in lined cotton polyester and costs £189.

Anne-Marie Beretta of Paris is the star of Harrods' rainwear department, where she shows her waterproof wares for Ramonport along-side the Paris-based Norbert-Nel. They are both making the big shoulder shape in lightweight cire and buyer Anne Pitcher believes that her customers are now turning to the fashion mags as their Spring coats.

A good range of waterproof clothing is made by Jan and John Jermain, who are keen sailors who started in business by making protective garments for themselves and their three children. Cheery three quarter length anoraks in scarlet, royal blue or green come also in extra proofed "offshore" weights and in a featherlight 2oz nylon that packs away in a pocket. Personal shoppers can go to Three Jay and Co, 6 The Precinct, High Road, Bromley, Kent, or to the EN10 7HY. For free mail order brochure with samples, send large A4 sac.

Milletts have a yellow hazard cycling cape for just £2.99, a sharp contrast in price with the high style designer mags that cost as much as a wool coat.

But fashion mags are out just for the rain. They are worn too as part of an outfit - belted over skinny ski pants or a slim leather skirt, used as a tunic, blouse or top as an accessory to an outfit. The fluorescent colours even beam out at night.



Make-up by Ruth Sheldon for ORLANE, using their Couleurs Surréalistes. Hair by Peter Forrester for Daniel Galvin Colour Salon. Fashion assistant: Christine Paine. Photographs by NICK BRIGGS.



THE ANSWER YOU'VE BEEN WAITING FOR...

PROBLEM:

The "smile" lines around my eyes and mouth are becoming very noticeable. Can I do anything to reduce them?



Centre left: The bold French trench in brilliant white crinkled acetate £165, also khaki, black, sizes 8-14, by Norbert-Nel from Harrods, Knightsbridge SW1. Sunny yellow cotton shirt £26.50, and slim skirt from Charles Jourdan, 38-43 Brompton Road SW3.

Above: Waxed orange cotton, big branchcoat with swingy skirt, £49.95, also blue, black, cire, by Strawberry Studio from Charlie, Muswell Hill, Coccaine, Ealing, mail order from Zaalboord, 78b Chiltern Street W1, p.p. £1.50. Orange shirt £9.99, cotton ski pants £12.99, fluorescent belt £2.99, earrings £1.50, all from Miss Selfridge, Duke Street W1, and branches.

Left: Fine dogtooth check three-quarter length raincoat, £25, black/white by Marella from Fenwick, New Bond Street W1, p.p. £1.50. White rib knit vest £6.99, Miss Selfridge branches. Black/orange cotton cardigan, £46 by Gregory Davis from Whistles, Joseph Hyper. Silk dogtooth scarf £29.95 from Harvey Nichols, Knightsbridge SW1. Rubber hoop earrings £10.95, Fenwick. Flipper watch £34, coloured straps £4.50, from Reiss, King's Road SW3, Strangeways, Covent Garden. Sunglasses on table from Xavier Deraud, St Christopher's Place W1.

Below left: Fluorescent green mac dress with detachable poppered pockets, £54.99, also shocking pink, from Warehouse, 76 Brompton Road SW3 and branches. Lime shot linen safari dress, £68, also rose, gold, by Lumiere from Way In, Harrods, Knightsbridge SW1. Chiwaatu, Horsforth, Leeds. Textured leather belt £29.95, Harvey Nichols. Earrings £1.99, Miss Selfridge. Watch by Flipper.

FASHFLASH

The most glamorous end to a month of fashion shows came last week at the Italian Embassy in London, where the vivacious Roman designer, Laura Biagiotti, showed her collection.

Princess Margaret, elegant in a jet black organza evening dress, was the guest of honour at the evening reception given by the Italian Ambassador and Signora Cagiali.

As I watched Laura Biagiotti's sensuous cashmeres in quiet milky colours, her creamy spring linens and spicier autumn shades set against the superb tapestries and rococo mirrors, I realized that many of the best collections I have seen would look better still shown in the traditional salon. The circus tents and theatrical productions that have turned the international fashion shows into giant spectacles, often work against the more refined clothes.

Laura Biagiotti, like many women designers, makes clothes that she knows women like to wear. (Her personal appearance the next day at Match Club in Knightsbridge attracted an eager gathering of her followers). Next year, she will be part of an exhibition

in Washington, celebrating women's achievement.

Another famous female designer, Zandra Rhodes, was a guest at the Italian evening (and dazzling in her own richly beaded ruby red chiffon with her pink and orange hair). She tells me that she, too, is beginning to doubt the value of the fashion spectacular - even though she was one of the first designers to show fashion as theatre, with dancers and sets, 15 years ago.

My abiding memory of the 63 fashion shows I have seen over the last month has been of the crowds, the heat, the glare of the lights, the blare of the music - and very little of lasting interest about the clothes.

Garments that make a strong statement on the catwalk (but are never actually made) are a waste of the designer's money and the fashion expert's time. In fact, buyers tell me increasingly that they buy from a collection before the show.

Fashion has moved on since the days of small salon shows and little gilt chairs. But the ready-to-wear shows have grown too big, too harsh and too numerous for the creative talent around.

Angela Gore



Anemones

scabious, rock roses and geranium flower print. Lavender/turquoise OR blouse/ pants on dark green OR blouse/pants or white. Soft pastel lawn shirt/dress - easy fitting, no waist seam. Length 45" with two inch hem. From stock or up to 20 days. Made in our Kew Gardens workshop and refinished if suitable. 12 (36 bust, 38 hip), 14 (38 b., 40 h.), 16 (40 b., 42 h.) and 18 (42 b., 44 h.).

£34.00

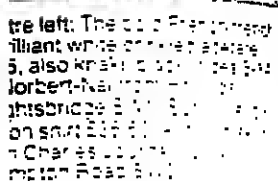
ANGELA GORE LTD.
Hendon Manor, Egham,
Surrey, Kent - Egham S22
Sampled additional label for brochure please
Reg. No. 387512 London 1957

SOLVER:

Charles of the Ritz has your problem solver: use Age Zone Controller as part of your daily skin-care routine. It visibly reduces facial lines and helps stop new lines forming. It is lightweight and quickly absorbed. It can even be worn under make-up. You and your mirror will see yourself looking younger than ever.

TALK TO YOUR CHARLES OF THE RITZ CONSULTANT - SHE'S YOUR SKIN CARE PROBLEM SOLVER.

Charles of the Ritz

[illegible][illegible][illegible]

Angels' Care



100

INFLUENZA
HISTORICAL
LITERATURE



Zoe. Blouse \$38 Marching skirt \$65



Rivera. Jacket \$89 Ninette. Skirt \$69 Blouse \$4



Leonardo. Striped coat with tie-belt \$265



Renoir. Raincoat \$150



Hand-knit cotton sweater \$75



*When
British
is best*

From **AQUASCUTUM**, a simple, assured elegance. A confidence in colour, line and texture. The wools, the cottons, the knitwear. Everything so right. Young and luxurious as ever. Very Aquascutum. And, best of all, British.

Coat Room. First Floor.
Personal shoppers only.

Harrods

Knightsbridge, London SW1X 7XL
01-730 1234



SPECTRUM

Vivid drama-ballets created by the young Kenneth MacMillan shocked Covent Garden audiences in the 1960s who had grown used to the cooler classicism of Frederick Ashton. Lynn Seymour raises the curtain on how she learnt to interpret the Royal Ballet's two great post-war choreographers.

Two-step at the Garden

Since that November day when I auditioned for him in Vancouver, I had only glimpsed Frederick Ashton fleetingly around the Royal Ballet School or at Covent Garden. On the autumn tour of 1961 he visited the company and asked me to dinner. Ashton represented the essence of sophistication and I was a hoydenish oddity. He had met Gertrude Steiner, who declared that he was a genius. He knew the Royal Family. He was intimate friends with Margot Fonteyn, Robert Helpmann and Cecil Beaton. Ashton's world was that of silken drawing room, mine a spartan bed-sit, at best.

He was taking an old ballet called *The Two Pigeons*, first produced at the Paris Opera in the nineteenth century, and restoring it to life with his own choreography. The Ashton version of another French oldie, *La Fille Mal Gardée*, had just been hailed as a "pure classic" and is considered the brightest gem in Ashton's choreographic crown. *The Two Pigeons* would be especially created for the touring company and he wanted me to play the heroine - an adoring artist's model whose lover strays from their nest with a flashy gypsy girl but who contritely flies home again.

Two new ballets in one season? I was struck dumb. Here was the chance of a lifetime. I had danced two big ballerina roles in London, Giselle and Odette-Odile, and was creating my third for Kenneth. Now, Frederick Ashton, whose ballets were usually created for Margot Fonteyn, warned that he expected me to start rehearsing his "little love-bird" as soon as *The Invitation* bowed in London. He had been highly impressed, he said, by the warm lyricism of my movements, which were precisely what he wanted to develop in his romantic St Valentine's Day ballet.

"Once we begin rehearsals, I'm going to hully you, so be prepared", he said. Then he glanced at my untouched plate and murmured in a fatherly manner, "Do you really like scrambled eggs for dinner?"

Ashton's *Cinderella* was added to my rep, as a sort of preparation for the *Two Pigeons*, and I made my Garden debut during the Christmas holidays as the chimney-sweep child who is transformed into a princess.

Ashton did not bully me at all. I have worked with choreographers outside the Royal who hully and shout and stomp and enjoy grinding dancers into dust. It is their favourite form of self-expression. Ashton was always sensitive and sweet. Kenneth MacMillan likes to work with dancers he knows and trusts because he gives

them room to experiment spontaneously with their own body movements. Ashton does the same to a lesser degree. But I have also worked with choreographers outside the Royal who fiercely rejected any artistic input from dancers. Kenneth is intrigued by idiosyncratic movement. Ashton prefers a cool purity. An Ashton ballet seems breathtaking in its lightness, but is killing to dance. The linking foot movements must flow from one to another like unsewn threads in yards and yards of the finest lace.

Ashton takes the personal qualities of his dancers and embroiders them with the sharpest needles on to lace. "He allows you to do your own characterization," Robert Helpmann has accurately said. "He doesn't attempt to impose anything. Choreographically, he insists quite naturally on his line and his method of doing things." And his line is classical. Every Ashton ballet, Robert observed, would have been ideal for Pavlova, and Fred, who saw Pavlova dance, admitted that he thought of her when creating a ballet. Fred loved my arched feet and choreographed some intricate Pavlova steps.

Not fully appreciating Ashton's distinct vision, and worried that the ballet was too sugary, I asked Kenneth to sneak into the balcony on the day of our stage call and give me a critique. "The girl is much too cute", I said. "I'm going to remove some of the sugar and make her more irreverent". "Get on with it your way", Kenneth said. "You always do."

Kenneth hid in the balcony, as his presence, unless invited by Ashton, was against protocol. I removed the girls' pouts and moues, substituting some impish mischief and wilful sexuality. Kenneth muttered later, "Mmm, I like it". Fred, who misses nothing, caught the minuscule changes and expressed his hesitation, but everything fell into place at the premiere and I was rewarded with some laughs.

The ballet was not popular in America. Sol Hurok, the impresario, who prided himself on divining American taste, blamed the title. The small, sturdy showman exclaimed in his Brooklyn accent, "Two Pigeons - I can't sell it. You know what pigeons do to our park benches?"

Romeo and Juliet was the talk of the Garden in 1964, the unquestioned dazzler-to-come of London's winter season. Because Kenneth was creating the ballet on Christopher Gable and me - dancers he knew and trusted - he allowed us tremendous freedom. He



Seymour in *The Two Pigeons*

was familiar with every muscle in our bodies as well as our temperaments. He did not always "order" a specific step; he would suggest a shape, or visual image. "You're two smouldering creatures. You've just made love. It's Juliet's first experience. The image - the movement - is breathless, smouldering", he drawled, lounging in his sweat pants, and opening a second pack of cigarettes. Kenneth challenged us to interpret his thoughts, which is intellectually more bracing for a dancer than just concentrating on your feet.

He dared to shake out the balletic sop with dramatic story-ballets revealing dark corners of the heart. Kenneth was proud of saying that his dance incoherence was picked up at the movies, watching Fred Astaire and Ginger Rogers and Gene Kelly. He saw Hollywood's classic musicals before he saw anyone dance on stage. He seldom discussed his early childhood on a chicken farm in Dunfermline, Scotland, but one confident knew that his mother's early death left him emotionally wounded at a tender age. Kenneth was then living with his father and two older sisters in Great Yarmouth. His father died when he was in his teens.

Kenneth centred the ballet on Juliet. He saw her as a dominant, self-willed girl - the catalyst of the tragedy - who fell head over heels in love with a rather poetic youth. Romeo first sees Juliet at the Capulet's ball. The eye contact is a split second look away, look again flash, that recognition, that

Rehearsing *A Month in the Country* with Sir Frederick Ashton

knowledge of like souls, so rarely experienced in daily life. We were not ethereal lovers, miming impassioned vows, but two sexually alive teenagers whose passions were unhutted.

"Romeo is a nice, normal fellow", said Kenneth, "but it is Juliet's decisive personality and rebellious temperament that provokes the affair".

Kenneth did not believe that, given all the obstacles, Romeo would have pursued the relationship if Juliet were a delicate little rosebud or a self-possessed young lady indulging in a forbidden adventure. The Juliet I developed was part child, part woman; impulsive and impractical, but always loving - a modern free spirit who knew exactly what she wanted and would risk all to get it.

"When I climb out of the window after our one night together - and it's incredible", said Christopher, "what are you thinking?"

I replied that I could not dream of living without him forever. "I would never be forced by family or convention to give you up or do something against my will." The words, somewhat altered, sounded frightfully familiar. That was Lynn Seymour talking - not Juliet Capulet.

We pondered Juliet's emotional state after Romeo had left her bed and she is agonizing over her future. "She is going to find a way out", said Kenneth, "but she's despairing." He inhaled wistfully on a cigarette. "I don't want her prancing around the bedroom."

"Could she just sit on the bed?" Kenneth asked provocatively. It was an audacious idea that could be either theatrically suspenseful - or disastrous. It required the careful building of a character whose desolation stirred the audience - without words, without movement. A scene of silent acting is too easy to sustain in a play by a dramatic actress. Would it work in a ballet? Dancers are not expected to sit alone onstage, hands in lap, during long passages of music.

"Hold on. What if the audience gets restless? That musical sequence goes on for an eternity. I already hear programmes rustling." Kenneth crossed his legs and rubbed his chin. He stared at the floor. A shock of greying brown hair half-covered his forehead. He flushed with colour. "Let's try it."

Our creation of *Romeo* was filled with such outlandish invention. Ideas for gesture, movement and nuance spilled freely, hypnotically among the three of us. "When you've taken the sleeping potion, which you think just might be poison", continued Kenneth, as we considered the climax, "would you slowly fall asleep or, perhaps, expect to be ill?"

"I'd be frightened. I'd want to keep from throwing up."

Kenneth urged me to mime a violent upchucking cough and clap a hand over my mouth. He then devised a neocorporate pas de deux in the tomb when Romeo discovers the drugged Juliet, whom he assumes is dead. "You want your object of love to wake up, to dance with you", he told Christopher. "She can't be dead, that's too awful." He rehearsed Christopher

dragging me around the stage advising me, "Don't be afraid to look ugly. You're just a lump of dead meat." And the last duet was ugly and unromantic, with my legs rubbery, exposed. When I killed myself, after Romeo's death, I died with my legs askew.

But the death scene was crucial to Kenneth. His lovers were not united in death. They did not die in each other's arms. "Two beautiful young people are dead", he said. "Two beautiful lives have been totally wasted."

Early one autumn evening Christopher rang me up. "Have you talked to Kenneth?" he asked nervously.

"Not since rehearsal."

"I know he must be home. He's not answering his phone."

"What's the trouble, my darling?"

"Oh God - then you haven't seen the papers?"

He read: "Nureyev and Fonteyn, as Romeo and Juliet. That is the Royal Ballet's top attraction for the new season". Then, breathing heavily, "Shall I go?"

"Does it mention... us?"

"No", he said very quietly.

Later I tried to reach Kenneth myself, using a variety of coded rings. I just wanted to hear Kenneth tell me that Christopher and I would naturally dance the premiere of *Romeo*. Kenneth was not answering. And then I understood. He was hiding out because something dreadful was going on and he could not bear to talk about it.

In December, the Garden announced the gala premiere of *Romeo* would be danced on February 9, 1965, by Margot and Rudi. Other dancers, stated the press release, including Lynn Seymour and Christopher Gable, would also portray the star-cross'd lovers.

The American choreographer Glen Tetley was in London then. He attended one of these midnight sessions and recalled that the mood was very tense. There was the unspoken hope, he felt, that Kenneth would withdraw the ballet. Kenneth worried that he had let us down. "It doesn't matter, Kenneth, it's a beautiful ballet. You haven't let us down. Just wait till the second partners go on", I said.

The *Romeo* cast-list and sequence of performance was posted about the same time that over a thousand people began sleeping outside the Garden box office, waiting for the first tickets to go on sale. I glanced casually at the list.

What I saw has to be a mistake. A secretarial error. There was no other explanation. I brushed past Christopher and other dancers huddled around the board. The fifth and last Juliet.

There was no mistake. There is never a mistake on a cast list. I knew that. Why pretend otherwise? I could not weep or shout. I had been rendered speechless. I could not even move. The cast list for *Romeo* was the ultimate betrayal.

Tomorrow:
Terence Rattigan and the movie moguls

Extracted from Lynn: *The Autobiography of Lynn Seymour with Paul Gardner*, to be published by Granada on April 26 at £10.95.

moreover... Miles Kington

One of the greatest problems of our modern age is how to open letters properly.

The current design of envelopes makes it almost impossible to get through the morning's mail without fury and frustration. Sometimes the flap has been so well licked that you simply can't insert a finger in the top corner and tear along. All that happens is that you lacerate the skin beside your nail. If you do manage to insert a digit, the letter rips in an ugly pattern, and you find you have destroyed the address that your correspondent so carefully wrote on the back.

If you insert a knife, you slit the envelope neatly and you slit the letter in half as well. You then spend 10 minutes scotch-taping the letter together again.

If you tear down the side of the envelope, the same thing happens - or even worse, you tear the date and half the signature of the enclosed cheque.

And if someone sends you a Jiffy bag, you try to remove the tape and staples so you can re-use it, don't you? You never tear the little arrow they want you to tear, do you? And what happens? You always tear the lining and something you fear is asbestos pours out across the floor.

Air mail envelopes are the worst. They have instructions for the sender to make the first, second and third fold. The recipient has no idea where to cut.

Some people have even resorted to sending postcards inside envelopes, confident that you can't tear a postcard in half as you open it. And what happens? You open the envelope expecting a letter, and are chagrined to find only a card. Still, you think to yourself, at least there must be a message on the card so risky, so full of dynamite, that it has to be hidden from view. It must be a really special postcard. But it never is, is it?

NOW ALL YOUR PROBLEMS ARE OVER.

Moreover Laboratories have designed the perfect instrument for opening letters. After three years testing, we have come up with the Opeatic (Pat pending). It's a small device, not unlike a pop-up toaster to look at, except that the opening is on the side. All you do is insert the envelope into this slit until it meets resistance, then press the button. A high intensity heat-wave will engulf the outer millimetre - no more - and disintegrate it completely, thus removing a tiny border less than the width of match-stick. This will create a completely effective opening into the envelope and leave no untidy trimmings.

The price of the Moreover Opeatic? Only £129.95.

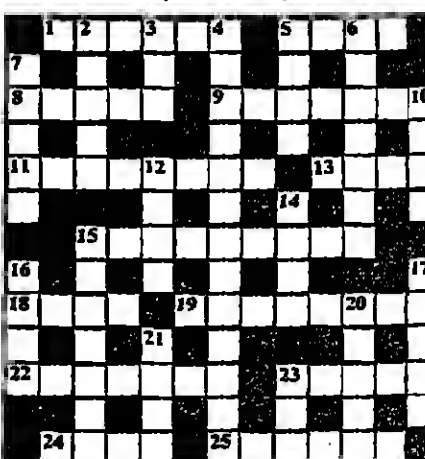
The Opeatic operates on six tiny tuck-away batteries, so there are no unsightly wires.

It can be plugged into the existing range of Moreover computers and word-processors, and Ministry of Defence memos that have somehow got into your post. Hundreds of other uses are described in our monthly magazine, *Moreover System Monthly*.

And it can detect all known makes of letter bomb!

Don't hesitate. Send off your £139.95 (new post-Budget price) now. But hurry! This is a strictly limited offer.

CONCISE CROSSWORD (No 308)



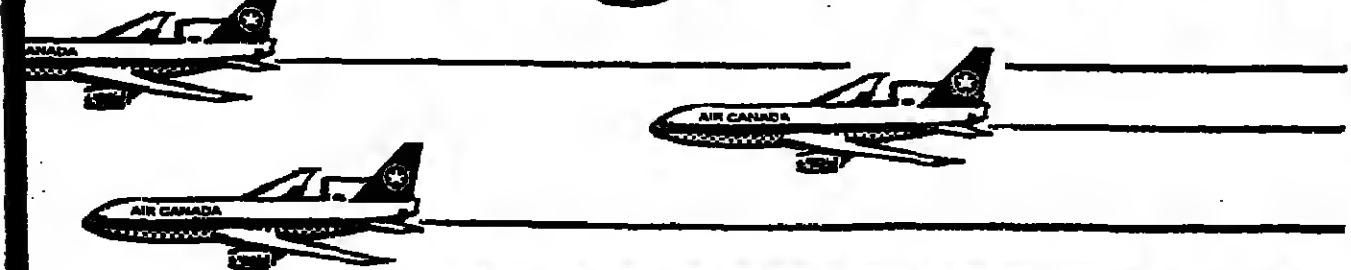
- | | |
|---------------------------|--------------------------------|
| ACROSS | DOWN |
| 1 Prussian aristocrat (6) | 2 Encourages (5) |
| 3 Bottom part (4) | 3 Tool set (3) |
| 4 Not heavy (5) | 4 British patriotic song (4,9) |
| 5 Cannon cord (7) | 5 Fillet (4) |
| 6 Represent in words (6) | 6 Sports arena (7) |
| 7 Jerkily elude (4) | 7 Clearing (5) |
| 8 Roman London (9) | 8 Embankment (4) |
| 9 Listen (4) | 9 Tenant's payment (4) |
| 10 Generous giving (8) | 10 Party faction (4) |
| 11 Penicillin period (7) | 11 Quilt big (7) |
| 12 General tendency (5) | 12 Exhibit (4) |
| 13 Bustle (4) | 13 Intoxicating (5) |
| 14 Receive (6) | 14 Be quiescent (5) |
| | 15 Russian emperor (4) |
| | 16 Twitch (3) |

SOLUTION TO No 307
ACROSS: 1 Via Dolorosa 9 Refugee 10 Cheap 11 Rue 13 Sorb 16 Stir 17 Unwell 18 Oops 20 Bend 21 Ginkgo 22 Tear 23 Opus 25 Wags 28 Obel 29 Mammilla 30 Interregnum
DOWN: 2 Infer 3 Doss 4 Leer 5 Race 6 Scourge 7 Arms control 8 Aphrodisiac 12 Unlike 14 Bust 15 Whistle 19 Phase 20 Boo 24 Pitan 25 Will 26 Emir 27 Smug



Times past: a young Lynn with Kenneth MacMillan (left) and dancing *Romeo and Juliet* with Christopher Gable

More flights to more places more often.



You can fly Air Canada to Canada any day of the year. Air Canada flies from Heathrow to no less than 8 cities in Canada: Gander, Halifax, Montreal, Toronto, Winnipeg, Calgary, Edmonton and Vancouver. There are also flights from Prestwick to Halifax and Toronto.

It's Britain's best service to Canada. And on every Air Canada transatlantic flight you can enjoy the space, comfort and privileges of Air Canada's Intercontinental First and Executive class services.

For further details see your travel agent or ring Air Canada direct on: 01-759 2636, 021-643 9807, or 041-322 1511.

Flights so good, you won't want to get off.



AIR CANADA
Intercontinental

THE ARTS

Theatre in the United States

Why Tootsie looks to be heading for Tony

Death of a Salesman
Broadhurst, New York

Wags who are touting Dustin Hoffman's return to Broadway in "Death of a Tootsie" will have to bite their tongues seconds after Mr Hoffman moves his to articulate Willy Loman's first words. As Arthur Miller's embodiment of the tragedy of the common man in *Death of a Salesman*, this Tootsie should soon turn into a Tony.

Mr Hoffman has done an Olivier, truly transforming his voice and body. As if coming from a pit stream with stones, the voice retains an actor's strength and rage while expressing a prematurely old man's rage and exhaustion. Looking like any suit would be too large, Mr

Hoffman resembles a clothed skeleton. Below thinned, greyed hair, large rimless spectacles constantly catch the light, as if something artificial were the only bright point in Willy Loman's appearance. In repose, Mr Hoffman could be modelling for an Edward Hopper painting.

The glasses might have been a disastrous choice for, while they help age the actor, they also hide his eyes. Considering the expressions he manages anyway, Mr Hoffman could wear a blindfold. Most notable is Willy's smile, used in hope, apology, defence, denial. One can fathom the set of his spirits by the shape of his mouth.

Nor is the rest of Mr Hoffman still in a happy moment Willy takes his glass of Scotch and Biff's and clinks them together himself in a

toast; when Biff embraces him his right hand flutters indecisively and his left lies inert as he cannot bring himself to return the gesture after humiliation by Biff in front of Loda and Happy. Mr Hoffman lets pain move through him as if his soul were shutting down.

Glasses are only one aspect of an essentially dangerous, and thereby intensely, exciting, performance. Dustin Hoffman dares to act Willy two ways at once. He plays him from the inside out to the American naturalistic tradition, but also comments on the character from a distance, taking perhaps out a leaf but a scrap from Brecht. We cannot help but sense his personal love for the character in addition to his judgment of Willy as victim of his own evasions as well as of false values. The sympathy Willy Loman

draws is not begged for but hard-

Michael Rudman's staging takes few false steps. The one-note satirical portrayal of Willy's boss is traditional but jarringly melodramatic; more disturbing is Kate Reid's Linda. She is excellent as the strength of the family - when she says "pay attention" you had better stand to - but she attempts little more, not even the period Brooklyn accents displayed so well by the rest of her family. At least she does not whine like so many Liodas, but hers is an adequate performance from an actress capable of being admirable.

The sons are outstanding, and an injustice of the production may be that the more subtle of the portrayals is less remarked. John Malkovich's Biff has enormous charisma in addition to a sympathetic, beaten-down timidity and even

a slight stammer. He shouts too much declaring his independence, but this is a blemish in a mesmerizing performance.

Stephen Lang's Happy, however, is alone among the principals in never calling attention to the fact that he is acting. He hovers about like a bewildered bear, moving through the world on automatic pilot, his father's son - crushed from the old block.

Whether *Death of a Salesman* makes one's heart break or even ache is ultimately a personal matter, whatever one's judgment of the play's stature. The significance of this Broadway revival is that Dustin Hoffman is as affecting as Willy Loman is ever likely to be as the character rages against the dying of the light without ever seeing it.

Holly Hill



Mesmerizing performances: John Malkovich (left), Dustin Hoffman, Stephen Lang as Biff, Willy and Happy

Dance
Five Choreographers
Riverside

Two of the choreographers who showed works at the Riverside Studios on Sunday had an advantage over the others in that their own presence infallibly adds interest even to the most boring works. Michael Clark and Gaby Agis, although different in most respects, share an ability to seem completely absorbed in what they are doing, that coupled in each case with the clear physicality of their movements, explains how they fascinate the spectator.

For his duet *New Partners*, Clark found in Ellen Van Schuylenburgh a partner able to hold her own in personality and movement. But only in the last few minutes of a longish work did he allow the pair of them really to move freely. Until then, he had concentrated on his present preoccupation of *epater l'avant-garde*, using a theme of two-finger gestures and costumes (by Leigh Bowery) with cut-out sections at the back to display the performers' bare buttocks.

The impression of a naughty little boy trying to attract attention is heightened by Clark's bright eyes and rounded cheeks. It is a pity that some real experiment, such as dancing in coturni (even pointe-work and *jetés*), got lost among all the nonsense.

Still, I suppose it is better to be outrageous than dull. In that category I would put Gregory Nash's *Not Resolved*, in which he and four others crawled about, posed or writhed, and two solos by Michael Popper, raising one arm or the other (sometimes both), twisting and turning.

Gaby Agis's *Surfacing* was heralded unpromisingly by men arranging pieces of twisted metal across the back of the stage (sculpture by Kate Blacker, according to the programme credit), but took a turn for the better with an "overturn" of off-stage, threw smaller bits of metal about, eventually arriving and hurling them at the "sculptures".

The work, using improvisation within a structured pattern, had some striking moments, chiefly from Agis (impeccable even when an improvising colleague almost put his foot in her face), but evoking simple, arresting gestures from others, too. On the other hand, although there is something disarmingly direct about the way she faces the audience and mutters "Thank you" at the end, it is disconcerting that this is the only way she can be sure they have finished.

In an earlier programme of Riverside's New British Dance Week, on Friday, Agis and Dennis Greenwood gave bold sculptural intensity to Rosemary Butcher's *Imprints*, performed around a Dieter Pietsch sculpture of a broken wall. The movement itself carries little interest in Butcher's work, and Malcolm Clark's score (from wind noises to a heavenly choir) sounded contrived, but it is full of fine static poses.

John Percival

ORNELLA MUTI
in the role of Odette de Crois

SWANN IN LOVE
MILAN
VOLKERSCHLONDORF
BASED ON THE NOVEL BY
MARCEL PROUST
STARTS THURSDAY
Film at 1.45, 4.00, 6.20 & 8.45 daily
Lumiere Cinema
836 0691

Galleries
Repressed anguishes
and rebellions

Penetrating the character of a dreamer: Cedric Morris's Self Portrait of 1919

Concerts
Dubious enterpriseRPO/Del Mar
Festival Hall

The one thing that can be even more tedious than somebody else's nationalism is one's own. On Sunday, the red, white and blue of the past six months' Great British Music Festival fluttered limply to the ground in a final concert of Lambert, Holst, Berkeley, Musgrave and Bliss.

Norman Del Mar and, still less, the Royal Philharmonic, could hardly be blamed for the grey finale to what was one of the most inappropriately conceived, funded and titled series of the London season. Though earnest defence will be made of each item in six concerts of "sadly and unjustly neglected" works, it was, ultimately, an enterprise born out of negative pragmatism. That, and a still more depressing preoccupation with indiscriminate exhumation, made it one of the most and manifestations of a backward-looking decade.

Constant Lambert's youthful *Music for Orchestra* of 1927 was answered after the interval by Thina Musgrave's 1967 *Concerto for Orchestra*. Where the first makes laborious, formal and contrapuntal progress as its imaginative life remains curiously static, the second glories in stasis while making lively progress through its aural

Daniel Barenboim
Festival Hall

Daniel Barenboim's Schubert performances on Sunday were characteristically fluent, yet rarely did anything sound precisely right. The last Impromptu to the D935 set was not exactly garbled, but came over as a curiously undifferentiated collection of tunes, scales and episodes, sounding like almost random jottings. As a whole the piece was played without much sense of its meaning, except that now and again there would be a quite exquisite passage, serving to emphasize that otherwise the music existed only from one moment to the next, without any feeling of cumulative inevitability.

Actually, the preceding Impromptus were better than that, although the other F minor one, which opens the group, had a lot of detail that was not sufficiently particularized. Also, the recurring duet between treble and bass, across middle-register accompanimental figures, was too much the same. In welcome contrast, the first

Television
Balanced
sciences

If you do not know your yin from your yang, any Chinese, even this far into the revolution, could tell you. Yin, the shadow, is the passive, feminine principle; yang, the sun, the active, masculine principle. The Chinese believe they have to be in balance in people and the cosmos for everything to be all right.

Neither the extremities of the cultural revolution nor a surfeit of diverting little red books have diminished Chinese zeal for balance. Old beliefs co-exist with practical science. Channel 4's *Heart of the Dragon* - well written, well directed and well balanced by David Kennard - took a look at ancient and modern.

Chinese notions are not easily dismissed. They were smart when our ancestors were grunting. Their belief that the earth contained invisible lines of energy preceded theories of magnetism; they had the compass 100 years before Europeans; their invention of gunpowder gave their arrows rocket assistance, and their seismological records (they lead the world in seismology; we were told) go back more than 2,000 years.

When the chickens and the cattle act up, Chinese scientists are not too superior to take phone-ins from anxious peasants, such information having been found useful in the prediction of earthquakes.

It was also said that a civil service was a Chinese idea, though some may think that their yang was over the top at the time. Their health service pays obeisance to tradition and offers a choice between modern and traditional medicine. Hospitals are built for both. Western medicine is not uniformly enthusiastic about acupuncture but the operation to remove a cataract from an old lady's eye, using only needles to anaesthetize her, was impressing however controversial the theory.

Eating, obviously, is a balancing act, too. We visited a restaurant in Chengdu where dishes are listed under the ailments they are said to cure. Sufferers from low blood pressure are directed to the hedgehog skin and caterpillars are indicated for another affliction.

Max Harrison

Gilbert and George:
The Believing World
D'OffayCedric Morris
TateArthur Lett-Haines
Redfern

Gilbert and George are (or should one say is?) the perfect balance of the artist who begins with a determinedly revolutionary stance, and commitment to *épater les bourgeois*, and then by degrees is transformed into a pillar of the new art establishment. Let me say immediately that there is nothing snide to this observation: the process is inevitable, so inevitable that there is little point in debating whether or not it is a good thing. All revolutions eventually turn upon themselves, and the rebels who storm the Bastille somehow find that they have become the new guardians of the keys. It is not even necessary for neo-conformist artists to sell out and join the establishment; if they keep on in a straight line, doing what they were doing, eventually theirs will become the dominant mode, and the establishment will join them.

The present show of recent work by Gilbert and George at the D'Offay Gallery (both D'Offay Galleries, in fact, at 9 and 23 Dering Street) until May 4, combined with the major retrospective which has recently opened in Baltimore and will tour four more American museums during the next year, suggests a grand allegorical composition: Gilbert and George, flanked by Art and Commerce, being received into the Abode of the Blessed. Even the title of the new Loodoo show,

The Believing World, indicating something of the subject-matter's heady Nineties mixture of religion, right-wing politics and homo-eroticism, has a comfortably establishment tone to it, which the occasional excursions *à rebours*, into the demonic and the scatological, do little to modulate; they simply indicate the intensity of Gilbert and George's concern with some of the central issues of modern life.

For this is a show of art which, whether one likes it or not, is about something. Who, remembering their snook-cocking beginnings, no more than 15 years ago, or their days as "living sculptures", would have thought it? Well, actually, if one had looked closely enough, anybody might have thought it. From the first, they seem to have been determined to make their joint life, as one artist rather than two appreciable separate collaborators, into a work of art. During the living sculpture phase, when they did not so much perform as just exist to public for a fixed period of time - in gallery or sandwich bar, it did not really matter very much - clearly they themselves were the work of art. But to subtler ways that has always been so, and not only because their physical image has been so pervasive in more permanent artworks, as indeed it is even in the present show of large photo-pieces. Their being subsumed into their art is curiously reminiscent of that arch-aesthete Jean Cocteau, and the way he set out to make himself into a poem and all his work, in whatever medium, into "poésie".

Gilbert and George are in a similar sense arch-aesthetes, leading the dedicated life in art. But this kind of dedication, for them as for Cocteau, becomes in itself a moral stance, and their art, from being about themselves, little by little comes to use them as a glass through which we see, refracted, an

image of the world - the world, of course, as they see it and coloured by their interests and concerns. And, as with all fundamentally moral art, what counts is not so much the nature of the morality as the intensity with which it is felt and embodied in images.

The present series of images is their richest and most complex yet. Their last show of photo-pieces at D'Offay seemed to indicate a certain artistic complacency creeping in: though we are firmly instructed that photo-pieces must not be referred to as photographs, a number in this previous show were just that, compartmented and tinted but gaining in slickness only to lose in sheer invention. The latest works could never be mistaken for photographs, though most (not quite all) clearly include photographic elements among their resources. They are large, often violently coloured pictures which make play with religious imagery, Christian and other, as well as grimy urban landscape, working-class youths (not nude this time, but still given a stroog erotic charge), spikes and thorns and insects and excrement alongside moons and stars and exotic tropical flowers.

Not to mention Gilbert and George themselves. Apart from occasionally pulling devilish faces, they are as a rule carefully inexpressive, the implication seeming to be that beneath their non-committal, immaculately suited exteriors lie all kinds of repressed anguishes and rebellions. The lads are sometimes allowed to express horror or puzzlement, to walk on air or to dream idyllic or hideous dreams. And the general impression created by the show is one of powerful - and very uncomfortable - emotion held in check by the formal requirements of the individual pieces, much as Gilbert and George seem held in check by their nally, conservative tweeds.

They see the world, and on the whole they do not like what they see. The life imprisoned in the living statues wants to get out, and their art is, at the very least, an extraordinary documentation of the struggle. They do not make any obvious concessions, but then they do not need to.

By an odd coincidence, a pair of British artists from an earlier generation who chose to share their lives and work, if not to the same extent their art, is being celebrated at present in two simultaneous though separate exhibitions. Cedric Morris and Arthur Lett-Haines met on Armistice Night, 1918 (or maybe a couple of days later), and immediately fell in love. Morris was 29, Lett-Haines 24, and they continued to live and work together for the rest of their long lives - Lett-Haines died in 1978 and Morris in 1982. The work that they shared was primarily teaching, at their own very independently minded school in East Anglia, where the more noted pupils included Lucien Freud and Maggi Hambling.

It seems that they taught mainly by example, which must have been primarily Morris's example, since Lett-Haines, though a talented painter himself (some thought the more talented of the two), shouldered most of the organizational and domestic chores in order to protect and foster his friend's gifts. His was apparently the more intellectual turn of mind, while Morris was more dreamy and impractical - except in his alternative consuming interest as a plantsman (his gardens were famous and most of his publications were highly specialized articles on plants in learned journals).

Both painters went through (indeed almost chose) years of neglect, the Tate acquiring its first Morris just before his death. But now honourable amends are made with a major

retrospective of Morris at the Tate, until May 13, and a smaller but still intriguing retrospective of Lett-Haines at the Redfern Gallery, Cork Street, until April 19.

Morris was self-lauding, and sometimes it rather uncomfortably shows. The first room of his works is frankly dismaying: it consists largely of landscapes and fantasy pieces, posed insecurely between the primitive and the professional without being sufficiently either. But round the corner we come upon a series of portraits which at once show his true gifts: they are technically adept enough to display properly his remarkable penetration of character. The rest of the pictures are also to a sense portraits - portraits of other things which roused his enthusiasm, like birds and flowers and vegetables. Here the touch of naivety becomes charming, the colours are extremely cheery, and one is reminded of another very different painter who managed to carry a certain innocence of vision into the most unlikely circumstances, Edward Burra.

Lett-Haines is a much more complex figure. While Morris remained blandly unaffected by the course of twentieth-century art, Lett-Haines was well aware of what was going on and is strongly influenced at different periods of his career by Cubism and Surrealism. A lot of the Surrealism in his work seems, however, to be inborn, reflecting a natural taste for fantasy and witty iconoclasm. Many of his best works, such as the junglescapes with nude cooed among the leaves, have strong erotic undertones - an element seemingly quite absent from Morris's work. Morris must pose something of a puzzle to students of the alleged gay sensibility, but in this area Lett-Haines provides ample food for thought.

John Russell Taylor

Used intelligently, factoring is the finest thing a small or medium sized business can have at its disposal.

Albert Curtis, Chairman and M.D., Aldridge Plastics Ltd.



Aldridge Plastics is an injection moulding company. Our main clients are in the domestic appliance, automotive and toy-making industries. We started in 1969, and went over to factoring some two years later because, as a small but expanding firm, I found that we were spending a totally disproportionate amount of our time chasing money.

We now employ a staff of 208 and our turnover this last financial year was over £3 million - a 50% jump over the previous year. There's no way we'd have got the money for that sort of expansion from the bank.

Having read about the concept in several U.S. financial journals, we decided to factor in 1971. It was still a rather unknown quantity in England, and that's why we chose International Factors - they were the cream of the factoring companies at the time, and they still are. We've never regretted our choice.

For what you get, factoring costs you very little. But there's a lot more to it than that: used intelligently, factoring is the finest thing a small or medium sized business can have at its disposal.

It enables us to buy in bulk at cheaper prices.

It enables us to modernise at a faster rate than we could by other commercial means.

We get discount terms for cash payment. We avoid heavy h.p. interest charges.

And senior management time is not wasted in chasing debtors.

All of this, of course, directly benefits our customers, through keener prices, a better service, and our ability even in today's economic climate to expand quickly to meet increased demand.

The trading limits which International Factors set for our customers are very realistic, especially when you remember they're underwriting all our debts. They do all the vetting and, quite frankly, if International Factors don't want to take on a particular client then we don't either.

All in all, our arrangement with International Factors is extremely amicable. As long as they keep inviting us down to their cricket match each year I can't see any reason at all why it shouldn't remain so.

International Factors offer a range of services to their clients including full factoring, agency factoring and export factoring.

For full details, please complete the coupon below or phone Brighton (0273) 2121. This will place you under no obligation, and no unsolicited calls will be made.

International Factors

A member of the Lloyds & Scottish Group

To: International Factors Ltd., Sovereign House, Queens Road, Brighton BN1 3WZ. Please send me full details of the various types of factoring service which you offer.

Name _____
Position _____
Company _____
Address _____
Post Code _____ Tel: _____

THE TIMES DIARY

Going, going - back

Johnny Shand-Kydd, the Princess of Wales' supplanter, was at the centre of a legal battle yesterday after his employers, the Fine Arts Society in Edinburgh, were granted a temporary injunction against Sotheby's, preventing them from releasing a painting. The Society is suing for breach of contract after a Sotheby's auctioneer reopened bidding after the picture, by E. A. Walton, was knocked down to Shand-Kydd for £11,000.

The incident happened last week at a sale at Hopetoun House, seat of the Marquess of Linlithgow, to which Shand-Kydd had been despatched to bid on behalf of the Society. Four days after his successful bid, the auctioneer suddenly declared that he was obliged to reoffer the Walton because of problems over a telephone bidder. After much boing and hissing from the 200 dealers present, bidding was resumed, and Shand-Kydd lost to the anonymous bidder, who secured it for £15,500. Shand-Kydd's boss, Andrew Patrick, tells me he wants the picture at "any price." The case is due to be heard in London on Thursday.

Such is fame

Bob Champion, the trainer and former jockey who fought off cancer to ride the 1981 Grand National winner Alderton, has now become a familiar figure with the public. But not so with the Aintree gatekeepers, who refused him admittance to the racecourse last Friday. Champion, who wanted to test the going for his runner, Breac Ban, told them in vain who he was. He had to sneak in through a back entrance. His horse was last but one.

● In a world where not all adverts are legal, decent, honest and truthful, Harrow Communications Systems' letter to prospective clients is a model of candour: "We are notorious for our on-site service ... even British Telecom approves".

Righteous

Following the recent appointment of Norman Stone as Provost of Modern History at Oxford, another member of the Cambridge right may go west. The Chair of Ecclesiastical History falls vacant this year. Oxford dons believe the Prime Minister - in whose hands the gift lies - is likely to appoint Dr Edward Norman, presently Dean of Peterhouse, Cambridge. The "Blue Dean" has endeared himself to Mrs Thatcher with his robust attacks on the Church of England's leftward tendencies, and last year she declared her admiration for him to the High Table at Somerville, during a visit to her old college. In the past Dr Norman's abrasive manner has hindered his advance in both church and academia, but his appointment at Oxford would be a double coup, as the Chair also carries a Canonry at Christ Church Cathedral.

BARRY FANTONI



'My husband's in the attic - Graham Greene spent a week here just after the war'

Dead ringer

Sir Ian Gilmour's Bill to allow bookies to turn up their betting shops has removed its disguise after being revealed as a wolf in sheep's clothing in this diary 10 days ago. As the Betting, Gaming and Lotteries (Amendment) Bill, it has little progress until Sir Ian changed its name to the innocuous Specified Premises (Improvement) Bill; then it sneaked through a second reading unopposed and unnoticed by the anti-gambling lobby. Now in committee, it stands again under its original name.

● A wall at a Transport Advisory Committee conference held in Heathrow the other day was emblazoned with enormous polystyrene letters: BEDFORD MEANS BUSINESS. And it did. Until the first three letters dropped off.

Protest march

A mass exodus is threatening the Arts Council's literature fund after the decision to halve its budget. By yesterday the poet David Harcourt and Thames Television executive Catherine Freeman had left in protest. Meanwhile three others on the nine-strong panel - Douglas Dunn, the poet, Penelope Fitzgerald, the 1979 Booker prize winner, and Philippa Pearce, the fiction writer, have ended their two-year term and have not been invited to carry on in office. Yesterday Harcourt was particularly incensed by the council's assertion that literature is supported by a thriving publishing industry. "This is a woeful misapprehension", he said.

PHS

No wonder the milk men are sour

by Hugh Noyes

Mr Michael Jopling, we are told, welcomes the agricultural package agreed on Saturday in Brussels. Britain's 39,000 dairy farmers, who will be forced under the terms of the agreement to severely cut production or hand over their excess milk free to the Milk Marketing Board, are somewhat less enthusiastic. For many thousands of producers the package could be financially disastrous.

"EEC ministers turn off the milk tap", claimed one newspaper headline heralding the agreement as an historic breakthrough. But milk production is not a tap that can be turned on and off at the whim of politicians. So far the press has accepted the package in terms of Euro-politics with little or no consideration for what it means to the man in the cowshed, who may have been building up a herd of cattle for the greater part of his life and may care little for Mrs Thatcher's budget rebate.

In some mysterious way, which no one has yet explained to the dairy farmer, thousands of litres of milk which could be sold on March 31, could no longer be sold on April 1, regardless of solvency, employment or any other problem.

As *The Times*' Parliamentary Correspondent for 16 years, I left to build a new career in dairy farming in May 1982 and have built up a herd of 100 Friesian dairy cattle now producing between 50,000 and 60,000 litres a month. We hear that, in calculating quotas, the Government may choose either 1981 production plus 1 per cent or 1983

minus 6 per cent - figures which on a national basis, apparently, amount to the same thing. So, at the worst, if 1981 is chosen I should have to cut production, somehow within 24 hours, from a rate of 55,000 litres a month to about 28,000. At best, if the 1983 figure is adopted, the reduction would have to be to 37,000 litres.

But the most worrying feature of the situation is that no one has told the dairy farmer directly what is expected of him or what he is supposed to do if his farm, which was solvent on March 31, suddenly became insolvent on April 1 through no fault of his own. This is not to blame the National Farmers' Union or the MMB, which appear almost as much in the dark.

I have ten tons of cattle cake costing £2,000 arriving which would have fed my herd and kept up production for the next two weeks until, weather permitting, the cows can be turned out to grass. Do I cancel this order on the assumption that I shall not be paid for milk produced above my quota? What is my quota? The Milk Marketing Board says it will take some time to set the system up. It would seem that the quotas, when set, will be retrospective to April 1. But will they be monthly quotas or will they be on an annual basis which would allow for over-production in some months and under-production in others? Since no one at the moment knows what these quotas are

going to be, whatever is produced in the next few months will be a gamble.

On the face of it, I should slaughter between 25 per cent to 30 per cent of my cattle. If this step were taken, it would have to be done at a considerable loss because dairy farmers all over the country would be in the same situation and the beef market would be inundated. Another uncertainty is the appeals procedure, if any, against the individual farm quota.

When the heads of state summit collapsed we were told that no quota system could come into operation for several months until the next summit. Then we were advised to keep up production during April and May. Now, suddenly, dairy farmers find that the agriculture ministers have agreed a package on March 31, and that the system will operate, regardless of hardship, from April 1. Do I go out tomorrow morning and tip a quarter of my milk down the drain? What has happened to the White Paper "Food from our own Resources", and why, since Britain's milk production supplies only 80 per cent of the country's requirements, do we have to cut back by 6 per cent on 1983 while France's reduction is 2.5 per cent and the Irish can increase production by nearly 5 per cent?

One way or another, the cheers for Mr Jopling that are resounding along the corridors of Whitehall do not find a ready echo in the cold recesses of the cowshed at four in the morning as Daisy and Buttercup come in for the first milking of the day.

Mondale v Hart: Nicholas Ashford on the foreign policy divide



Why the man who muscled in wants to keep muscle out

Washington Senator Gary Hart has accused Walter Mondale, his main rival for the Democratic presidential nomination, of wanting to leave American combat troops in Central America to "serve as bodyguards to dictators" and as "bargaining chips with Nicaragua".

In turn, Mr Mondale has attacked the Colorado senator for "inexcusable inconsistency" on arms control and nuclear freeze issues. "To follow my opponents' policies to control nuclear weapons is like following a blackbird on a dark night", he said recently. Each man has accused the other of being less than wholehearted in his support for Israel.

In the run-up to the important New York Democratic primary being held today, both candidates have begun to focus on foreign affairs as their main area of attack. Each believes the other is vulnerable on foreign policy - each hopes to find in this arena a fatal weakness in the other's defences.

Long before the presidential campaign began, it was clear that foreign policy, after the economy, would be the main issue of the 1984 election. Whoever wins the Democratic nomination will direct much of his fire on President Reagan's patchy record in the Middle East and Central America, the deadlock caused by his administration's arms control policies, and the strains which have developed over the past three years with European allies.

However, what has only recently become evident since the race for the Democratic nomination turned into a neck-and-neck contest between Mondale and Hart are the differences which exist within the Democratic Party itself on how the US should conduct itself overseas.

These differences to a large extent mirror the generation gap which the Mondale-Hart contest has brought to the surface. Mondale essentially supports a continuation of the internationalist policies which have

been followed by successive administrations since the Second World War.

Hart takes a more introspective view of the world, particularly when it comes to flexing US military muscle abroad. While firmly rejecting accusations that he is isolationist, he has made it clear he would follow a less interventionist foreign policy than any of his recent predecessors.

Hart grew to political maturity as campaign manager during George McGovern's unsuccessful presidential bid in 1972, a time when members of his generation were revolting against US involvement in the Vietnam war. Avoiding "another Vietnam" lies at the root of his thinking about how the US should handle itself overseas in the late twentieth century.

Mondale, on the other hand, is a disciple of the late Hubert Humphrey who, as vice-president to Lyndon Johnson, supported the war in Vietnam. Although Mondale (like Humphrey) eventually came to oppose continued US involvement, his record places him on the opposite side of the "post-Vietnam policy divide" from Hart.

In a recent speech to the Chicago Council on Foreign Relations, Hart summed up the themes of his foreign policy as "reciprocity, reliability and restraint" - more specifically, reciprocity in our relations with the Soviet Union, reliability in our relations with our friends and allies, and restraint in

our relations with the Third World. It is the third of these "three Rs" which provides the key to Hart's foreign policy thinking. As he told the council, "Restraint means sending troops only as a last resort, not the first. It means using force only selectively, not automatically."

His apparent unwillingness to use military power has already got him into choppy water. Mondale and other critics have homed in on his assertion that the US allies, who depend on Aral oil supplies more than the Americans, should be mainly responsible for keeping the oil routes through the Gulf open if Iran should try to close the Strait of Hormuz.

He has also been attacked for proposing a reduction of American ground troops in Europe while asking NATO allies to do more for their own defence.

But Mondale retorted: "Our allies must contribute more to our common defence, but we cannot afford to contribute less. A strong American presence in Europe helps to deter Soviet aggression and reduces the risk that we will have to choose between surrender and nuclear war."

Mondale's main emphasis has been on his own four years' experience in the White House as vice-president in the Carter administration. "You must have a sure-footed leader, someone who knows what he's doing and who sees the world as it is," is his constant refrain. He likes to explain how, on his first

day as vice-president, he had been taken to the situation room in the White House and told "what's expected of you if the worst happens".

However, Mondale's White House experience is a double-edged sword. Americans still recall that the US suffered one of its worst international humiliations at the hands of Ayatollah Khomeini when Carter and Mondale were in the White House.

The Hart-Mondale battle for supremacy in the foreign policy field is now being fought over Central America. In his speeches and through a \$500,000 advertising campaign, Hart has been warning that his rival would continue policies in the region that threaten large losses of American lives in the next decade.

One of his commercials says: "When President Reagan sent our troops to Central America, he called them advisers. Remember Vietnam? Our troops now serve as bodyguards to dictators, and as a slow-burning fuse to war."

Mondale agreed with President Reagan and said he, too, would leave some of the troops there as bargaining chips with Nicaragua. And he attacks Gary Hart for forcefully saying, "Get them out." Our sons as bargaining chips? - Will we never learn?

Mondale has denied the charge, saying he would bring most of the troops home, and has accused Hart of throwing in the towel in Central America and leaving it to the Cubans and Russians.

Whether Hart's appeal to avoid another Vietnam will sway elderly voters, who make up the bulk of New York's electorate, remains to be seen. But the strong support he has won from the young in all the races so far shows that his view of his country's role in the world has a strong appeal among the new generation of voters which has propelled him to the forefront.

Roger Scruton Race hatred the antis ignore

The campaign to portray British society in general, and the Conservative Party in particular, as "racist" is gathering momentum. "If I were convinced that those most active in prosecuting it had any genuine attachment to British customs and institutions, or any genuine allegiance to the Crown, I should feel more sympathy. But when the very same people urge us, from the very platforms placed at their disposal by such bodies as the GLC, to destroy the traditional school curriculum, and to censor textbooks, in the interest of "multi-cultural" education, then I doubt their motives. For what is the purpose of such a change, if not to perpetuate the conditions which have traditionally led to racial conflict? What is "multi-cultural education", if not a means to ensure that our minorities continue to identify themselves as such, and so remain detached from the political condition which surrounds them, enduring victims of an enduring disadvantage?"

No doubt everyone is now thoroughly bored by this artificially induced hysteria. But one important aspect of it has been so far overlooked. At the risk of boring you further, I mention it here, since it seems to me to touch on the basic question of loyalty: the question of who is attacking whom, and why. I refer to the failure of the anti-racist lobby to concern itself with the principal form of European racism: hatred of the Jews.

In the aftermath of the Second World War it was quite normal for left-wing writers and politicians to denounce anti-semitism, and to identify it as one of the "reactionary" social movements over which socialism was beginning to triumph. The Soviet propaganda machine gave its muted support to these denunciations, and was able effectively to conceal for two more decades the real fate of the Soviet and East European Jews under communism.

Circumstances, however, soon began to govern sentiment. In particular, the state of Israel emerged as the greatest single obstacle to Soviet policy in the Middle East, and the natural instrument of American influence.

The propaganda machine turned its annihilating rhetoric against Zionism, and Jews within the Soviet empire were now persecuted more openly as agents of the "Zionist state". Revision towards anti-semitic feeling was an obstacle to the new campaign against "Zionism", and quietly "anti-semitism" was dropped from the agenda. Its place was taken by "racism", a concept in any case more adapted to Soviet strategic requirements in the Third World.

I would not wish for one moment to suggest that left-wing rhetoric is controlled from Moscow. But all

rhetoric depends upon repetition for its survival, and it is therefore unsurprising to find so little mention of anti-semitism among those who advocate "struggle" against fascism, racism, monetarism, and the police state of Mrs Thatcher. That force which led to the greatest racial crime in history, and beside which the timid protest of the National Front seems like a mere carnival of the depressed, is passed over altogether, as though it had never really occurred.

"So much the better", you may say. "So much the greater proof that we have emerged from that particular darkness. However, I do not believe that we have. Even in England, it seems to me, the legitimizing of "anti-Zionism" has cast a shadow of anti-semitic feeling, so that belligerent or questionable actions by the state of Israel are condemned as expressions of this or that quintessentially "Jewish" characteristic. I shall give an example. On March 23, the TLS published a most extraordinary poem - if so desultory a piece of prose could be called a poem - by Peter Reading, purporting to be an eye-witness account of an incident in the Lebanese civil war. A boy spatters a "fat juicy jeep of Israelis" with machine-gun fire:

windscreen-glass frosted and one of the front seat occupants oozed red. there was a crackle of fire, ten or so seconds, and then, as from a colander, into the pavement streamed out the juices of the assailant, a slight soldier/homunculus. Well, nobody looks for a motive from these Old Testament shitters - thick hate is still in the genes. I learned the boy was aged 12.

Bad writing always hides more of its meaning than it reveals. Nevertheless the meaning of those last two lines seems clear: the Israelis (for who else could be referred to?) are "Old Testament shitters" and thick hatred - presumably their hatred - is "still in the genes". Moreover, since clearly the duty of such vermin is to be fired on and patiently accept their extinction, they had no motive to retaliate.

To associate the Jewish religion, first with excrement (in deference, perhaps, to Freud's theory of money love), and then with a hatred that is genetically determined - what is this, if not anti-semitism, in its pure, unconstructed form? It is surely testimony to the changed climate of taste that such a poem should have found its way so innocently into the TLS. And even if the influence of these lines, worthy of the pen of E. J. Thribb, is likely to be minimal, I cannot escape the impression that the sentiment conveyed by them is echoed by many who lack Peter Reading's ability to discover its appropriate literary expression.

Robin Cook

Peddalling into the poverty trap

Let us now sing of men getting on their bicycles. Mr Gowans is one. Had he known I was calling he would probably have put on a shirt, but I caught him at home in a sweatshirt and jeans. His bare shoulders revealed the powerful biceps of a man accustomed to exercise; a fit man in his prime. He has been unemployed for two years.

There are many like him in Livingston. The rate of male unemployment in the constituency is 21 per cent, high even by the bleak standards of central Scotland. At 37 Mr Gowans is too old for those jobs that are on offer. He is also caught in the vicious circle that the longer he is unemployed, the more swiftly he is rejected by employers. He knows men like him whose only expectation is "retirement" from a workforce from which they have already been excluded.

Mr Gowans refused to submit to that future. Last autumn he talked it through with his wife and they agreed that as it was so difficult locally he should try his luck in the more promising labour market of London. In October he walked up to the motorway and hitched a lift. Fittingly he found lodgings in Chingford, the seat of Norman Tebbit, whose rhetoric Mr Gowans had put into practice.

Jobs are not to be found for the picking in London, not even in Chingford, but Mr Gowans is a determined and experienced applicant. In the meantime he and his family had to live. He therefore reapplied for supplementary benefit for himself and his family, and now he met with a discouragement more telling than the indifference of employers.

He was not entitled to draw supplementary benefit for his family. As he had deserted his wife and children they must make a separate application. It was a delicate matter explaining to his wife over the phone that technically she had been deserted, but Mrs Gowans has the same resilience as her husband and took the challenge.

The DHSS readily accepted responsibility for paying her benefit. Processing broken families is a matter in which they have much experience, as high unemployment is attended by a high incidence of single parents. They therefore exhibited no surprise at receiving an application from yet another household which appeared to have collapsed under the twin strain of financial hardship and enforced idleness.

Supplementary benefit was arranged to start then and there. It was only when the DHSS turned to housing benefit that Mrs Gowans encountered blank incomprehension of the qualified nature of her

desertion. To claim housing benefit in her own right it would be necessary for her (as tenant) to be transferred to her name, but they anticipated no difficulty in arranging for the housing authority to do so now that her husband had abandoned her.

After a while Mrs Gowans gave up trying to explain that she had not been abandoned. She steered herself to explain to her husband that he was no longer the tenant of their home.

The following month Mr Gowans got a job as a porter in a warehouse of a West End store. It was now November, and all month he carried out stock for the seasonal spending rush by the affluent society whose purchasing power had drawn him there. His wage was £92.60, but deductions now bear heavily on the poor and he took away only £67.50. The real gain was that for the first time in two years he had the satisfaction and self-respect of knowing he had found work for which someone was willing to employ him.

His wife's entitlement to benefit ceased when his job started. The family may have been obliged to apply as a separate household while Mr Gowans was unemployed, but now that he was in work they were recognized as a single household. When he was required to maintain Mr Gowans found that he was receiving in take-home pay only £2 per week more than the family had previously received in supplementary benefit, out of which he had to manage the impossible task of supporting himself in London. Moreover, when his wife's supplementary benefit had been cancelled, so too had the housing benefit in her name. She was now receiving demands for the rent and rates in full.

By February the couple were £130 in arrears over rent and the financial pressure to give up was irresistible. Mr Gowans reluctantly and bitterly gave up the one job he had found and returned to his wife. The next day they went down and renewed his application for benefit. The DHSS stopped £10.70 per week on the grounds that he had made himself voluntarily unemployed.

All Mr Gowans has left from his brave attempt to escape is a hefty rent arrears and a lower rate of benefit. Much worse is the knowledge that he is trapped in a pit of permanent unemployment, fettered by a system that appears designed to drag him back when he tries to climb out. And still occasionally he will hear a politician talk glibly of jobs being there if only the unemployed will move to them.

The author is Labour MP for Livingston.

The crime in revising Mao's little red book

China's pragmatic leaders are generating changes so profound in the lives of the country's 800 million peasants that in Mao's day those responsible would have been charged with counter-revolution.

However, ideological considerations apart, a paradox is emerging in the Chinese countryside: current get-rich-quick policies are producing both abundance and crime, in the future they may lead to starvation.

The Responsibility System is producing the prosperity. Initiated in 1979, it now embraces 98 per cent of the peasantry, who retain for private sale whatever remains after the fulfilment of state quotas, which is no longer a sign of following "the capitalist road", many families are turning out higher yields than entire production brigades in the past.

This year the newly rich farmers were further encouraged by the reintroduction in all but name of the right to own, lease and transfer land "for more than 15 years". It is guaranteed in Central Committee 1984 Document Number One, which also permits peasants who can afford it to hire up to seven agricultural labourers.

This amounts to being a landowner, one of the blackest marks in Communist accounts of the past. Several million landlords, exploiters

by definition, were shot in the early 1950s.

That was when revolutionary resentment ran high. Nowadays, driven by the need to quadruple production by the year 2000, a goal which the present rural policies may achieve, Mao's former comrades offer little ideological justification for the rapid growth of peasant entrepreneurs. As for the accompanying increase in inequality, they give it their blessing.

What they cannot have bargained for is the inevitable result: the poor stealing from the rich. It is a reversion to one of the vilest features of the traditional rural society in which peasants struggled in a world of each against all.

In one county in the northwest Ningxia Autonomous Region, near the Mongolian border, every official and policeman, according to the local radio, has been alerted to protect well-off melon-growers and fish farmers from thieves who not only rob but assault their victims. There used to be two police posts in the county; now there are 11.

The robbers' targets are the county's "specialized households". These make up one-fifth of the local population. They are the rural workers who have abandoned normal agriculture to concentrate on cash products such as melons or fish, or on services like transport, construction and repairs.

The peasants' enthusiasm for profit could lead to shortages in the Chinese staff of life: rice, wheat and millet. The big money awaits those who produce cash crops or supply services. Since 1979 less land each year has been given over to grains, a departure from Mao's dictum, "take grain as the key link". Because the government holds grain prices steady, the prices for free-market commodities are much higher. The inevitable result is a rapid rise in production of all agricultural products except grain. If there is a repetition of the great droughts and floods of 1979-81, widespread hunger could reappear in China.

Nevertheless, farmers are allowed a degree of independence that not long ago would have been denounced as *dangan feng* - the wind of individualism. These days, the party smoothly contends, the reason why some peasants are richer than others is not that they sweat more, but that they are cleverer. Completely erasing 60 years of party polemics, vice-premier Wan Li declared recently that rich peasants are a model for poor ones.

In such a competitive atmosphere stealing is predictable. Before the 1949 Communist victory, when peasants tilled minute parcels of land, they and their families protected their harvests from even poorer neighbours. After collectiv-

ization in the 1950s peasants were equally well or badly off, and police security was tight by the "five guarantees": medical care, housing, clothes, food and burial.

The repatriation of land, guaranteed this year by the party, has produced more than the thefts of melons and fish in Ningxia. Throughout China there are reports of crop stealing, tree felling and fish poaching.

Not only are some peasants now much poorer than others, they are also falling through the welfare net which once distinguished Communist China from most other poor countries.

Under the now-defunct commune system, peasants were at least minimally protected by the "five guarantees": medical care, housing, clothes, food and burial. However, as rich peasants build large houses for themselves and their children, enjoy opulent weddings, and buy private vans, the ultimate party ideal of an end to rural suffering is vanishing fast.

Between 1959 and 1961, it is now conceded, at least 20 million Chinese starved to death because Mao's obsessions with perfect equality led to declines in output. If there is another of China's periodic rural catastrophes, it is not certain that rampant individualism will serve peasants better.

Jonathan Mirsky

© Times Newspapers Limited, 1984



P.O. Box 7, 200 Gray's Inn Road, London WC1X 8EZ. Telephone: 01-837 1234

LABOUR'S LOST VOICE

What politicians choose not to say is often as revealing as what they do say. The leadership of the Labour Party has contributed almost nothing but a bottomless silence to the debate over the central issues raised by the miners strike, in spite of the fact - or rather because of it - that the dispute has implications which affect the whole purpose and identity of the Labour movement. The National Executive passed a resolution last week saying, in effect, that it was all got up by the police and the press, and Mr Benn was merely upstaging his leader in the eyes of the committed yesterday by saying much the same. Mr Kinnoch, not normally a taciturn man, has been applying taciturnity for all he is worth.

By leaving the initiative thus to Mr Scargill, Mr Kinnoch risks yielding to him the leading role in determining what kind of party Labour will be in the immediate future. Party leaders can always find an excuse for not leading, so as not to alienate one side or another in an internal conflict: there were times when Lord Wilson in his premiership seemed to have elevated the habit into his ruling principle. But when a party is uncertain of its identity, as Labour has been since the general election if not for much longer, the leader should take care not to let things drift.

It is reported that Mr Kinnoch is directing his energies behind the scenes towards securing an early recall of the NUM executive and the holding of a ballot. A ballot is obviously the only way the union has left of healing the divisions that the Yorkshire

faction has so cynically opened up. But events quite out of Mr Kinnoch's hands would influence the result of a ballot and put their mark on the future of his party.

The gradual increase in the number of pits working in spite of picketing pressure, as well as the results of opinion polls which indicate declining support among miners for a strike, may suggest that a ballot would reject a strike call. That remains the likeliest thing, but it is by no means a certainty. Like Mrs Thatcher (who has also been unwontedly quiet in public about the dispute - not being responsible for the political coherence of the movement to which Mr Scargill claims to have given allegiance), Mr Kinnoch may hope that events will confound his extremist opponents without intervention on his part. But he should not count on that; and if by any chance things go the other way, it will be very hard to get the movement back on course again. The strikers stand for industrial nostalgia and protection, for support by the taxpayer of uneconomic activities without time-limit, and for unlawfulness and intimidation in the conduct of industrial disputes. To go that way is to condemn the party to the casuistry of Mr James Mortimer's remark last week: "Mass picketing is not intimidation." The public have seen that variety of peaceful persuasion on their television screens and know its true character well enough. Does Mr Kinnoch share Mr Mortimer's view?

Even though there are signs

that an increasing number of the miners themselves see that the conflict wished on them is likely to do more harm than good to the interests of their industry as a whole, the dispute is still spreading in ways that should be even more worrying to Mr Kinnoch. Union leaders of other groups like the railwaymen, the seamen and (with an evident and most prudent reluctance) the steelmen, are beginning to call for a blacking of movements of coal. The old "triple alliance", even reinforced by the seamen and the more formidable arm of the lorry drivers, does not have the muscle-power it did in earlier generations. But the unions concerned may expose themselves to civil claims brought by their industries' customers, whether public or private.

Such developments would tend to polarize opinion, as the confrontationists no doubt calculate. In separating those who support legality from those who do not, it would clarify the real issues in a way that might ultimately tend to isolate the opponents of law, however much initial sympathy the martyrdom of a union's bank-balance might attract. The internal loyalty of the movement, like that of the miners themselves, is an asset of great value to its leaders, but one which can be dissipated by being invoked unjustifiably. Of all those involved, the group that stands in loss most from a sharper politicization of the dispute will be those who aspire to lead a Labour Party with pretensions to constitutionalism and to a coherent economic programme. Labour needs leadership on this question, and it is not forthcoming.

THE VAROSHA STARTING-POINT

Neither Cyprus nor the Aegean is likely to be on the agenda of Nato's nuclear planning group, which is meeting today. But both will haunt the corridors of the meeting if only because it is being held in Cesme, a resort on the Turkish Aegean coast within sight of the Greek island of Chios. Mr Caspar Weinberger, the US Secretary of Defence, stopped in Athens on his way to the meeting for talks with the Greek prime minister, Mr Papandreu, who once again told him that Greece regards Turkey, not the Soviet Union, as the most serious threat to its security; and yesterday he had an hour's talk with his Turkish counterpart, Mr Zeki Yavuztürk, who told him that Turkey will not act on Cyprus under pressure.

Mr Yavuztürk was referring to a vote in the US Senate Foreign Relations Committee last week which sought to make \$215 million of US military aid to Turkey conditional on the withdrawal of Turkish troops from Varosha, the formerly Greek Cypriot suburb of Famagusta which is at present under Turkish Cypriot control. Mr Weinberger replied that the Reagan administration would do everything possible to reverse this decision, which is to be reviewed by the Committee at its meeting today.

Varosha has frequently been canvassed as the most promising starting-point for any step-by-step settlement of the Cyprus conflict, because it is the place where the least painful concessions by the Turks would bring

the most relief to the Greeks. It consists almost entirely of Greek Cypriot-owned hotels, no Turks have been allowed to settle there since 1974. It is contiguous with territory still held by the Greek Cypriots, and its return would allow some 40,000 of the 200,000 Greek Cypriot refugees to return home at a stroke.

At the last summit meeting of Greek Cypriot and Turkish Cypriot leaders, in 1979, it was agreed that talks on the resettlement of Varosha should start simultaneously with negotiations for a comprehensive settlement and that any agreement on it should be implemented without waiting for the outcome of discussions on other issues. But no agreement has been reached. In January this year the Turkish Cypriot leader, Mr Rauf Denktaş, agreed "in principle" to place part of Varosha under an interim UN administration; but Greek Cypriot resettlement there was to be the subject of further talks on the same terms as before - while the Greek Cypriots, since last November, have been insisting that any further talks must be preceded by a rescission of the Turkish Cypriot declaration of independence.

The UN Secretary-General, Señor Javier Pérez de Cuellar, has been trying to break the deadlock. He proposed that the Turkish Cypriots should hand over the whole of Varosha to the UN, which would allow the Greek Cypriot inhabitants to return, and should, without actually rescinding their UDI, agree to "freeze" any develop-

ments based on it - i.e. further steps to institutionalize partition. In return the Greek Cypriots would agree to return to the intercommunal talks and not to keep appealing to the UN for an imposed solution. Mr Denktaş has yet to reply formally to these proposals but the week before last, after a meeting with President Evren of Turkey, he described them as prejudiced in favour of the Greek side.

The vote in the Senate Foreign Relations Committee can be seen as a gesture of exasperation at this blatant Turkish stalling. American legislators, who are on the whole willing to spend American money on the strengthening of Nato, do not see the continued Turkish occupation of northern Cyprus as conducive to that end. In 1978 they agreed to lift the embargo on military aid to Turkey only on condition that the President make reports every sixty days on progress towards a solution of the Cyprus problem. Those reports are still made, but there is no progress for them to report, and the Turkish Cypriot UDI was clearly a step in the opposite direction.

Cyprus is not a member of Nato and its affairs are formally outside Nato's scope. But the unresolved Cyprus issue is a running sore in Nato's south-eastern flank, causing division between Nato members. Military aid in Turkey is necessary, but should be accompanied by a more strenuous effort to solve the Cyprus problem.

ASSAULTING THE BUREAUCRACY

An important pledge by the Prime Minister has been more than redeemed this week. In the spring of 1980, the Prime Minister promised to reduce the direct labour force - the Civil Service - to 630,000 by April 1 1984. Yesterday the total stood at 628,182 if the Treasury's latest estimate is to be believed. She has cut 104,118 officials from a total of 732,300 she inherited from Mr Callaghan in 1979. Mrs Thatcher's assault on the bureaucracy has been the most successful of any Prime Minister since 1945.

A detailed plan for further economies is now being prepared which should reduce Whitehall manpower to 592,723 by April 1, 1988. Inevitably, the methods used for deflating swollen staff numbers over the past five years have been somewhat crude. Cash limits are a necessary but unsuitable discipline. The efficiency studies or scrutinies pioneered by Lord Rayner and carried on by Sir Robin Ibbes, Mrs Thatcher's current efficiency adviser on part-time loan from ICI, are a much more sophisticated method of relating workload to manpower. With luck and skill, the second phase of cuts should be more delicately achieved by the Rayner-Ibbes scalpel than the Treasury axe. The Government's financial management initiative, another Rayner invention, is providing

an infinitely better range of information for departmental managers, both ministers and permanent secretaries, than anything they have possessed before.

Mrs Thatcher's Efficiency Unit also has something to celebrate this week. After five years of probing and experimentation, the economies achieved as a result of investigations carried out in departments under the Unit's supervision means that £1m is being saved every working day in Whitehall. Out of the £16,100m it costs to run the state machine each year before a single Bill is drafted or Cabinet minute written up, a million a day looks tiny. But it is more than symbolic. It is an indication that the management climate in Whitehall has changed. The change is irreversible according to some of the more phlegmatic officials who were occupying top posts even before Mrs Thatcher arrived in Downing Street with her admirable efficiency fixation.

Sir Robin Ibbes and his tiny staff in the Cabinet Office are approaching a watershed, however. Their efforts have so far been concentrated on the 13 per cent of public expenditure devoted to the running costs of Whitehall and the armed forces (at £5.50 per week for every man, woman and child in the country, these are still too high as the Ibbes team is the first to admit). But

the view has hardened in departments that unless and until the unit can apply its techniques to the 87 per cent of public spending devoted to programmes, Sir Robin's scrutinies are doomed to remain in the foothills of efficiency and economy with no chance of storming the commanding heights. Cybernetically put, they must go for the output as well as input.

That will not be easy either technically or politically. The achievements of Lord Rayner and Sir Robin have relied to a very large extent on their suggestions winning consent from Cabinet ministers and permanent secretaries. Both breeds could cause trouble if they felt their cherished spending programme were under threat not just from Treasury sharks perpetually gnawing at budgets, but from an arriviste group in the Cabinet Office, basking in the sunlight of prime-ministerial approval. It would be a pity if Sir Robin was deterred by that. It would be a pity if Cabinet ministers and permanent secretaries took such a narrow view of the public interest. The extension of the Rayner-Ibbes systems to spending programmes is a challenge worthy of Mrs Thatcher's second term. Never has a prime minister been better placed to achieve a lasting improvement in the quality of public administration.

Keeping personal data private

From Mr Martin S. White

Sir, Sir Norman Lindop (March 26) has rightly pointed out a major deficiency in the Data Protection Bill currently being considered by Parliament - namely, clause 28. However, this is by no means the only weakness in the Bill.

Many companies hold databases for internal purposes only - for example, a pharmaceutical company will hold reports of clinical trials of its and competitors' drugs. Such databases contain personal data - the names of the authors of the reports - and therefore they would have to be registered under the current provisions of the Bill.

However, an organisation holding such a database would never pass the data on to a third party, as it would reveal that company's commercial interests; the database is for internal use only.

If the public were entitled to inspect their own entries in such databases insight would be gained into that company's commercial interests. This is clearly not at all satisfactory and will lead to companies deleting all such machine-readable records and converting them back to less efficient manual records.

The Institute of Information Scientists therefore believes that all databases which are used for internal purposes only should be exempted from the provisions of the Bill.

Our second objection concerns publicly available databases. Many organisations offer databases and databases for members of the public to search for a fee. Once again, the records in such public databases and databases often contain authors' names and should therefore, under the present provisions, be registered.

But if a member of the public wishes to see what has been said about himself or herself on that database or database it would be simpler and more efficient to search the database rather than go to a Data Protection Agency to inspect the record.

For pragmatic reasons, therefore, we believe that any owner of a database or database available to the public should not have to register under the Act.

Yours faithfully,
MARTIN S. WHITE,
Chairman of Council,
The Institute of Information Scientists,
Harvest House,
62 West London Road,
Reading, Berkshire,
March 29.

Rating legislation

From the Treasurer of Merseyside County Council

Sir, When Mrs Thatcher accepted that her 1970's pledge to abolish rating could not be achieved she replaced it by the twin proposals to restrict the rate-raising abilities of local government and to eradicate the metropolitan counties altogether. Much parliamentary time is being spent on these two thorny proposals, which have jointly or severally been described as a threat to democracy, an over-centralisation of power, a charter for abolishing local authorities from responsibility and an example of ill-considered legislation which will not improve matters for ratepayers.

The amount which is paid in rates by an occupier of a property depends not just on the poundage levied by the local authorities but on the rateable value itself. Whilst the attention has been on how to keep rate poundages down, no attention has been paid to righting the distortions in rateable values.

These were last reviewed in 1973 and are not likely to be reviewed again until 1987. The changes in national prosperity which have occurred since 1973 are marked, as the recently published statistics which were reported in *The Times* the other day indicate.

Does this matter? Indeed it does, because it is the occupiers of property who have suffered the most, for instance, a Liverpool office valued at relationship to one in Wrexham in 1973 is now worth 25 per cent less and yet the rates are still based on the 1973 relationship. It is no wonder that these city occupiers are complaining or disappearing altogether.

As for domestic properties, there is no legal requirement even to do a proper valuation, so that unfairness abounds. For example, a house selling for £60,000 in Cardiff is likely to have a rateable value which is half a similar-priced property in Manchester.

Since rating is not to be abolished Parliament should take the trouble to make it as fair an expenditure tax as possible, otherwise the belief that Government is not really interested in the ratepayers will gain ground.

Yours faithfully,
PETER JENKINS, Treasurer,
Merseyside County Council,
PO Box 95,
Metropolitan House,
Old Hall Street,
Liverpool,
March 26.

Special pleading

From Mr Mark H. A. Bailey and Mr Jeremy D. Jenkins

Sir, Given the constant changes wrought in the law by the judiciary, and with Trinity Bar finals approaching like a trough of low pressure, we would be obliged if you would refrain from publishing any further Law Reports until 1pm, 1st June, 1984.

Yours faithfully,
MARK H. A. BAILEY,
JEREMY D. JENKINS (President,
Inner Temple Students' Association),
1 Hare Court,
Inner Temple, EC4,
March 27.

LETTERS TO THE EDITOR

Benefits to UK of staying in CERN

From Professor P. T. Matthews, FRS, and Professor J. C. Taylor, FRS

Sir, The news that there is to be an enquiry into the benefits to the United Kingdom of remaining a member of CERN (report, March 23) has raised the question of what are the connections between particle physics and other branches of science.

Apart from the direct impact of the subject, particle physics experiments use techniques, for example in high vacuum, superconducting magnets, instrumentation and data analysis, that are at the very frontiers of technology, and our experimentalist colleagues will give many examples of the beneficial impact that they have on applied science.

However, as theorists we wish to underline the connections between our subject and other branches of theoretical physics.

Theoretical techniques developed for particle physics have had an important impact in many areas, notably condensed-matter physics, the theory of turbulent fluids and of wave propagation.

There have recently been major advances in gravitation theory and cosmology, which derive from a better understanding of the behaviour of fundamental particles and forces in the extreme conditions of the early universe and in intense gravitational fields.

The quark structure of matter now plays an important role in work in astrophysics and it is beginning to be important in nuclear-structure physics.

Contacts are, of course, not just in one direction, and work in cosmology, condensed-matter physics and other areas has had important impacts on particle physics. The abandoning of experiments in particle physics would in a very short time result in a sharp decline of related theoretical work in this country, which could only be to the general disadvantage of theoretical physics in the United Kingdom as a whole.

Yours faithfully,
P. T. MATTHEWS,
J. C. TAYLOR,
University of Cambridge,
Department of Applied Mathematics and Theoretical Physics,
Silver Street,
Cambridge,
March 30.

Defence management

From Marshal of the Royal Air Force Sir William Dickson

Sir, Most of the views expressed by Field Marshal Lord Carver (March 23) on Mr Heseltine's proposals for the reorganisation of the Central Defence Staff will, in my opinion, be warmly endorsed by those who have had the unique experience of holding the appointment of Chief of Defence Staff.

One of the Secretary of State's concepts is to move the Naval, General and Air Staffs out of their Service organisations to form one combined staff under one military chief, the Chief of Defence Staff. Mr Heseltine apparently believes (report, March 13) that this concept is the same as those of Lords Mountbatten and Montgomery.

Mountbatten always had in mind his joint command in South-east Asia and thought that the Joint Defence Staff should be built up on that model. He may have had this in mind in his scheme for reorganisation in 1962, but in view of his strong feelings about the efficiency of the Royal Navy I cannot believe that he ever would have allowed it to be implemented to the extent of the disappearance of the First Sea Lord and the removal of the Naval Staff from the Admiralty, a staff which has been strengthened.

With regard to Lord Montgomery,

Public expenditure cuts

From the Director General of the Federation of Civil Engineering Contractors

Sir, Your editorial on public expenditure (March 24) is timely. It is deficient, only in that it fails to emphasize the point which you had previously made, that reductions in current spending are vitally necessary to allow room for increases in capital spending on infrastructure.

While the Prime Minister previously indicated her support for more capital investment, provided that it could be financed from savings on the current side, she now appears to have conceded a defeat in the battle against current spending and is merely talking about containing it rather than cutting it.

Worse than that, we have had a series of speeches from the Prime Minister, and from other members of the Cabinet, pointing out past public capital investment schemes that are judged to have been wasteful and thereby casting doubt on the value of all such schemes today. This, of course, entirely loses sight of the fact that even the most successful and entrepreneurial of companies occasionally backs losers and this is really no excuse for the loss of nerve for all investment programmes in the future.

The Prime Minister's argument then runs on to suggest that major investment programmes would really be far better left to the private sector. While this may be true, the Government does little or nothing to make it possible in practice and we would certainly wish to argue that, until such time as the Government has created the legal and fiscal framework necessary to make the switch to private capital possible, the responsibility for investment remains with the Government and they must continue to exercise it.

A further negative feature of the Government's strategy is that the Chancellor is clearly placing total emphasis on the need for future tax cuts and it seems clear that any

Not holding what we have in art

From Mr Kenneth Hudson

Sir, I am finding it increasingly difficult to understand the campaigns to prevent privately owned works of art from being sold to foreign museums or collectors. They appear to be based on no more worthy philosophy than that of what we have in art.

Since the public purse is obviously not deep enough to buy all the choicest items which may come on the market, may I suggest that we confine our efforts in the future to those paintings, pieces of furniture or whatever which were produced in Britain? This would certainly not solve the problem completely, but we should at least have an aim which could be easily understood.

The root cause of all the trouble and muddle is the regrettably loose way in which the terms "heritage" and "national heritage" are used. Bach and Rembrandt are part of our cultural heritage, in the sense that they have belonged to my intellectual and emotional life for a great many years, but because I am not German or Dutch, they are not part of my heritage in the way that Constable, Stubbs or Sheraton are.

For this reason it is not important to me that Poussin's "Holy Family" should leave Chatsworth for Malibu, California, whereas I rejoice with Mr Timothy Clifford that George Stubbs' "Cheetah and Stag with Two Indians" should now hang safely on the walls of the Manchester Art Gallery.

I am miserable and angry when I see splendid Constables allowed to leave England for Yale. They belong here. The possible departure of Raphael drawings would not affect me in the same way.

I would fight very hard to keep what I conceive, perhaps wrongly, to be my heritage. I would not contribute a penny towards holding on to items which will be just as well looked after abroad and whose retention might be good for the nation as a matter of course, but for little else and which, anyway, we cannot afford.

Yours faithfully,
KENNETH HUDSON,
Administrator, European Museum of the Year Award,
18 Lansdown Crescent,
Bath,
Avon,
March 22.

Information inflation

From Professor K. W. Patchett

Sir, Mr L. P. Shurman's protest (March 29) about the price of HMSO publications can be applied with equal force to primary legislation, especially Bills.

The Police and Criminal Evidence Bill, now before the Commons, costs £7.50 for 115 pages (admittedly better value than the shorter Bill in the 1982/83 session, at £5.50 for 72 pages).

As a Bill may be seen as a document prepared principally for use in the legislature, a very substantial part of the cost of publication should surely be borne out of the parliamentary budget.

If members of the public are to monitor the progress of legislation and to have an opportunity to comment as Bills pass through the parliamentary processes, purchase of the various versions of a Bill and the printed amendments should not call for expenditure beyond the reach of the ordinary pocket.

If commercial considerations are to be relevant in making publicly available the laws which are to govern our society, perhaps those responsible for legislation should be concerned as a matter of course to provide a product which, for its use, conciseness and content is one which the public will find pleasure in owning!

Yours sincerely,
KEITH PATCHETT,
University of Wales Institute of Science and Technology,
Department of Law,
Culver Drive,
Cardiff.

Prosecution service

From Lord Gardiner, C.H.

Sir, Credit where credit is due.

In her otherwise admirable report (March 29) on the Government's decision to legislate for a prosecution service independent of the police in England and Wales Ms Frances Gibb does not mention the fact that Justice, the independent all-party organization of lawyers concerned to improve the administration of justice in England and Wales, has been pressing successive governments for this reform for 13 years, their report, *The Prosecution Process in England and Wales*, having been published in 1970.

Mr Heath's Government applied the Justice proposals to Northern Ireland, and, as I can testify as Chairman of the Gardner committee to oversee the security laws of Northern Ireland, their decision has been welcome and successful there.

I hope that the Government will be equally responsive to the excellent recent reports of Justice particularly to their reports, *Justice in Prison* and *Compensation for Wrongful Imprisonment*.

Yours faithfully,
GARDINER,
House of Lords,
March 29.

The way we live now

From Mr G. M. Silverman

Sir, Leaving to one side the whole issue of masons, might I respectfully take issue with Mr Epstein (April 2) Judaism is a religion/belief and a way of life. If I choose not to adhere to Judaism then I am not a Jew.

Yours faithfully,
G. M. SILVERMAN,
11 High Street,
Barnet,
Hertfordshire,
April 2.

Going solo

From Mr Theodore Ruoff

Sir, The answer to Dr Ormerod's question (March 31) is that, beyond any peradventure, an Englishman's car is his personal sacred cow.

Yours faithfully,
THEODORE RUOFF,
Flat One,
83 South Hill Park, NW3.

● More micro finalists: Page 20

COMPUTER HORIZONS

● Another home debut: Page 20

Hard thinking needed on software piracy

Copyright law is being urgently updated around the world as governments attempt to come to terms with the problems introduced with the advances of new technology. Video tape, audio recording equipment, cable television, satellite transmissions and computers have all created for the guardians of copyright a major legal and logistic headache.

The legal problem is in updating the legislation that has been used in the past to protect the creators of product carried on the more conventional media of paper, film and broadcasting. In Britain the Department of Trade and Industry and the experts of the Copyright Act of 1956, which has become quickly outdated through the pace of technological innovation. Thirty years ago home computers, video recorders and intercontinental television were barely a dream.

The logistics problems are equally acute since the timing of those legislative amendments are as important as the changes themselves. An example of that is the amendment which was quickly passed last year enabling the criminal penalties of video piracy to be stiffened. The Government could not afford to wait until it had revamped the Copyright Act before it was empowered to prosecute the video pirates. The amendments which are now being contemplated for the Cable and Broadcasting Bill also fall into that category.

The questions which have to be addressed are extremely complex and sometimes require new and clearer definitions of the subject matter to be protected.

In an ideal world the legislation would be ahead of the technology. However, in reality, the pace of the

legal world could hardly compare with that of the high technology sector.

Mr David Ladd, the United States Registrar of Copyrights, in a recent address to the International Publishers Association in Mexico City, emphasized the growing fears that exist among the world's publishers and authors.

He said: "As we approach the 21st century, a vast new array of technological innovations continues to test our understanding of authorship and our will to vindicate its value. Authors and publishers' rights become difficult to enforce as we move away from the print culture and confront a surge of space-age apparatus that enables the broad-based dissemination and simultaneous reception by huge audiences of almost 'unimaginable quantities of creative works'."

Those works in the past have been protected through the auspices of United Nations agencies by the signatories to the Berne Convention and the Universal Copyright Convention. They each have 76 member countries and are administered through the United Nations agencies UNESCO and the World Intellectual Property Organisation. The latter has 106 member states and gives further protection to the creators of anything that can be more effectively deemed 'property of the mind'.

The protection afforded the members of these conventions depend on the individual states ensuring that the appropriate legislation is in place. Hence the governmental activity.

The new British Cable and Broadcasting Bill contains two clauses which reflect that new thinking. The first refers to cable. The cable operators will have the copyright to carry BBC and ITV programmes normally broadcast in their franchise area.

Or, as expected will frequently be the case, a cable operator in one area in Britain wishes to offer the programming of television stations outside his area, he will require copyright approval.

The second clause is addressed to the complex question of copyright on Direct Broadcast Satellites (DBS). The format of such a British service and who would operate it is still a matter of intense debate but the protective legislation will be in place before any such satellite will be launched. The earliest British one will be operational in 1987.

This second clause is meant to

THE WEEK

By Bill Johnstone

ensure that the satellite broadcaster who sources the television material (that is sends it up to the satellite) has legal protection from anyone illegally receiving it and relaying it. Two amendments to be added to the Bill when it returns to the Commons will also ensure that the reception of such services by anyone with the intention of avoiding payment would be a criminal offence.

Mr John Butcher, junior industry minister highlighted software piracy when addressing the Computer Trade Association last month. The normal protection afforded the creators of computer software has become an acute problem in the UK with the spread of home computers.

Assuming the sales of home computers go according to the industry's optimistic forecasts, half the

homes in Britain will have computers by 1986. Such a level is unprecedented anywhere in the world. The copying of software, albeit just between friends, could prove extremely difficult to police. Hence the need for immediate clarification of the copyright law in this context.

The question of high technology copyright is one that is not new to government. A report by Justice Whitford in 1977 highlighted a number of areas and reviewed the entire question of photocopying, video and other principal electronic media.

A government Green Paper on copyright emerged in 1981, four years after the Whitford Report, and still there is insufficient legislation in place. The music publishing and film production groups have been lobbying government intensely for a levy on blank tape which is a method of compensating the relevant industries for revenue lost through direct piracy or 'friendly copying' of video and audio material. That method of control has not been endorsed by the government. West Germany, Sweden, Hungary and Norway however are among those nations which have adopted some levy system.

Copyright of high technology products remains a problem. The world is on the brink of international television and telecommunication. Communication by satellite is becoming commonplace. Information and film that has in the past been transmitted by spacecraft and cable will now be vulnerable to breaches in the copyright law.

That is another major problem. Low powered satellites, as opposed to the high powered DBS variety, which are used extensively in telecommunications - both for telephony and intercontinental exchange of television

programmes between broadcasters - may prove the most difficult to protect under copyright law.

They will be used in the future by providers of television channels for cable networks and the material that they carry will need protection other than that afforded by DBS. The British are attempting to find a solution.

A "broad brush approach" would be ideal whereby legislation could be provided to cover all forms of high technology media.

According to David Ladd in his Mexico City address: "Because of technological innovation and its tempo, it is illusory to believe that we can deal with these technologies, piecemeal and one-by-one. Rather, copyright laws, must, if they are to cope, be crafted with the declarations of rights broad enough to encompass new technologies."

He added: "If copyright laws are to master, or even survive the onslaught of new technologies, they must be framed in broad terms to relate the various rights of which copyright is composed - reproduction, distribution, display and performance - so as to comprehend later unanticipated uses."

There can often be conflicts as was witnessed in the United States with a recent case brought against Sony for selling video recorders. Is the use of a video recorder by a television owner a breach of Copyright or as was argued, a convenience to the user who only wants a facility to watch a television programme which has already been transmitted and paid for by the viewer at a time of his choosing.

Any copyright legislation must therefore reflect the rights both of the creators of the material being protected and those who wish to have the right to access it.

Welcome to the micro happy hour

The newsgroups and book-sellers W H Smith say a series of computer open evenings for customers is proving 'successful beyond expectations'. More than 1,000 people turned up for a two-hour evening session at an Exeter hotel, and there was a strong turnout at a second meeting in Kensington.

The idea of the evenings is to meet potential customers with some basic knowledge of computers in a less formal atmosphere than a shop. It seems to be working, for besides the encouraging attendance, the meetings are followed by orders - £2,000 in the case of Exeter, and in Kensington £4,500 in the first week.

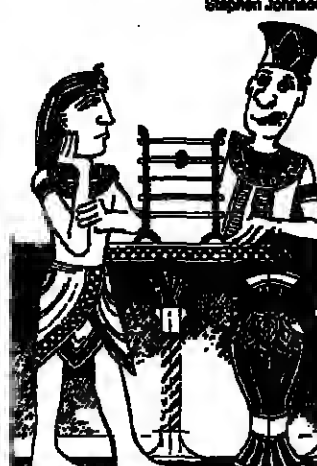
Both hardware and software are demonstrated, and free copies of specialist magazines distributed. Future events include some for local businessmen. Customers say they had previously delayed ordering because they can only get to a shop on a Saturday when it is too busy for them to ask questions.

Tomorrow sees the start of the London Festival of Computing with open days, exhibitions and conferences taking place at a variety of locations around London. The festival lasts three weeks and includes such topics as computer education, networking, management and home computing. Further information can be obtained from 01 734 2907 or Prestel page 800608.

A new software package aimed at the manufacturing industries, has been launched by Hoskins. MAS-Manufacturing is the fourth generation of such software that has been produced by the Hoskins group, who have been selling manufacturing software for ten years. Using the package, the applications designer is able to solve specific business problems without worrying about the technical implementation. Mike Bradburn, director of the manufacturing and commercial division that developed the package, says that with the advent of MAS-Manufacturing it is now possible for a customer to have a completely integrated system, using the MAS Financial system.

A simplified route to office automation is promised to users of Olivetti electronic typewriters, with the launch in Hannover this week of MultiNet. The new system, which is in effect a box containing 64K of RAM, allows the ETV300 machine to be used as a conventional micro word processor. Using a CP/M compatible operating system it will be supplied with electronic mail and communications facilities. It is marketed by WordNet, a company formed in 1982 by Richard Crown to sell the WordNet 2000 system, the precursor of the new machine.

With City backing of more than £1million, a new chain of business



"Serious business use, eh?"

computer centres has opened its first outlet in Kingston, Surrey. Interface operating both as direct and franchise business, will deal with popular business PCs such as IBM, Hewlett Packard, DEC and TI. Interface has been set up by James Minotto, the ex-president of Computerland Europe, and Brian Allmery, previously managing director of one of the Computerland franchises.

Telegraph Canada is expanding its Teldion-based videotex service to offer daily price information on 5,000 stocks listed on six exchanges in Canada and the United States. The financial service, will allow subscribers to analyse the performance of the companies listed on the Montreal, Toronto, Vancouver, Calgary, New York and American stock exchanges with coloured graphics. McLeod Young Sear, of Toronto, will supply and update the information including an evaluation of investment prospects for major Canadian stocks.

UK events

Computer Aided Design, Met. Exhibition Hall, today to Thur. Artificial Intelligence Seminar, City University, London, April 7-8. Sir Frederic Osborn School Computer Fair, Sir Frederic Osborn School, Welwyn Garden City, April 8. Computers for Builders Exhibition, Cavendish Conference Centre, 82 New Cavendish Street, London W1, April 12. Communications and Public Domain Software, Lancashire County Council Cricket Club, Old Trafford, April 14. Computers in Instrumentation Exhibition, Earls Court, London SW5, April 16-18. London Computer Fair, Central Hall, Westminster, SW1, April 19, 21, 23. Personal Computer Games Show, Solihull Conference Centre, Birmingham, April 20-22. ZX Microfair, Alexandra Palace, London N22, April 28.

Overseas

Hannover Fair, Hannover, Germany, April 4-11. Videotex '84, Hyatt Regency, Chicago, April 16-18. Compiled by Personal Computer News

Five work together for micro finals

John Adrian, aged 12, headed a group of five bright boys from Kelsey School, Beckenham, Kent, who won first prize in the South Home Counties region of The Times National Microcomputer Challenge competition.

They worked on their project - to help dyslexics - in their own time after school and on Saturdays. They sought expert advice on the problems faced by dyslexics before they began writing the software.

The school is well equipped with BBC and RML machines and was supportive throughout the project. Last month a team from the school, including some of the group, who are aged up to 15, won three prizes in a local computer competition.

On page 20 today we present another four of the two regional winners who will compete in the national finals at the Holiday Inn, Marble Arch, on April 18 as part of the London Computer Festival.

The winner will receive a first prize of a full BBC microcomputer system including a BBC Micro model B, disc storage system, and either a 14-inch colour video monitor or a Sparkjet printer. Second prize is a £100 W H Smith voucher for computer goods and the third prize a £50 voucher.

Additionally, our cartoonist Harry New will be presenting original AGOG cartoons to the three winners.

The other winners: Page 20



The finalists (from left): Anwar Ali, Adam Tibbalds, John Adrian, Ian George, Simon Moss.

The Word Processor is dead. Long live the Business Processor.

Word Processors meant a revolution in your office when they were first introduced. They still do. The trouble is that for most manufacturers the revolution is over.

Harris thinks differently. Our reputation for pushing back the limits of technology means that through our office systems, we can offer something more. Business Processing. As far advanced from the Word Processor as the Word Processor was from the typewriter.

It's a professional computer.

Managers and Executives can use the Business Processor too - it accepts instructions in plain English. And with it, they can review all the data - accounts, files, sales, reports - that your business relies on the moment it is entered on your system. Your clerical staff will welcome the way it will simplify their routine.

It's an integral part of the Thinking Office.

And Business Processing can lead you to the Thinking Office. A complete system, from Thought Processing - a way to capture and edit all your good ideas - to a network. And with a Business Processor, you already have the heart of the Thinking Office.

The team behind your office.

We have teams of experts waiting to help you. Experts in training your staff, in helping you get the best from our equipment, Engineers, Specialists of all kinds. All there to support you. They're what make our approach different.

Phone for the book.

Find out more about the Business Processor and Thinking Office, with our new book. It's free. Phone your nearest Thinking Office Advisory Service or return the coupon below and discover all the possibilities of the Thinking Office - and how Harris will help you.

It's an advanced word processor.

Our Business Processor is as easy to use as a dedicated Word Processor. All your correspondence, all your reports, memos - can be produced in a fraction of the usual time by your secretary. But that isn't all.

For your information, the name is Harris.

HARRIS

Harris - UK Headquarters
Harris Systems Ltd.
153 Farnham Road, Slough, Berks.
Tel. 34666. Telex 848174

London Office
Harris Office Systems
171 Grays Inn Road, London WC1X 8UE.
Tel. 01-837 6400. Telex 297689

DRG/Barratt - Regional Offices
Aberdeen 822005
Dundee 69351
Livingston 37351
Glasgow 771 0851
Leeds 456944
Manchester 273 7421
Leicester 543557

Birmingham 359 0161
Bristol 03317 3821
Northampton 46331
High Wycombe 35991
Bristol 514777
St Albans 35151
Basingstoke 54331
Tonbridge 366661
Leamington Spa 34371
Peterborough 237733
Swindon 36888
T&N Norton - Ireland
Dublin 724455

I would like a copy of your free new book, The Thinking Office, showing how Harris Thought Processing, Business Processing and executive computing can help my company achieve greater efficiency and improved profits.

To: Harris Office Systems
171 Grays Inn Road,
London WC1X 8UE.

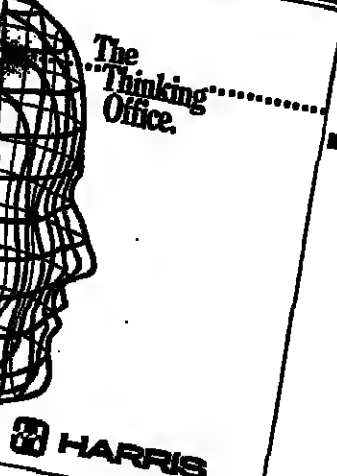
Name (Mr/Ms/Ms)

Title

Company Name

Address

Postcode



Tel.

Computer Appointments

Senior Systems Programmers

£15-18K starting salary

Occidental's new data centre in Aberdeen provides computer services to support the company's UK and related offices. Two IBM 3083 processors running MVS/JES2 and ACF/VTAM multi-system networking have a network of hundreds of terminals connecting IMS and TSO users with these systems and other data centres in the Americas. Currently in installation testing stages, the data centre is scheduled to begin full production operations in early May.

Experienced IMS and MVS Systems Programmers are needed to install, maintain, monitor and troubleshoot this software. The MVS environment incorporates ACF2 security and UCC - 10 tape management systems. IMS use relies heavily on ADF and the system includes LOGPLUS and UCC-10 data dictionary.

In both areas senior people who can deal comfortably with operations, programming and user staff are essential to the ongoing satisfactory performance and operation of the systems. Technical opportunities are excellent in this up-to-date hardware/software environment. XA planning and migration, DB2 and additional on-line systems are outlooked for next year.

Successful candidates will command a starting salary of between £15-18,000 depending on experience, and an excellent range of benefits, including a full relocation package to facilitate your move to this highly attractive part of the country.

If you are interested in a position with Occidental telephone for further information and an application form.

Telephone Aberdeen (0224) 644838
Tuesday 3rd April 1200 to 1400 or 1800 to 2000 hrs.

If you prefer write to:
George Fowler,
Personnel Officer.



Occidental Petroleum (Celedonia) Limited,
1 Claymore Drive, Aberdeen AB2 8GB.

System Analysts & Programmers
FREE LIST
of vacancies to suit you
ALL AREAS
phone now 01-625 0177
CHOICE
COMPUTER RECRUITMENT
125, 126, 127, 128, 129, 130, 131, 132, 133, 134, 135, 136, 137, 138, 139, 140, 141, 142, 143, 144, 145, 146, 147, 148, 149, 150, 151, 152, 153, 154, 155, 156, 157, 158, 159, 160, 161, 162, 163, 164, 165, 166, 167, 168, 169, 170, 171, 172, 173, 174, 175, 176, 177, 178, 179, 180, 181, 182, 183, 184, 185, 186, 187, 188, 189, 190, 191, 192, 193, 194, 195, 196, 197, 198, 199, 200, 201, 202, 203, 204, 205, 206, 207, 208, 209, 210, 211, 212, 213, 214, 215, 216, 217, 218, 219, 220, 221, 222, 223, 224, 225, 226, 227, 228, 229, 230, 231, 232, 233, 234, 235, 236, 237, 238, 239, 240, 241, 242, 243, 244, 245, 246, 247, 248, 249, 250, 251, 252, 253, 254, 255, 256, 257, 258, 259, 260, 261, 262, 263, 264, 265, 266, 267, 268, 269, 270, 271, 272, 273, 274, 275, 276, 277, 278, 279, 280, 281, 282, 283, 284, 285, 286, 287, 288, 289, 290, 291, 292, 293, 294, 295, 296, 297, 298, 299, 300, 301, 302, 303, 304, 305, 306, 307, 308, 309, 310, 311, 312, 313, 314, 315, 316, 317, 318, 319, 320, 321, 322, 323, 324, 325, 326, 327, 328, 329, 330, 331, 332, 333, 334, 335, 336, 337, 338, 339, 340, 341, 342, 343, 344, 345, 346, 347, 348, 349, 350, 351, 352, 353, 354, 355, 356, 357, 358, 359, 360, 361, 362, 363, 364, 365, 366, 367, 368, 369, 370, 371, 372, 373, 374, 375, 376, 377, 378, 379, 380, 381, 382, 383, 384, 385, 386, 387, 388, 389, 390, 391, 392, 393, 394, 395, 396, 397, 398, 399, 400, 401, 402, 403, 404, 405, 406, 407, 408, 409, 410, 411, 412, 413, 414, 415, 416, 417, 418, 419, 420, 421, 422, 423, 424, 425, 426, 427, 428, 429, 430, 431, 432, 433, 434, 435, 436, 437, 438, 439, 440, 441, 442, 443, 444, 445, 446, 447, 448, 449, 450, 451, 452, 453, 454, 455, 456, 457, 458, 459, 460, 461, 462, 463, 464, 465, 466, 467, 468, 469, 470, 471, 472, 473, 474, 475, 476, 477, 478, 479, 480, 481, 482, 483, 484, 485, 486, 487, 488, 489, 490, 491, 492, 493, 494, 495, 496, 497, 498, 499, 500, 501, 502, 503, 504, 505, 506, 507, 508, 509, 510, 511, 512, 513, 514, 515, 516, 517, 518, 519, 520, 521, 522, 523, 524, 525, 526, 527, 528, 529, 530, 531, 532, 533, 534, 535, 536, 537, 538, 539, 540, 541, 542, 543, 544, 545, 546, 547, 548, 549, 550, 551, 552, 553, 554, 555, 556, 557, 558, 559, 560, 561, 562, 563, 564, 565, 566, 567, 568, 569, 570, 571, 572, 573, 574, 575, 576, 577, 578, 579, 580, 581, 582, 583, 584, 585, 586, 587, 588, 589, 590, 591, 592, 593, 594, 595, 596, 597, 598, 599, 600, 601, 602, 603, 604, 605, 606, 607, 608, 609, 610, 611, 612, 613, 614, 615, 616, 617, 618, 619, 620, 621, 622, 623, 624, 625, 626, 627, 628, 629, 630, 631, 632, 633, 634, 635, 636, 637, 638, 639, 640, 641, 642, 643, 644, 645, 646, 647, 648, 649, 650, 651, 652, 653, 654, 655, 656, 657, 658, 659, 660, 661, 662, 663, 664, 665, 666, 667, 668, 669, 670, 671, 672, 673, 674, 675, 676, 677, 678, 679, 680, 681, 682, 683, 684, 685, 686, 687, 688, 689, 690, 691, 692, 693, 694, 695, 696, 697, 698, 699, 700, 701, 702, 703, 704, 705, 706, 707, 708, 709, 710, 711, 712, 713, 714, 715, 716, 717, 718, 719, 720, 721, 722, 723, 724, 725, 726, 727, 728, 729, 730, 731, 732, 733, 734, 735, 736, 737, 738, 739, 740, 741, 742, 743, 744, 745, 746, 747, 748, 749, 750, 751, 752, 753, 754, 755, 756, 757, 758, 759, 760, 761, 762, 763, 764, 765, 766, 767, 768, 769, 770, 771, 772, 773, 774, 775, 776, 777, 778, 779, 780, 781, 782, 783, 784, 785, 786, 787, 788, 789, 790, 791, 792, 793, 794, 795, 796, 797, 798, 799, 800, 801, 802, 803, 804, 805, 806, 807, 808, 809, 810, 811, 812, 813, 814, 815, 816, 817, 818, 819, 820, 821, 822, 823, 824, 825, 826, 827, 828, 829, 830, 831, 832, 833, 834, 835, 836, 837, 838, 839, 840, 841, 842, 843, 844, 845, 846, 847, 848, 849, 850, 851, 852, 853, 854, 855, 856, 857, 858, 859, 860, 861, 862, 863, 864, 865, 866, 867, 868, 869, 870, 871, 872, 873, 874, 875, 876, 877, 878, 879, 880, 881, 882, 883, 884, 885, 886, 887, 888, 889, 890, 891, 892, 893, 894, 895, 896, 897, 898, 899, 900, 901, 902, 903, 904, 905, 906, 907, 908, 909, 910, 911, 912, 913, 914, 915, 916, 917, 918, 919, 920, 921, 922, 923, 924, 925, 926, 927, 928, 929, 930, 931, 932, 933, 934, 935, 936, 937, 938, 939, 940, 941, 942, 943, 944, 945, 946, 947, 948, 949, 950, 951, 952, 953, 954, 955, 956, 957, 958, 959, 960, 961, 962, 963, 964, 965, 966, 967, 968, 969, 970, 971, 972, 973, 974, 975, 976, 977, 978, 979, 980, 981, 982, 983, 984, 985, 986, 987, 988, 989, 990, 991, 992, 993, 994, 995, 996, 997, 998, 999, 1000

SOUTH AFRICA COASTAL LOCATIONS SENIOR COMPUTER PROGRAMMERS

for non-financial packages on large thorough installations. Mar. 1 year contracts with increasing package deal. Interviews London 4-12th April 1984, cv's to: Technicon International Management Services Ltd, 211 10th Road, London, N12 5TW. Tel: 01-445 0022.

KEY MARKETING & SALES APPOINTMENTS MICROCOMPUTERS, CAMBRIDGESHIRE

Comart Computers are the leading British manufacturer of modular microcomputer systems in the £2-10k range. Launched in 1980, the 'Communicator' range has become a world leader in its class and has enabled Comart to head the ICC growth league of computer equipment manufacturers. Formed in 1977, the Comart Group of Companies now employs over 200 people nationwide. In planning the next phase of their expansion, which includes exciting new model launches and further development both UK and overseas, Comart are seeking ambitious, hardworking professionals for the following key posts:

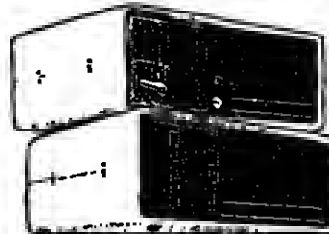
EXPORT SALES MANAGER c. £25k PLUS 2 LITRE CAR
A challenging opportunity for a high calibre sales professional with at least 3 years export experience in the computer or other high technology industry. This vital role will suit a self motivated achiever who can work on his own initiative seeking out new business opportunities overseas and maximising the export potential of the company's products. There will be a requirement to liaise with subsidiary companies overseas but more important will be establishing and managing distributors in W. Europe, Africa, Middle East and USA. Candidates must be articulate, speak at least one foreign language fluently and be prepared to spend a major part of their time travelling. Salary package includes £15-17k basic, plus commission to on target earnings of £23-27k plus 2 litre car.

DEALER/OEM SALES MANAGER c. £25k PLUS 2 LITRE CAR
Senior Management opportunity for a person who can display a proven sales track record with at least two years as a Dealer Sales Manager in the computer or other high technology industry. The successful applicant, probably in the 30-40 age range, will be responsible for strengthening our dealer and OEM network. This involves maintaining our existing portfolio of prestigious accounts as well as identifying and developing new business prospects. The sales manager will control a team of three Sales Executives and will need to be able to set sales objectives and provide sufficient motivation to ensure that these are achieved. Salary package includes £15-17k basic, plus commission to on target earnings of £23-27k plus 2 litre car.

PRODUCT MARKETING EXECUTIVE c. £12-14k
This is a key position for someone with a comprehensive knowledge of microcomputer technology allied to a keen appreciation of the microcomputer market place. The successful applicant, aged between 25-35, will be required to carry out regular analyses of market trends including monitoring competitive activity, prepare business plans and liaise with R&D regarding the requirement and specification of new products. The job calls for someone with vision who has the necessary tact and resilience to follow new development projects through to completion.

SENIOR SALES EXECUTIVES OF ENGLAND c. £20k PLUS CAR
Enthusiastic and professional Senior Sales Executive, aged 25-40, required to take over and expand a strong customer base of dealer and OEM accounts in the key South of England area. Candidates will ideally be based in the south, be familiar with hardware and software technologies and have a minimum of two years experience of selling to dealer and OEM accounts. You will be part of a small dynamic team, but it is essential that applicants be self motivated and capable of working on their own initiative. Salary package includes £10-15k basic, plus commission to on target earnings of £20-25k plus car.

Attractive big company benefits in all instances include pension and profit sharing schemes.



comart

Telephone June Hamilton or Helen Wilson on 0480 215005 (24hr Answering) if you would like further details and an information pack or, if you prefer, write and tell us about yourself enclosing a short CV addressing your letter to:
June Hamilton, Comart Computers Limited,
Little End Road, Exton Socon, St Neots,
Huntingdon, Cambridgeshire PE19 3JG.

A member of the Comart Group of Companies

IBM SYSTEM 38/MAAPICS ANALYST/PROGRAMMER

W M STILL & SONS LIMITED is an expanding Company based in Hastings, East Sussex who Manufacture and Service Catering Equipment. An opportunity has arisen for an additional Analyst/Programmer with knowledge of the manufacturing side of System 38/MAAPICS. He or she should have experience of implementing MRP and of programming in RPG III. Salary will depend on ability and experience but is negotiable. Relocation expenses will be paid where necessary.

Applicants should submit a full Curriculum Vitae to:

HUGH F WYLLIE,
FINANCIAL DIRECTOR,
W M STILL & SONS
LIMITED,
FELLOWS ROAD,
HASTINGS,
EAST SUSSEX TN34 3TX.
Tel: (0424) 432121.

Still



offers
EXCITING OPPORTUNITIES

DISC INTERNATIONAL has recently been formed as an independent company to develop and market advanced videotex systems internationally. We have already made a successful entry into the U.K. market with our Viewbase product, based on PICK machines. We now have tremendous growth opportunities both in the U.K. and overseas and are interested in attracting high calibre staff for outstanding career prospects. We specifically require:

PROGRAMMING / SOFTWARE SPECIALISTS who are innovative, respond to challenge and are motivated by problem solving in systems software and communications. Demonstrable skills in software development and/or a knowledge of videotex technology and/or familiarity with the PICK operating systems are highly desirable.

PROJECT CONSULTANTS with manifestly relevant experience as systems analysts and who are able to assume project management roles. Some staff with particular competence in project management, marketing of software systems and with relevant technological expertise will also be required for secondment to our subsidiary in the U.S.A.

Remuneration is unlikely to deter the best candidates; generous terms and conditions are offered, including possible share participation in the Company.

If you qualify and are interested, please write to J.R. Wrightson, Personnel Adviser, DISC International Limited, Bedford House, Park Street, TAUNTON TA1 4DB, Somerset.

Small software company with jumbo sized load requires 'Soft Seller'

We are not looking for a thick-skinned, hard nosed, 'typical' salesman to blow his trumpet for us.

Instead we require a person with a general knowledge of computers (without necessarily a detailed technical background) and the social charm and wit to present us to a wide range of potential users (from local government officials to small businessmen). A strong accounting background and the ability to envisage solutions to our client's problems and communicate them effectively to our technical staff will be needed - in short, we provide the back-up and now need a 'soft seller'.

PME is a Wang-based software house working in a highly specialised field. Demand for our services has shown that, although we have a small staff, we are not considered insignificant. We have reached a point where we need to expand and are looking for a person who would like their career to grow with us.

- The basic salary on offer is £12,000 (O/T £30,000)
- A quality car will be provided.
- Guaranteed leads.

And all the successful applicant needs is an accountancy background with bags of charm and wit.

For an early interview telephone our recruitment consultant, Simon Koning or write to him at the London address.



Targa Computer Recruitment

19 Ropemaker Street London EC2Y 9AS
Monaco House Bristol Street Birmingham BS 7AS

Telephone 01-588 9871
Telephone 021-622 2045

Telex: 25851
Telex: 334237



Computer Appointments

£8K-£15K Logica

Have you thought of applying your skills and experience to the development and support of leading-edge software products with a professional systems company? Our client, Logica, is large, successful and respected and has a compound annual growth in turnover of some 33%. With an international reputation for innovative work in systems design and product development, it provides an exciting and rewarding environment for creative DP professionals.

Continued market growth for RAPPORT, the UK's leading Relational Database System, has created new opportunities for designer/programmers and support consultants at all levels. Age can be from early twenties to mid thirties and salaries will range from £8K to £15K or more.

Software Designers/Systems Programmers
to design and develop new database products

- Good FORTRAN
- Operating system experience
- High level language experience desirable

Microcomputer Designers/Programmers
to tailor database products for micros

- Two years micro experience
- Knowledge of CPM/86 or MSDOS or UNIX
- Good FORTRAN



Support Consultants

to advise clients and support sales

- Experience of database systems
- Technical programming background
- Good interpersonal skills

Location: Central London. Generous benefits package. Relocation costs paid where necessary.

If you are ambitious, bright (preferably a graduate) with relevant experience, write or call AGB Recruitment on 01-235 9891 for more details.

Software Design/Support
Consider your career
from all angles

AGB Recruitment

173 Skene Street, London SW1X 9QG
Telephone: 01-235 9891

Computer Appointments continue
on pages 20 and 30

People/Bernard Beech of Omicron Success of the lonely keyboard pounder

By Roger Woolough



Browsing in W. H. Smiths in Stafford in the late seventies, Bernard Beech came across one of the first microcomputer magazines. A professional programmer who had always worked with IBM mainframes, Beech was intrigued.

He was even more intrigued when he spotted an advertisement for sales ledger software costing £50. Beech's employers marketed a sales ledger package for £15,000, and he sent off a cheque to find out what was going on.

"All I got for my money was a program listing," he recalls, "and a list of machines I had never heard of. I decided to have a look at a microcomputer."

Bernard Beech is now one of the team running Omicron Management Software, which had sales of £1.75m in 1983, and could reach £2.5m this year. But between that chance encounter with a magazine and today's success there has been a lot of lonely pounding of the keyboard.

Management

At school, Beech spent most of his fifth year on the rugby field and playing in a pop group. With only a few O-levels, he became a professional musician for a few months until the pop scene palled. Then he applied for a job in local government, and found himself working with computers.

By the time he wrote off for the £50 package, Beech was perhaps subconsciously seeking something new. After several years working his way up the programming ladder, he had

reached a management position with a company part-owned by RTZ Computer Services.

A programmer at heart, he was getting "a bit fed up" at no longer doing things himself. He borrowed a microcomputer and used it in his spare time. "When I looked at the software, I found much of it very bad," he says. "I felt I could do better."

The opportunity came for him to leave his job, and rather than look for another he spent the next 15 months writing programs for micros, starting with payroll and sales ledger. He had no idea of how to set about selling them.

Another chance encounter solved the problem. At an exhibition, Beech met Ron Sandford, a former RTZ colleague. Discussions soon involved another RTZ man, Vince Wells, and before long Omicron was formed. Wells and Sandford look after the management side in London, and Beech runs a team of programmers from his home county of Shropshire.

More flexible

One thing that gives Omicron's software an unusual character is something called "parameterization". This comes directly from Beech's mainframe background, where it is a standard technique.

Parameterized software may be more complex to set up, but running the computer will be easier and more flexible. Omicron has 50 dealers who look after installation.

Beech feels that parameterization gives Omicron an edge over the competition, but he is far from complacent. "You have to keep looking over your shoulder. That's why we are investing a lot of money in new development, particularly for the multi-user marketplace."

That investment will yield something much more valuable than Bernard Beech received for his original £50, but he still feels it was money well spent. "If I hadn't picked up that magazine," he admits, "I would probably still be running mainframes."

Phone call access to worldwide business

By Frank Brown

A computer-based information service which could help boost British exports has been launched by the Thorn-EMI company Datasolve. World Exporter offers subscribers constantly updated information on major business opportunities around the world, and on the business, financial, economic and political backgrounds to countries in which the opportunities occur.

It alerts subscribers to potential business abroad, and enables immediate research on opportunities that interest them, the computer-aided search facilities saving a considerable amount of time. "What would normally take hours or days by other means, can be achieved in minutes," said Peter Crossley, Datasolve's manager of electronic publishing.

Like other computerized information systems, World Exporter is accessed via telephone, using any suitable desktop terminal or personal computer, and a modem. The user simply dials Datasolve's computer centre at Sunbury-on-Thames, enters a password, and selects the required facilities.

World Exporter's file on international business opportunities is drawn from the fortnightly ICA publication *Plans and Projects Monitor* which provides data on new multi-million dollar projects throughout the world together with feasibility contracts and national economic plans.

When full-scale operations start in May, the file will contain information on more than 1,000 projects going back to February, 1983.

The new service's file of

background information contains some 100 million words of news and market intelligence going back two years, constantly updated. It is provided by Datasolve's existing "World Reporter" service which offers a full text of the BBC's summary of world broadcasts and external services news, *The Economist*, *Associated Press*, *The Guardian* and *The Washington Post*.

Information in both files can be retrieved and displayed by country, procurement agency, type of project, or by any other desired classification.

A year's subscription to *World Exporter* costs £3,600 - "equivalent to half a secretary," Crossley commented - and allows unlimited use of the plans and projects monitor file, plus ten hours' use of the background information files.

How to lure the high-tech people back to the city

By Robin Bradbeer and Adrian Woods

The main problem of any new high technology company wanting to set up in an inner city area is finding some of the highly-qualified people required to work in it. The movement towards what is described as "urban drift" has meant that many such people frequently want to live outside city areas.

Even where rate and rent relief are promised by inner city boroughs it cannot often match the attraction of greenfield sites in Berkshire or Strathclyde especially when development area finance is also available.

Islington, for example, has two higher education institutions, the City University and the Polytechnic of North London and yet there is still a problem in keeping graduate engineers in the area.

This was of particular interest to Islington Council who, in 1981, noticed that the number of computer and information technology companies in its area was increasing rapidly. Within six months, the number of companies discovered had grown to more than 100 out of a total of 200.

One particular feature of the high-technology industry in the borough has been the involvement of the Polytechnic of North London, which has developed the North London Computer Club and a community computer centre for adults and small businesses.

Now some five years old these activities have been copied in many other parts of the country, the community computer centre being used as the basis of the NCC's Micro-Systems Centres.

At the instigation of the North London Computer Club, now the largest in Europe, the various computer clubs in London came together in 1979 to hold an exhibition of

machines, software and activities devoted to hobbyists. After three years this proved successful enough to be transformed to the central Hall Westminster, and is now the London Computer Fair.

Other activities associated with it, including an education and computing conference, became the foundation of the London Festival of Computing. The 1984 Festival, which starts tomorrow has the first trade Association Fair as its activity.

North London Polytechnic has also conducted a survey which looked at 51 microelectronic and information technology firms in the summer of 1983. The object of the survey amongst other things was to ascertain the employment potential of such firms.

From the survey a picture emerged of the typical firm being relatively new to Islington, although there were a few notable exceptions. Nearly 60% of the firms had been established on their present site.

At the time of the survey some firms were advertising for staff and a significant number, 39, reported difficulty in filling vacancies when they did arise. Although some jobs required a

high level of educational attainment many firms, 26, said that they could train up people with no qualifications within one year.

With more than 160 companies now established in the borough and involved with information and technology, something like 800 jobs per year could be created if the average job increase indicated in the survey were repeated throughout the industry. This would more than compensate for job losses in other, older, industries.

It is possible for a multi million pound operation to take place on one floor of an office block, even if "product" is going out of the door. One of the more interesting suggestions was that some of the million square feet of empty office space in the borough be redesignated light industrial.

At the moment new high technology companies are having to use old, industrial premises due to the lack of new, small and cheap units.

Robin Bradbeer is an independent computer consultant. Dr Woods is principal lecturer in business studies at the North London Polytechnic.

Hi-Tek: where our future is yours...

4 Data General FACIT 5 Hewlett Packard 6 National Semiconductor 7 TORCH 8 Zilog

One of the reasons why Hi-Tek Distribution of Cambridge is such a success story is the sheer quality of its staff. Apart from having unusually high technical qualifications, this team has created a really dynamic working environment. As you may imagine, Hi-Tek is always looking for more of the right kind of people but the exciting jobs below are within "Hi-Tek Solutions", a new department dedicated to provide computer systems nationwide, primarily to our industrial customer base.

These jobs are Cambridge-based, so we will pay your relocation expenses if necessary. You will benefit from all the advantages of working within a major organisation - BUPA membership, a company car and an excellent pension scheme, plus the thrill of working for a very dynamic, relatively free hand within a strong marketing policy and quite frankly, the sky's the limit for your prospects.

Technical Support: You will be the technical interface with our customers needs and become able to cope with a range of operating systems and applications software. You will also probably have a good general understanding of electronics.

fast-growing young company. Salaries for the right people are highly attractive and the home scheme is excellent. Per Ingram is the Divisional Marketing Manager. Do try phoning her on 0954 81391. If you have trouble getting through, then send her a brief note about yourself, enclosing a c.v. with details of educational qualifications and your present job function and salary. Get in touch now. Both our features may depend on it.

These jobs are Cambridge-based, so we will pay your relocation expenses if necessary. You will benefit from all the advantages of working within a major organisation - BUPA membership, a company car and an excellent pension scheme, plus the thrill of working for a very dynamic, relatively free hand within a strong marketing policy and quite frankly, the sky's the limit for your prospects.

Software Engineers Bath

Expertise in software development is the key to our impressive client portfolio. To sustain our rapid business growth, we need to expand the present, highly-motivated team at Praxis.

The talent we are looking for is rare - an ability to combine technical and intellectual skills with a sound commercial appreciation of our clients' needs. If you have that talent, you'll have every opportunity to make a real contribution in a demanding environment. You will also share in our success.

The scope is limitless. Our variety of projects and use of advanced analysis and design techniques will move you to satisfy your professional enthusiasm and stretch your skills to new achievements in this fast changing science. Compiler and Database projects, formal design methods such as VDM, JSP, SADT, SSADM and

languages including Algol 68, Pascal, C and Prolog are a few examples. The immediate benefits are attractive, with salaries ranging from £8,000 to £14,000 and beyond, plus profit sharing. In the longer term the potential rewards are as exciting as the technology in which we work. If you have at least 3 years' software development experience, possibly in a project/team leader role, ideally a good computer science degree and the ambition to be part of a successful, professional team, please David Bean or Martyn Thomas on Bath (0225) 335858 during business hours or in the evening on Faulkland (0373 87) 210. Alternatively write to us with CV at: Praxis Systems Limited, 6/7 Trim Street, Bath BA1 1HS.

PRAXIS
Setting standards in software

COUNCIL FOR EDUCATIONAL TECHNOLOGY

DIRECTOR

for Interactive Video Support Service

As the national organisation responsible for promoting the application and development of educational technology, CET has a close interest in interactive video. The combination of video, computing and publishing techniques provides the basis for an important new educational tool with unique characteristics.

To encourage the sensible introduction of this new technology in education and training CET is establishing an Interactive Video Support Service. The Service will be aimed at users and producers of interactive video and act as a focal point for information, advice and expertise. The Service will promote awareness of interactive video and provide a range of information services including demonstrations of equipment and materials. It will host a User Forum and organise training courses and seminars.

A Director is required who will be responsible for setting up and managing the Service. We are looking for somebody who can work independently to achieve results, and is able to communicate effectively with teacher trainers and policy makers throughout education and industry. He/she should have an understanding of the needs of education and training and be familiar with the design of learning systems. Experience with some aspects of interactive video would be helpful.

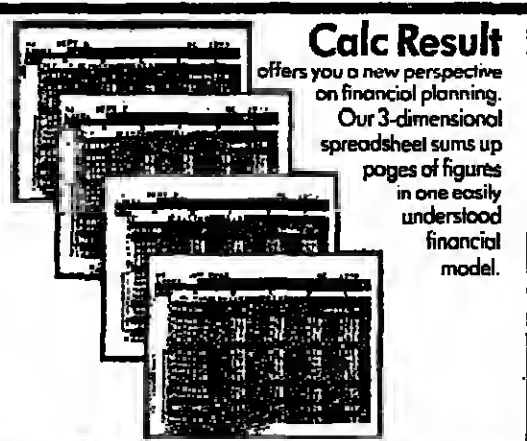
The post will be based in Central London. A 2 year contract will be offered with a salary of £16,000 pa. Secondment would be considered for this exciting and challenging post. For further details write to the Office Manager, CET, 3 Devonshire Street, London, W1N 2BA.

Closing date: 24th April.

Now the Commodore 64 means business

The Game's over. Wouldn't you like to increase the applications potential of your Commodore 64? Transform it from a fun family computer into a truly professional tool? Now - thanks to Handle, the world's largest creator of Commodore software - you can give a powerful new dimension to your 64's performance. We have pioneered a new program called CALC RESULT that dramatically expands the financial planning potential of your Commodore.

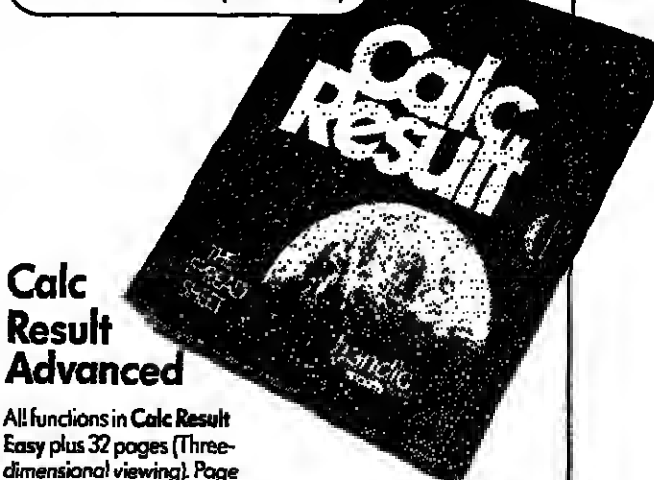
descriptions now use the spread sheet formula for instant feedback and analysis of trading results. In a world where ease of access and speed of assessment are essential, CALC RESULT gives everyone the power to harness the untapped potential of their Commodore. CALC RESULT is versatile... use it to calculate loan and mortgage payments, forecast budgets, balance cash flow, monitor stocks and shares, plan personal and corporate taxation, check expenses, log and analyse all kinds of bills. CALC RESULT instantly translates figures into multi-coloured bar charts. It has a built-in 'HELP' function and is absolutely accident proof.



Calc Result

offers you a new perspective on financial planning. Our 3-dimensional spreadsheet sums up pages of figures in one easily understood financial model.

£99.00 (inc. VAT)



Calc Result Advanced

All functions in Calc Result Easy plus 32 pages (Three-dimensional viewing). Page add, window, split-screen (up to four pages on the screen at the same time), and help functions. Delivered on plug-in cartridge plus disk. Requires disk drive.

Calc Result Easy

Single page spreadsheet (64 columns x 254 rows). Built-in graphics. Formula protection, flexible print-out, colour conditional functions, and mathematical functions. Delivered on plug-in cartridge. Data storage on cassette or disk.

£49.95 (inc. VAT)



For more information contact our Advisory Centre on 0344-778800 or simply contact your local Commodore or Lightning dealer, or clip the coupon.

I would like you to send by return post further information on the TTI Handic 64 range. Name _____ Title _____ Company _____ Address _____ Tel _____

handle software Ltd

5 Albert Road, Crawthorne, Berkshire, RG11 7JZ. Tel: 0344 778800 Telex: 849426

Focus on the finalists of our micro challenge

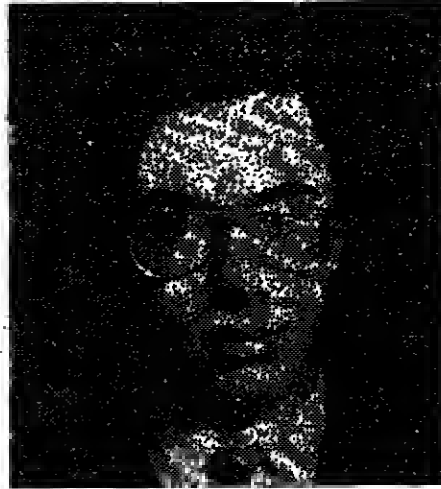
Four more of the regional winners who will be competing in London on April 18 for the national prizes



WILLIAM DAWSON heads a group that won The Times Micro Challenge prize in the North East region. Their proposal, for a package to teach sign language, uses skills from computer programmes designers, video technicians and graphics artists. After training in fine art, William is now involved in a project, funded by the MSC, designing a dictionary of sign language. He has taken this with the team to produce prototype versions for computer and video, working with staff and pupils of Beverley School for the Deaf in Middlesbrough. He has studied computers in evening classes for a year, and at the end of this project, would like to find a career in computing.



ROBERT COLLINS won first prize in the Midlands with his work for learning aids for retarded children. He is a final year student at Keele, where he is taking a physics/computing course, and is working on his entry as his final project. He became involved in computing while at school, studying design technology at A level, designing aids for the physically disabled.



ROBERT BEATTIE, a sixteen-year-old student of Robert Gordon's College, Aberdeen, represented a group which won the first prize in the Scottish region. The entry, using computer graphics linked with video, is to act as a reading aid. Using a Commodore 64 at home, teaching himself PASCAL and machine code, Robert and his group have been working on the project since last year.



R. W. WILLIS-SANDFORD won the Greater London region prize with his proposal for a micro to help the neighbourhood policeman. Initial police response, although at a local, unofficial level, has been enthusiastic, with exciting possibilities for increasing such things as the local neighbourhood watch schemes. He is closely involved with computers in his job as a salesman for IBM.

More details next week about the final judging on April 18 at the Holiday Inn, Marble Arch.

Another debut on the home micro front

By Simon Craven
Next week will see the announcement of yet another entry into the already crowded home computer marketplace by Amstrad, the newly-formed computer division of Amstrad, the British consumer electronics group.

The new computer, named the CPC464, draws heavily on Amstrad's experiences in sound equipment. Their pre-eminence in tower system hi-fi is reflected in the decision to produce the micro as an integrated system, with keyboard, processor, cassette recorder and monitor all in one box.

The advantages of this approach for first-time micro buyers is that there will be none of the compatibility problems so often experienced by the

computer industry and its users. Reliability is also likely to be a strong point, as the elimination of many plugs and sockets from the system removes one of the most common areas for trouble. Pricing is keen at £200 for the 64K computer with cassette recorder and monochrome monitor. Those wishing to take advantage of the Amstrad's colour display capabilities will have to spend an additional £100 for the version with a colour monitor built in.

Amstrad has won a sizable chunk of the British hi-fi market with its policy of aggressive marketing, though the company would be the first to agree that advanced technological sophistication is rarely a selling point in its products.

Off-the-shelf technology is used wherever possible in the

CPC464, the eight-bit Z80 processor at the heart of the new machine being the Ford Cortina of the computer industry.

This integrated approach to home computers is not completely new. One of the most recent companies to attempt this approach was another in the field of consumer electronics Sharp. Its offerings have never been very well received by the micro-buying public in this country, and its latest, the Sharp MZ700 abandons the philosophy of including an integrated monitor.

Where the forthcoming Amstrad campaign differs from Sharp's is in the level of pricing. If the current price tags are maintained when the machine actually arrives in the shops in reasonable numbers, the units will be extremely competitive.

The best-selling Commodore 64 with cassette unit and a portable hi-fi and white television would cost around £300, with the addition of colour taking it over the £400 barrier.

The main obstacle facing Amstrad is likely to be the technical conservatism which has served it so well in the past. With machines such as the Sinclair Quantum Leap micro offering extreme sophistication at the £400 level, though delivery problems are characteristically severe, it is possible that the independent software suppliers will force a longer life for their products if they support the advanced 16-bit processors now arriving. Without large-scale software support, no new computer can hope to thrive.

Italy plans protection on personal information

From John Earle, Rome

The Italian cabinet has approved a Bill to regulate for the first time the gathering and storage of personal information about citizens in data banks. A statement from the Prime Minister's office says the Bill is designed to protect the citizen's privacy and personal freedom in the face of the power of informatics. Once it has passed through parliament, Italian legislation will, it is claimed, be one of the most advanced.

Though the text of the Bill has not yet been published, its main features have been made known. All public and private bodies which set up a data bank for processing information will have to notify its existence to a special department in the Prime

Ministers office to be established under a magistrate for this purpose.

It will be forbidden to gather and process various kinds of information about a person except with his consent or in the legitimate pursuit of journalistic activities. Such information covers his or her religious belief, racial origin, political opinions, membership of political parties, trade unions, or other associations.

Terms of imprisonment are foreseen for violating these provisions, because the government believes the financial resources of most organizations operating data banks to be such as to render fines ineffective.

Computer Appointments

TELECOMMUNICATIONS ENGINEER

Required at NATO HQ Allied Forces, Southern Europe

Essential qualifications: Must be a graduate Engineer or possess equivalent qualifications and must have at least 5 years' experience in satellite communications or in the maintenance and operations of microwave radio relay systems and FDM multiplex equipment tropospheric forward scatter communications and/or radar techniques. A fundamental knowledge of digital technique is required. Attendance at a SATCOM Engineer formal training course at NATO Communications School, Latina is mandatory. Must be a British citizen.

Desirable qualifications: Experience in Digital Communications Systems.

Duty Station: Gibraltar.

Salary and allowances exempt from taxation.

Candidates must submit written curriculum (in English) not later than 30th April, 1984, to: Civilian Personnel Branch, Panda Division, Headquarters AFSouth, 80125 Baglioni, Naples, Italy. Telephone: (081) 721-2223.

IBM PC... Salespeople Required! Support Specialists Required!

These IBM International market business systems. 12 branches nationally, micro processor based R & D. Development, national service team, development and manufacture of own dedicated W.P. We are expanding our team in London.

- You...
- Are a successful microcomputer salesperson, wanting on-target earnings of £26,000.
- Are in software support of business systems.
- Have Accounting, Networks, Communications, or a Financial background.
- Have management potential.
- Want to work as part of a rapidly expanding division.
- Are self-motivated and enjoy a challenge.

Telephone or Write to:
IBM International Ltd.
Computer Division Manager
The IBM International Ltd.
142 Clarendon Road
off Watford Road
Leishworth TW7 6DT
Tel: 01 847 1881

COMPUTER PERSONNEL VACANCIES

IBM COBOL PROG. Middle

Due to rapid growth within the Data Processing Department of a major IBM user, several vacancies have arisen for IBM COBOL Programmers. Successful candidates will be working on a wide variety of applications including a large Order Entry system. Rapid promotions, leading to management are envisaged, for candidates showing the right potential. Applicants should have upwards of 2 yrs IBM COBOL experience with preferably knowledge of IMS DB/DC. The provision for extensive training complements a generous benefits package that includes: BUPA, substantial relocation costs, pensions scheme and excellent sports and social facilities. REF TP 7953.

GRADUATE ANAL/PROGS, London

Graduates with a degree in any discipline and upwards of 18 months experience of programming and/or analysis, are required by this leading international consultancy. Areas of particular interest are IBM mainframes (Cobol, PL/I or Assembler), IBM minis (RPG, I/VS), Hewlett Packard, Data General, and Tandem. However, applicants with experience of any other hard/software will also be of interest. Successful applicants will be working on a wide variety of hardware, software and applications (banking, financial, commercial and manufacturing) for which comprehensive training will be given. The positions are both demanding and rewarding, and applicants will, although not immediately, have the option of working in a variety of locations, including overseas. REF TM 5749.

CONSULTANT - OFFICE AUTOMATION, C. London

An international information systems consultancy requires further Consultants to work within their recently established Office Automation Division. Successful applicants will become involved with long term planning, requirements analysis, installation management, product selection, technical evaluation and many other areas within this new and rapidly advancing field. The company requires applicants to have previous experience from within Office Automation and be able to communicate to users from office to business level. The company offers a very good salary combined with the opportunity to work at the forefront of this expanding discipline. REF TJ 7920.

PROGS - SEN PROGS, SYS DES BUS ANAL Haris

A national service company based in Haris is looking to recruit several staff to join their D.P. department. Vacancies exist for Programmers, Senior Programmers, Systems Designers and Business Analysts. Programmers should have at least 2 yrs experience of COBOL/PL/I/VS with TPMS, IMS or DFS a distinct advantage. Systems Designers will be required to have 2 yrs practical experience of systems design or VME 2300. Business Analysts should ideally have gained experience from within an insurance, finance, travel or retail systems environment. In addition to a competitive salary, excellent fringe benefits accompany this post including: relocation where appropriate, sick pay, pension scheme, staff restaurant and normal holidays. REF TT 7928.

£10K - £14K+

LECTURERS City

A highly successful and expanding D.P. Training Centre wishes to recruit eight Lecturers to provide comprehensive training courses in Programming and Analysis. The courses are intensive varying from 3 days to 5 weeks and are geared towards the commercial environment. Teaching exp. is not required but applicants should have the appropriate communication and personal skills. Exp. should include other commercial analysis exp. gained in a mainstream environment. 2000 Cobol programming exp. including knowledge of SCL and DBMS or IBM mainframe exp. including general design work and knowledge of COBOL. The successful applicants will develop their own expertise through organized courses and visits to manufacturers and companies. Courses take place either on-site or customer premises and may include up to 8 weeks UK travel. Company benefits include profit sharing scheme, BUPA and overtime. REF TA 7963.

TANDEM (BANKING) City

An established and expanding software house dealing exclusively with Tandem hardware have 5-7 vacancies open for Programmers (Cobol/TAL) and Analysts/Programmers. Their London clients are City-based, and operate in the financial sector. Consequently, it would provide an excellent opportunity for those working in the commercial sector to move into banking, and those with prior banking experience to consolidate their experience in a variety of different installations. Successful applicants will have the option of short spells (up to a week) working in Paris, Zurich, or North America. Salary and conditions are excellent, with a car offered with senior positions. REF TM 7966.

ANAL/PROG (USER INFORMATION) Middle

This progressive IBM user based in Middlesex are setting up a User Information Centre. They wish to recruit a person who will be working as an Analyst/Programmer but will be instrumental in the overall running, decision making and direction of the user information Centre. The company currently use and IBM 3083, 4380's, 4100's and various PCs. Applicants should have experience of IBM mainframes, databases and micros with preferably APL and/or other 4th generation type languages. Obviously this position is of great importance with a clear path into management in the very near future. Excellent benefits are offered including a company car and European travel. REF TS 7006.

PRODUCT DES, PRODUCT SUPPORT Berks

Product Designers and Product Support people are required by a company involved in the specification development and support of a software/hardware package for the travel industry. For the Product Designer vacancy, applicants should have 4 yrs exp. developing software packages for minis and/or micros, prof. with a mixture of development and testing responsibilities. Micro Cobol (or other min/micro based Cobol) exp. would be an advantage. The Support position requires someone experienced in the support of interactive software packages for minis or micros and is able to show an ability to analyse and solve customer problems. Any applicants with exp. of Travel, Airline Reservation or View Data systems, will also be of interest. As part of a major group, the company offers normal large company benefits including pension scheme, medical ins. and poss. relocation. REF TA 7940.

£11K-£18K

To: £16K + CAR

C: £13K + CAR

C: £14K + CAR

DATAPOWER

RECRUITMENT CONSULTANTS

21 CORK STREET LONDON W1X 1HB.

BUSINESS PEOPLE IN THE PEOPLE BUSINESS

24 hrs { 01-437 5994
01-439 8302
(EVENINGS UNTIL 9PM:
01-459 6645 0252-517086)

SYSTEMS PROGRAMMERS ARE YOU WORKING IN A DOS HOUSE?

It's time to improve your lifestyle...

- * Be respected as a professional.
- * Enjoy the variety of working in a number of different installations.
- * Team up with the best people in your field.
- * Be an integral part of the top independent IBM systems software support company.

- * Work with most up-to-date software and hardware.
- * Have the responsibility to advise and guide customers.
- * Fulfill your ambitions with exciting career prospects.
- * Be substantially rewarded for your efforts.

£16K + CAR
(Relocation Assistance Available)

To meet the ever increasing demand for our services, we wish to recruit, in the South of England, systems programming professionals with a minimum of 2 years experience on DOS/VS and a associated software. If you would like to take advantage of this excellent opportunity please contact **Bin Williams** on the number below or complete and return the information slip.

SYNAPSE COMPUTER SERVICES LTD.
120A High Street,
Chesham,
Bucks. HP5 1EB.
Telephone: 0494 775532

PLEASE SEND ME AN APPLICATION FORM

NAME _____

ADDRESS _____

HOMETEL _____

WORKTEL _____ EXT. _____

PRESENT POSITION _____

SENIOR SALES EXECUTIVES IBM SYSTEMS

£32k OTE £52k for 140% of target

Computing Financing International Limited is an established company whose principal involvement is in the supply, installation and financing of new and second hand IBM mainframes, minis and peripherals and plug compatible storage disks, tape drives, impact and laser printers and VDU's.

The projected turnover for 1984/85 is in excess of £20 million. Due to further expansion vacancies exist for both DPD Sales Executives and GSD Sales Executives.

Candidates will have a proven track record of success in sales of IBM hardware ideally with broad based experience of lease finance although consideration will be given to candidates with a strong financial background. The successful applicant will be an entrepreneurial self starter with a high level of motivation and ability to command a hearing at the highest levels.

Prospects for promotion are excellent as it is envisaged that two sales managers will be recruited from the sales force by the end of 1984.

Remuneration is by way of a competitive basic salary plus commission offering £32k for on target performance against realistic quotas with no ceiling commission thereafter. Further benefits include a 1.8 litre company car and private health insurance after a qualifying period.

Please call Guy Coldwell, UK General Manager on 0483 68080 during office hours or write to him enclosing your CV to:



Computer Financing International Limited
Imperial Life House
London Road
Guildford
Surrey, GU1 1TE

FINANCE AND INDUSTRY

Executive Editor Kenneth Fleet

Kleinwort buys the first link in a new chain

Yesterday, merchant bankers Kleinwort, Benson confirmed *The Times* story last week that it was negotiating to take over an American firm of brokers. Kleinwort is paying £19m for a primary dealer in United States government securities, ACLI Government Securities Inc. (AGS), a subsidiary of Doodalson, Lufkin & Jenrette Inc. The London bank thus joins a select group of 37 firms that can deal direct with the US Federal Reserve. It is the first overseas company to have complete control of such a firm; three other overseas companies have similar interests but those are minority or indirect.

Kleinwort's remarkable coup gives it the elan to compete effectively in the "new" London market now developing before our very eyes. It will be in direct competition with Samuel Montagu-Greaves in becoming a major force in the British government securities market. That market is expected to follow the American pattern. The Bank of England will continue to direct gilt sales through the Stock Exchange but the Treasury Bill market will remain outside.

The number of broker-dealers dealing direct with the Bank will increase and their financial weight will be such as to allow the Treasury to increase the size of gilt edged issues above the common £1,000m level. The broker-dealer will become market makers in gilt-edged stock, with an international distribution network to sell gilts world-wide.

London institutions are already offered United States government securities and as communications technology advances, British, American and Japanese government debt will be dealt on a 24-hour basis. With that end in view, the Bank of England has pushed the Stock Exchange into all-gilt corporate membership of the Exchange to Japanese and American firms far sooner than the Stock Exchange itself has planned.

This process of forcing the Stock Exchange to accept change at a faster pace than it wants will continue. It is already apparent that the more dynamic firms see recent changes relating to International Dealerships, negotiated commissions and market structures as outdated before the ink is dry.

In the world of real time prices on television screens (a deal can be struck faster between London and New York, in bonds, than between London and Birmingham) restricted IDs may be a stepping stone that sinks under the first step.

Kleinwort obviously saw the way-the-wind-blows and is acting accordingly. It has a strong reputation for corporate finance activity so it will be well placed to block trade in equities. The days when multinationals make a rights issue are numbered. They will choose instead multi-million share placements auctions.

Kleinwort is moving fast into the market in interest-rate-swaps. It intends beefing up KB International in New York which acts as fund manager for US institutions investing in non-US markets. Mr John Howland Jackson, director in charge of Kleinwort's international capital markets division, also admits that the bank needs a strong distribution connection in London. It will need too direct access to the Stock Exchange.

Few serious options remain open. Given Kleinwort's preference for debt securities trading a link with one of four Stock Exchange firms strong in gilts would serve the purpose; they are Pender & Boyle, Mullens, Nivison and Laurie Millbank. A tie with a discount house would also make sense.

Inside story for Sealink's suitors

The auctioning of Sealink, British Rail's ferry and ports subsidiary, is now entering the second phase. Morgan Grenfell, BR's advisers, will today send out a 50-page memorandum of information about the company to the dozen or so companies which have expressed serious interest in bidding. The target date for completing the sale has been provisionally set for the end of June.

All the most likely bidders have said they are interested. They include Trafalgar House, P & O, Sea Containers, European Ferries and the National Freight/Sealink management bidding consortium. British Rail is insisting, with Government approval, that it will only sell Sealink in one piece and that it will take into account what the prospective purchasers intend to offer employees in the way of employment conditions and share options.

The remaining bidders now have a few weeks to prove whether they really are serious suitors for Sealink, or are just using the auction as a cover for winking out some useful information about a key rival in the cross-Channel business. It was not entirely clear last night whether European Ferries, which as the second largest cross-Channel operator have most to gain from their chief rival's commercial secrets, will or will not get the detailed information package from Morgan Grenfell. All dozen bidders have been required to sign a confidentiality undertaking as a precondition for receiving the information.

The involvement of European Ferries is undoubtedly going to make the Sealink auction a subtle and complicated affair. Having been turned down with a bid for Sealink four years ago, European Ferries will be wasting its time if the Monopolies Commission is simply to repeat its original verdict. On the other hand, for defensive as well as offensive reasons, EF can probably afford to pay more for Sealink than anyone else. Buying Sealink would give EF nearly 70 per cent of the key Dover routes across the Channel.

In the meantime the company is vulnerable to a bid itself. Having just sold Singer & Friedlander to Britannia Arrow and having had his Felixstowe free-port application rejected, Mr Ken Siddle, EF chairman, is running out of options for expanding his business (always assuming that independence is still his long-term aim).

Mr Nigel Brookes, chairman of Trafalgar House, will be eyeing European Ferries closely; the Sealink auction has given him a choice of how to become involved in the cross-Channel business. The timing also leaves Trafalgar with a delicate tactical choice: whether or not to pursue this interest through Sealink, European Ferries or P & O. The Monopolies Commission will presumably not allow Trafalgar more than one of these three options.

Sir Julian Hodge goes to market

At the ripe old age of 79, the one-time railway clerk and sometime controversial London-Welsh financier, Sir Julian Hodge, is returning to the stock market. Commercial Bank of Wales, the bank he founded in 1971, is to have a full Stock Exchange listing.

Apart from Sir Julian and family trusts, who hold 27 per cent and First National Bank of Chicago with 20 per cent, the shares are already widely spread and for the last few years have been traded under the anachronistic Stock Exchange, Rule 163 (2). At the likely opening price on Thursday of 115p to 120p, Commercial Bank of Wales will be valued at about £6m.

CWB was set up as a regional bank to provide banking services to customers in Cymru and its ethnic origins are echoed in its board of directors. Former Labour Premier, Mr James Callaghan, who represents Cardiff South-East, was once a director; he brought a political lustre and many international dignitaries to Sir Julian's Cardiff circle. Current luminaries include the former Speaker, Viscount Tonypandy and Lord Harlech.

CWB's arrival on the stock market, arranged by stockbroker Lyndon & Co, is other wise a straightforward event. Pretax profits were up from £716,000 to £1,33m last year, by then little changed from four years earlier. The prospectus does not envisage spectacular growth.

This rather colourless prospect is unlikely to worry Sir Julian who made his first million in 1961 when Gwent & West of England Enterprises, dubbed at the time by the present Chancellor of the Exchequer as the most overvalued share in Britain, went public. In 1973 he sold out the Hodge Group to Standard Chartered for £55m shortly before the secondary banking crisis, a piece of masterly timing that became the envy of the banking world. Subsequent criticism of second mortgage activities in which Hodge group was involved heightened his reputation for wizardry.

Sir Julian has worked hard to bring CWB to the point it has now reached, he campaigned tirelessly against the Bank of England's initial refusal to grant CWB full recognition as a bank under the 1979 Banking Act, a battle which he finally won in 1982. Despite his age and various charitable activities, he is still executive chairman of CWB and according to his advisers, "very active".

A refinancing agreement for Nigeria's foreign debt, negotiations for which continued yesterday, with a surprise visit by the Finance Minister, Dr Oluolapo Soyoke, to the International Monetary Fund in Washington, would guarantee instant payouts to exporters which have filed. It would mean

so far received only 300 replies. Even though a few firms have no claims to make, the ECGD calculates that at least two-thirds of the debts are unaccounted for. What is even more remarkable is that several of the biggest British traders have not replied.

A refinancing agreement for Nigeria's foreign debt, negotiations for which continued yesterday, with a surprise visit by the Finance Minister, Dr Oluolapo Soyoke, to the International Monetary Fund in Washington, would guarantee instant payouts to exporters which have filed. It would mean

Stanley Gibbons suspended within moments of debut

By Michael Hornell and Jonathan Clare

Share dealings in Stanley Gibbons, the leading stamp dealer and auctioneer, were suspended by the Stock Exchange yesterday, within moments of the company's return to the ranks of public companies after an absence of five years.

The much heralded launch on the Unlisted Securities Market was cut short pending clarification of a *Sunday Times* report about the business background of Mr Clive Feigenbaum, the new company chairman.

This claimed that he was involved in the crash of a philatelic supplier less than 12 months ago and that he was associated with the issue of "stamps" for non-existent countries.

Inquiries by *The Times* indicate that Mr Feigenbaum's difficulties will continue this week when opposition to him within the philatelic world emerges.

The Philatelic Traders' Society, which expelled him in 1970, will meet tomorrow to consider his application for readmission. At least six leading stamp dealers have objected to his application and some have threatened to resign if he is accepted.

Discussions were taking place yesterday afternoon between the Stock Exchange Council and Mr David Cohen, a partner of Simoo & Coates, the firm of stockbrokers responsible for bringing the company to the USM.

Neither the company nor the broker could say when dealings would begin. But the company pointed out that the Stock Exchange was concerned only about the chairman's business background rather than with Stanley Gibbons itself.

Dealings were halted yesterday before they had even started, one of the fastest suspensions on record, but not before the jobbers had marked the shares up at 112p, against the placing price of 100p.

The Stock Exchange said the shares would remain suspended until the company's position had been clarified.

The Stock Exchange Quotations Committee said last night that any bargains done in the shares before it was

apparent that permission to deal had not been granted would be void.

Mr Feigenbaum's expulsion from the Philatelic Traders' Society followed his refusal to describe stamps which he produced for the island of Stafia (the inspiration for Mendelssohn's *Ping-Pong*), an uninhabited island off the coast of Mull, Scotland, as "British local issue" as required by the PTS code of ethics.

Mr Feigenbaum's main claim to entrepreneurial fame is his feat of selling to wealthy Americans the "23-carat gold" stamps put out by Stafia. The gold leaf stamps which, according to US government tests, had a gold value of about 5 cents, sold for about £10 each.

Reuters' profits soar to £55m

By William Kay, City Editor

Reuters, the news agency which is planning to go public next month, yesterday announced record 1983 profits of £55.25m, against £36.75m for the previous year.

This exceeded City expectations of £50m and prompted led to projections of up to £75m for 1984.

But concern was expressed at the sudden jump in the tax charge because of the changes in capital allowances announced in the Budget. This has kept after-tax profits down to £31.3m, which is £2m lower than the 1982 figure.

Although there is an element

of a once-for-all catch up in the latest figure, it does highlight the impact of the new rules on Reuters.

The company was a large beneficiary under the old capital allowance system because it has been installing hundreds of electronic monitors in the offices of subscribers to its financial news service.

In addition to the 1983 tax charge, provision has been made for £19.4m in deferred tax in respect of earlier years, as an extraordinary charge.

Nevertheless, it is clear that Reuters' trading is as buoyant as ever. Sales rose by 35 per cent

in 1983, from £179.91m to £242.63m.

A final dividend of £40 a share has been declared, making a total of £80, against £60 before.

The uncertainties created by the higher tax charge make it more likely that the shares will be sold to the public through a tender rather than a fixed-price offer.

There will be an extensive debate over the company's prospects in the next six weeks, and the advisers may decide to let the investors at large determine the price.

£1bn credit record in February

By Frances Williams, Economics Correspondent

More than £1 billion of new consumer credit - a record - was advanced in February by finance houses and others as car-buyers took advantage of low interest rates offered by dealers.

Car loans accounted for 30 per cent of the total and most of the February increase - but there was also more lending on consumer durables and other items, as business in the shops picked up after a sharp fall in January.

Figures issued yesterday by the Department of Trade and Industry show that the volume of retail sales rose by 1.7 per cent in February, rather more than provisional figures had suggested, though trade remains slightly below the average for the final quarter of 1983.

RETAIL SALES AND CREDIT

	Sales by volume 1980=100	New credit (£m)
1981	100.4	7,864
1982	102.5	9,108
1983	107.9	10,521
1984 Q1	103.9	2,477
1983 Q1	105.5	2,520
Q2	106.3	2,542
Q3	108.3	2,848
Q4	110.3	2,815
1983 Dec	111.0	978
1984 Jan	107.7	974
Feb	108.5	1,011

Source: Department of Trade and Industry

Business in the three months to February was 0.5 per cent lower than in the previous quarter. But this was mainly due to a 2 per cent drop in sales of clothing and footwear, a comparison distorted by an unusually high level of sales last September.

The Retail Consortium, which represents the bulk of Britain's retailers, said yesterday that the cold weather and late Easter may have depressed sales but it expected trade to pick up as the weather improved. The latest cut in the mortgage rate, which takes effect this month, plus the Budget tax cuts, which will affect pay packets in May, should also give some all-round impetus to sales, the consortium believes.

The Treasury is predicting a 3.5 per cent expansion in consumer spending this year, only slightly less than last year, fuelled by rising real incomes and more borrowing. Officials believe it is too early to revise this view on the basis of a couple of months' sales figures.

The retail trade itself, judging from recent surveys, remains optimistic on future trends.

Increasing bid talk lifts Disney shares

From Nick Gilbert, New York

Walt Disney Productions' latest hit film is called *Splash*, but the groups' shares have themselves been making ripples.

In just two weeks the shares have jumped from \$50 to \$66 on increasing speculation that a bid is imminent for the film and leisure conglomerate.

The struggle over the future of Warner Communications has shown that buyers are increasingly focusing on the hidden value of film companies. To a similar way to the big oil takeovers it is cheaper to go prospecting on Wall Street for existing assets than invest in creating new ones.

There are few big companies left which have production studios and film libraries to fuel video and cable television programming.

Columbia is owned by Coca-Cola, Paramount by Gulf and Western and Twentieth Century Fox by the financier Mr Marvin Davis, who has made it a private company.

The Disney off-screen plot has just been enlivened by the arrival of Mr Saul Steinberg - remembered in London for the Lescaut-Fernando battles of 15 years ago. His Reliance group has paid about \$130m for a 6 per cent holding. But there has also been a boardroom rift and a marital split between Mr Walt Disney's daughter Diane and

her husband Mr Roy Miller, president of Disney.

Mr Walt Disney's nephew, Mr Roy E. Disney, left the board last month, apparently disenchanted with the dismal performance of the company's film division, which has lost \$40m in two years.

Since then Roy Disney, the last Disney on the board, has increased his stake amid speculation that private film and television concern, might launch a bid.

His stake is still officially under 3 per cent, but now he is on longer a director. Roy is free under US regulations to raise the stake to 5 per cent without disclosing his moves. And it is possible that Roy Disney and Mr Steinberg are working together. Mr Steinberg began buying Disney shares the day Roy Disney left the board and before the news was made public.

The separation between Mr Miller and his wife also heightened speculation that the 20 per cent block of stock held by the family might be less than steady in the face of a takeover.

Disney itself has consistently denied takeover rumours. At present, the company has a stock market price of \$2,000m - a heavy valuation for a company whose net profits tumbled last year to just \$93m.

150 to lose jobs in B. Elliott plant closures

By Wayne Listott

The B. Elliott Group, one of Britain's most famous names in machine tool manufacturing, announced a further retrenchment of its manufacturing plant despite the recovery said to be taking place in the economy.

The group is closing two of its four factories and in the two that remain, it will still have substantial spare capacity.

Executives were tight lipped yesterday about the costs and the available capacity for expansion.

B. Elliott has sustained its undisciplined market share but faces the reality that mechanical engineering has a long lag time behind the rest of the economy before it benefits from any economic upturn.

About 150 employees will be made redundant at the plants to be closed to Peterborough and South Luffenham, Leicestershire.

Applied Holographics plans quote

By Our City Editor

Applied Holographics, the company set up a year ago to develop a system for the mass production of holograms, is applying for a share quotation on the Unlisted Securities Market.

The flotation will be a controversial test of the Stock Exchange's criteria for admission to the USM, as Applied Holographic has yet to sell any

machines and is planning its first demonstration on April 12.

Holograms are specially coated plates containing images of the same object recorded from different angles. The effect is a dramatically realistic three-dimensional picture of the original object. They are almost impossible to copy.

Trading in Applied Holo-

graphic shares has sent the price soaring from 25p to nearly 200p in over-the-counter deals managed by United Trust and Credit, the company's advisers. To finance production and marketing, a placing of a million shares is planned, to raise about £1.5m. The share quote has been suspended until the Stock Exchange decides on the USM application.

Albright & Wilson Ltd

PROGRESS IN 1983

	£ million	1983	1982
Sales	570.2	520.1	
Trading Profit	41.3	24.7	
Capital Expenditure	24.5	18.6	
Net capital employed (end of year)	223.9	238.3	
Return on capital (%)	18.4	10.4	

These figures relate to the group managed by Albright & Wilson, including companies owned directly by Tenneco.

- Under the Company's rationalisation programme, Resins & Organics Division was added and the agricultural chemicals, aryl phosphates and toluene chemicals businesses were sold, following the sale of the Bush Boake Allen operations in September 1982.
- The continuing businesses showed a rise of 11% in sales and 48% in profits over 1982. All Divisions contributed to the increase in profits, the largest improvement coming from the UK but with overseas companies still providing the greater part of the total profit.
- UK exports in 1983 rose to £110 million, with the continuing businesses showing a 20% increase over 1982.
- Phosphates Division obtained two Queens Awards for exports and for technology.
- Major capital expenditure projects were commenced in the UK, for the upgrading of phosphate and

detergent plants, while substantial expenditure on phosphorus and sodium chlorate plants continued in Canada.

Productivity improvement continued to be an important factor in the growth of profits: the number employed fell during the year from 7,200 (including Resins & Organics Division) to just over 6,300, with disposals accounting for 700 of the reduction.

Copies of the Review of the Year may be obtained from R. F. Bennett, Corporate Public Relations Manager, at the address given below. Copies of the Annual Report, containing the statutory accounts, are also available.

ALBRIGHT & WILSON International in chemicals
1 Knightsbridge Green, London SW1X 7QD

NEWS IN BRIEF

Land tax attacked

The Government has been accused of hiding away within the Finance Bill a proposal to introduce a withholding tax on the sale of properties by non-residents. The allegation was made by Dearden Farrow, a firm of chartered accountants, which is concerned that the planned measure will not receive adequate debate.

Conder International, the specialist building and construction group, has reported a £4,679m loss for the year to December last compared with a loss of only £638,000 in 1982. Turnover fell from £101.166m to £98.465m in 1983.

Tempus, page 23

Up to £800m in Nigerian debts unaccounted for

ECGD warns reluctant creditors

By John Lawless

Only one fifth of Britain's insured exporters to Nigeria have bothered to tell the Export Credits Guarantee Department how much they are owed. As a result they are risking substantially delayed settlement of their bills.

The ECGD is so concerned about the information gap, with official estimates of British short-term insured trade debts still being quoted as "between £600m and £800m", that it started a telephone campaign yesterday to round up the laggards.

It wrote to 1,500 policy holders on January 12 but has

so far received only 300 replies. Even though a few firms have no claims to make, the ECGD calculates that at least two-thirds of the debts are unaccounted for. What is even more remarkable is that several of the biggest British traders have not replied.

A refinancing agreement for Nigeria's foreign debt, negotiations for which continued yesterday, with a surprise visit by the Finance Minister, Dr Oluolapo Soyoke, to the International Monetary Fund in Washington, would guarantee instant payouts to exporters which have filed. It would mean

that insured trade debts were rolled up into a six year loan. The astonishing dearth of information, however, is also causing problems for Barclays Bank International, which is managing the loan. The syndication should be to place by May awaiting agreement from the IMF for a standby credit of up to \$3.1 billion for Nigeria.

But it will not know how big a loan it is coordinating until all exporters own up to how much they are owed.

Some companies are being lazy, knowing the ECGD insurance will not be invalidated by any failure to report

right away. Most, though, do not realise they are risking long payment delays, because an agreement would cause a push of claims which would then have to be individually vetted by the ECGD.

The claims will be many. Nigeria is by far the biggest market for ECGD short-term trade cover, with the agency covering 10 per cent of its global imports. The length of delay facing latecomers can be measured against a ruling by the ECGD introduced as long ago as 1981, when it increased the claims waiting period from four to 12 months.

APPOINTMENTS

Four new partners for Peat Marwick

Peat Marwick: Mr Ron Goodwin (Congleton office), Mr Graham Hirst (Bradford), Mr Michael Skuse (Birmingham) and Mr Peter Brown (Preston) have become new partners.

London Discount Market Association: Mr R G Gibbs has been elected chairman of the association in succession to Mr M R Toynbee, and Mr N H Chamberlain has been elected deputy chairman.

Associated Dairies Group: Mr D L Dume has been appointed a non-executive director.

Lowndes Lambert Construction: Mr M J Caley has been appointed chairman. Mr R J G Shaw continues as a director of the company. Mr D Senior becomes managing director. Mr J W Farley has been appointed a director of Lowndes Lambert Marine.

C E Heath & Co (Reinsurance Broking): Mr K L Penson has been made an additional director. Mr R G Rose and Mr D Webber are appointed assistant directors.

C E Heath & Co (LMX): Mr E W Thompson has become an additional director.

Chestertons: Mr M L J Marshall has retired from the role of senior partner but will remain a consultant. Mr William H W Wells has succeeded him.

Telefusion: Mr Peter J Collins has been appointed operations director.

PRIVATBank: Sir Malcolm Wilcox, deputy chairman has been appointed to the board of representatives of PrivatBank A/S.

AB Electronic Products Group: Mr Peter J Phillips became a non-executive director.

Tyzack & Partners: Mr Patrick Alexander has been made a partner in London.

Ciba Geigy Plastics: Mr H G Clayton has been appointed managing director.

Albert Fisher Group: Mr S P Barker has become finance director and N D J Freeman has been made an additional co-executive director.

Norcross Investments: Mr Raymond L Ward has been appointed managing director.

Michael Prest examines the reasons for the growing success of an important new development

London market warms to currency options

Financial markets and promotional hyperbole are hardly strangers to each other. Yet there has been a genuine ring to the enthusiasm surrounding the emergence in London over the past six months of a new instrument, currency options.

Whether among hard-headed foreign exchange managers, or corporate finance directors wary of the City's little ways, or even within the hallowed halls of the Bank of England, there is a growing feeling that currency options will become a big and important new market for London.

Options in general, of course, are an old idea. But the right to buy or sell one currency against another at an agreed rate, and perhaps at an agreed time, is more of a novelty. The Philadelphia Stock Exchange started trading currency options in December 1982, and the International Monetary Market, part of the Chicago Mercantile Exchange, launched a dollar-Deutschmark contract this February. The European Options Exchange in Amsterdam trades a dollar-guilder contract.

These markets have been valuable in alerting a wider audience of foreign exchange dealers and companies to the possible advantages of currency options. But the qualitative change in the market place can be dated to last autumn when a handful of London and New York banks began to offer currency options to their corporate customers.

The strength of the response took them all by surprise. Mr Doug McGregor, the assistant chief dealer (corporate services) for Barclays International, which wrote its first contract last November, said: "It is one of the most exciting things to come our way for a long time."

Mr John Heywood, a director of Hambros, agrees. Within a few days of launching its currency option service on October 1 last year, the bank "attracted an embarrassingly large demand". Mr Heywood is coy about the volume of business so far, but he says: "We started off being surprised by the size and speed of demand generally."

To date about half a dozen banks are active in this new London market. Apart from Barclays and Hambros, the others to have established a niche are Hill Samuel, Citibank, Lloyds, Bank of America and International Treasury Management (a joint venture between

the Hongkong and Marine Midland banks).

Perhaps as many again are dipping their toes into the water. All agree, however, that unlike some other inventions of financial markets, the expansion of currency options is being fuelled by real demand from corporate customers.

So why are options attractive to companies? After all, existing forward and futures markets in currencies, along with schemes such as the Tender to Contract cover, offered under the auspices of the Export Credits Guarantee Department, would appear to provide companies with the foreign exchange hedges they need.

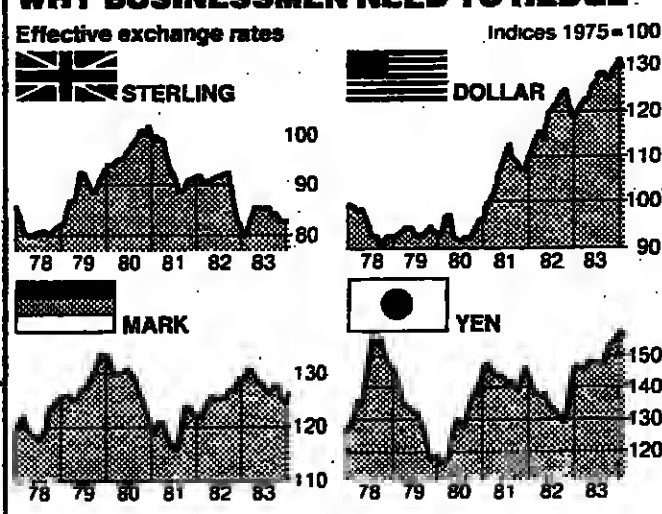
There are two main explanations for the appeal of currency options: the elimination of any open-ended risk while simultaneously offering the chance of a profit, usually at a low cost. A corporate treasurer using currency options to fix his foreign exchange liabilities can convince his board that earnings will not be obliterated by a futures contract going the wrong way. Critically, there is no obligation to exercise an option.

'Premium takes into account currency volatility'

Options may be used to cover any kind of foreign exchange risk, ranging from tendering for contracts or qualifying receivables and payables to capital expenditure and takeovers.

Let us take the example of a British company exporting to the United States. It expects to be paid in three months. The company can buy an option to exchange its dollars in three months' time (the expiry date) at \$1.50 to the pound (the strike price). If sterling appreciates, say to \$1.52, there is no downside risk because the company can buy sterling from the writer (issuer) of the option at \$1.50.

WHY BUSINESSMEN NEED TO HEDGE



By contrast, should the pound depreciate, say to \$1.48, the company has a choice. It can either just let the option expire, or it can sell the option back to the writer, before expiry, buy in the market and pocket the difference between the market rate and the option rate.

Needless to say, life is not that simple. Options come in two varieties: put options (the right to sell), and call options (the right to buy).

As if that were not enough, the market also distinguishes between a European option and an American option. The former generally has a fixed exercise date (the expiry date) while the latter can be exercised at any time during its life. In practice banks will quote for either style, just as they will quote for any combination of reasonably widely traded currencies.

On top of that, the company must decide where to pitch the strike price, and whether to base it on the spot or a forward rate. This will partly depend on the volatility of the exchange rate, and normally takes into account the degree of risk felt to be

acceptable. Here the life of the option is another factor. Options exchanges deal in contracts for three, six or nine months, but banks are prepared to consider offering options over different periods.

For this service, however, the banks or the market exact a price. When a bank writes a contract it receives a premium for taking on the risk. That premium takes into account currency volatility, the "intrinsic value" or difference at any time between the strike price and spot rate, and the "time value" or amount of option premium over and above the intrinsic value. The latter rests on the assumption that the longer the option has to expiry, the greater the risk to the writer.

It is on their ability to offer more keenly priced premiums that banks compete. But broadly speaking premiums will amount to about 3 per cent of the value of the option written. On the present sterling/dollar spot rate, for example, the base time cost of a six month option is 1.5 per cent. But if you want an option to buy at a price, say 3 cents different from today's rate, it will cost you a further 2

per cent, giving a total option premium of 3.5 per cent.

The irony here is that most banks use a version of the same formula for estimating the premium. Known as the Black-Scholes formula, it was originally developed in the United States for pricing commodity options. Using the same formula might be expected to reduce the competition in the market. But the London banks have conducted their own research into currency volatility, past and, just as important, future. They also have to make assumptions about interest rate differentials before a premium can be calculated.

Most banks agree that their modified premium pricing formulae have worked well. Mr Alex Monas, of Hill Samuel, said that its model had stood the test of the first few months' operations. But as Miss Janet Young, of International Treasury Management, points out, the theoretical model is not necessarily what the market will bear.

In a currency option exchange such as Philadelphia,

London banks 'beginning to take in each other's washing'

now trading about 7,000 contracts a day, that is no problem. The banks, however, are writing individual options to suit customers and may not have a precise analogue in a traded option exchange. They, therefore, must make market assumptions about premium pricing.

Consequently, the obverse of the company laying off its risk by buying an option is the bank (or in the case of an options exchange the speculator) assuming that risk. Offering the service is only one half of the bank's business. The other half is finding ways of covering

itself, especially when the buyer of the option is "in the money", that is it can sell the option back to the bank at a profitable rate.

The risk can be high. Although ITM and Hambros are prepared to quote for amounts as low as \$100,000, the average in the market is around \$5m. Barclays has quoted for \$100m. Whatever the size, the principle is the same. Some of the risk will be laid off on to forward and futures markets, some the bank will run on its own book within set limits, and once an options portfolio has accumulated the bank can also match one option against another.

Significantly, however, the extent to which banks use traded options markets varies considerably. Miss Susan Steele, the London representative of the Philadelphia Stock Exchange, estimates that roughly half its currency options turnover originates in Europe, and much of that is channelled through London. But most banks argue that the Philadelphia market is insufficiently liquid and the \$25,000 contract too small to accommodate more than a fraction of their requirements.

It is possible that the IMM will grow sufficiently to handle the potentially very big business being generated in Europe and in the United States. But its contracts are options on futures, and Mr Leo Melamed, the IMM's founder and special counsel, admits that the combination is more attractive to financial institutions and to speculators than to corporate users.

Some banks in London are, therefore, beginning to take in each other's washing. It would be premature and grandiose to call the few occasions on which such risks have been transferred an interbank market. Nevertheless, there is a general expectation, not least in the Bank of England, that such a market may well emerge as more banks introduce the service.

In the end, however, that will depend on the banks' customers rather than on the banks themselves. If the present high level of interest being shown by companies to currency options translates into sustained demand a new market will come of age. And that in turn will increase the pressure for a traded currency options market, perhaps on the London International Financial Futures Exchange.

Distillers buys US importer for \$250m

The Distillers Company confirmed yesterday that it was buying Somerset Importers of New York from Eamark for \$250m (£176m) in cash, its biggest takeover for years.

Somerset is the exclusive US importer of Johnnie Walker whisky. Tanqueray gin and other DCL brands. The purchase, predicted in *The Times* last week, follows a much smaller deal by Arthur Bell to buy a US importer for \$16.5m.

Mr Robert Temple, DCL's finance director, said yesterday: "We are buying Somerset's operating expertise. Somerset operating as part of a conglomerate is very different to Somerset acting as part of Distillers."

Somerset was put on the market following the takeover of its parent group last summer. DCL's other imports will not be affected. The US is DCL's largest single export market, but it has been under pressure from health lobbying and changing trends in drinking.

The acquisition comes at the same time as the company is streamlining its British whisky interests.

DCL's performance in the US has been better than the industry in general. Mr Temple said: "We have done rather better than the rest of the industry in what is admittedly a very unsatisfactory position."

Control change at coach group

Leisure Development, the company specially set up to invest in the leisure industry at the beginning of the year has taken a controlling stake in Len Wright Travel, a specialist coach operator.

Leisure Development, which has Mr Walter Goldsmith and Mr John Knight, the former finance director of the Playboy Club on its board, is injecting £710,000 into Len Wright in the form of loanstock and convertible preference shares in return for a 51 per cent stake.

The coach company's fleet includes 32 coaches worth up to £100,000 each. Mr Wright will retain the balance of the shares and remain with the company.

TWA Royal Ambassador Service is more than first class

TWA has brought a new dimension to first class. The comfort and luxury of its Sleeper-seats. The excellence of its food and wines. The warmth and attentiveness of its service. Quite simply TWA Royal Ambassador Service is a class apart. Isn't that what first class should be?

TWA See your TWA Main Agent for full details.

You're going to like us **TWA**

STOCK MARKET REPORT

Bid talk lifts Scottish and Newcastle Breweries

By Derek Pain

Scottish and Newcastle Breweries, the McEwen-to-Younger group which has sparked more takeover talk in the City than any other leading brewing group, was back in the bid spotlight yesterday.

As shares, despite the latest glowing Confederation of British Industry report tumbled, S and N recorded heavy progress, advancing 3p to 116½p at one time.

The company's profits tide, after many false dawns, is on the turn. But although the shares are due for a re-rating on profit grounds, there is a distinct feeling that the company could, at this stage of its revival, attract a bidder.

Expect a stock market presence within a year, says *Virgin Records*, the highly successful showbiz group, which has spread into such diverse activities as airlines and pubs. Its founder, Mr Richard Branson, is talking to a leading City merchant bank with the object of achieving a full stock market listing.

In geographical terms Imperial Group, the Courage brewing enterprise, should find S and N the perfect fit. But an impa advance would almost certainly attract a Monopolies and Mergers Commission inquiry.

Drinks analysts think that any successful S and N bid would originate from overseas. One name which keeps recurring is Seagram Co., the world's biggest distilling group which has just acquired, for about £3.6m, the Oddie's off-licence chain here.

Seagram is already deeply entrenched in the Scotch whisky industry (Chivas Regal, Queen Anne and Glenlivet) and as its Oddie's acquisition proves, is no novice at retail chain.

But S and N, despite its recent re-rating, is still lagging behind the share ratings of other leading breweries.

Its shares remain, for example, on a lower rating than either Allied-Lyons, itself a recovery stock, and Bass. But the S and N rating is not so far out of line with Whitebread and C's low voting "A" shares.

In its last full year S and N

impressed its long suffering supporters with a pretax profit jump from £32.2m to £41.1m. The current year could well produce £55m with a further significant advance in the following year.

S and N is currently basking in the success of two of its leading canned beers - McEwen and Kestrel - which have both outpaced the rest of the beer pack in the increasingly important take-home market.

Elsewhere, shares started the day with a modest plus on the publication of CBI's best report since 1976. But confidence was eroded as the day progressed and by the close the FT 30 share index recorded a 6.2-point fall to 870.8.

Trading, however, was on the light side with most of the major institutional shareholders prepared to sit it out and leave the running to the private investor who is becoming more evident in these days with the FT index, despite its recent weakness, still near the 900 mark.

Once again the insurance pitch dominated attention. Commercial Union shares rose 12p to 236p at the start of trading as speculation intensified that an American bidder would emerge. However, the company again denied that it had any knowledge either of a takeover approach, or that it was about to sell its troubled US

business. Mr George Spratt, company secretary said: "We have no intention of making a statement. We have no reason to make one." By the end of trading CU shares had fallen back to 230p for a 6p rise on the day.

Extel Group, the communications complex, fell 3p to 533p despite some vague talk of a 700p share take over offer.

The group, which last year took over the Benn Brothers

publishing business, is a leading beneficiary from the city's financial communications revolution.

Gills were fairly calm, after a hesitant start, and traders concentrated on special situations, notably among index-linked stocks which are still exciting much comment among brokers. Both Laurie Milbank, and L. Messel for example, have produced notes extolling the charms of the two early index-linked stocks, Treasury 2% Index Linked 1988, and Treasury 2% 1990.

Using the Government's inflation assumptions contained in the Medium Term Financial Strategy, Laurie Milbank concludes that the 1988 stock would outperform its best fixed coupon equivalent, assuming tax at 30 per cent, while there was little difference between the 1990 stock and its fixed coupon counterpart.

The approach adopted by Messel assumes three inflation scenarios with inflation falling to 3 per cent by 1987; steady at 5 per cent and rising to 7 per cent by 1987. In all three inflation models, the index-linked return is better for tax payers who pay no capital gains tax on gifts held for over a year, according to Messel. For gross funds and corporation tax payers the return on index-linked stocks will only be higher on the third assumption.

Intriguing developments are afoot at C H Bailey, the ship repairers and leisure group. Mr Wolter Bateman, a long-time shipping man, has established a near 8 per cent voting shareholding and is anxious to increase his influence at the company. He believes that Bailey, where there is a large family shareholding, is underutilising its assets. "It is an asset-rich company and is wide open for development," he says. Mr Abdul Shamji's Gomba Group, is said to have 2 per cent of Bailey.

Thereafter, however, the brokers diverge quite sharply in their market assessments. Messel advocates some selling both on a short-and-long-term view, roughly within a point of current levels. But Laurie Milbank is far more bullish. The broker remains convinced that the market will become increasingly "gross", with major progress taking place among the ultra-long. For funds unwilling to chance their arm so out

Treasury 13½% 2000/03 still looks cheap, yielding 10.607%.

The surprise departure of Mr Keith Burkinshaw as manager of Tottenham Hotspur left the shares of the market's only fully quoted football club 1p lower at 75p.

Spurs shares were sold to investors at 100p last autumn. Stockbrokers were Sheppards and Chase. Forecast profits, before such incidents as transfer fees, were put at £850,000 for the year which ends with this season.

Although shares tended to drift as the second leg of the account got underway, oils, with the exception of the Irish variety, were in fine form. They

Reliant Motor still hopes to launch its new sports car early next year, despite a fire at its headquarters at Tamworth, Staffordshire, which destroyed the prototype. The fire is thought to have put back the project by three months. The company expects to have a model available of this year's Motor Show. Reliant has high hopes for its new venture, particularly in the US. Its shares were unchanged at 33p yesterday.

were cheered by Conoco's undoubted optimism about the potential of North Sea block 219/20. But Irish stocks remained depressed on thoughts of what the first significant surveys on the Waterford field will show. Atlantic Resources, once nudging £8, fell 11p to an uncomfortably modest 310.

Hong Kong worries continued to depress Cable and Wireless which fell another 10p to 34½p. But Gill and Deffus, with figures due soon, gained 10p to 210p.

Cecil Gee, the men's wear group which has sold its shareholding in the James Walker Jewellery shops chain, lost 4p to 145p. Buyers are bidders H. Samuel.

Bowater, the packaging and paper group which led the FT 30 share pack last week, succumbed to the inevitable profit taking - down 8p to 320p. Distillers Co., the Scotch Whisky group, edged forward on the completion of its long signalled American deal.

Gee sells stake in James Walker

By William Kay City Editor

Cecil Gee, the menswear retail group which went public last year, has pulled out of the battle for control of James Walker Goldsmith and Silver-Smith with a £900,000 profit and an option to buy some of the Walker shops.

Gee's 1,295,000 Walker shares have been sold to N. M. Rothschild, the merchant bank acting in concert with the other bidder for Walker, the jewellers H. Samuel.

Walker's board has agreed to a £29m bid from Samuel, worth 158p a share. That is the price for which Gee has sold out, already giving Samuel holdings and acceptances equal to 40.9 per cent of Walker.

But to win Gee over Samuel has had to sell Gee an option on 13 Freehold and leasehold shop properties. Of these, 11 are occupied by Walker and two by Samuel. They are expected to be worth up to £5.5m, with the Samuel pair being valued at £2.1m.

The option, which is costing Gee £60,000, is subject either to Walker shareholders' approval or Samuel winning control of Walker.

If Gee does not exercise the option, Samuel will have the right to make Gee buy properties worth up to £1.8m.

TV chairman attacks dispute

Marquess Townshend, chairman of Anglia Television, has strongly criticised the long-running dispute between Equity, the actors' union, and the Independent Practitioners' Association over television commercials on Channel Four.

In his statement in Anglia's annual report and accounts published yesterday he says that "the party most affected, the ITV industry, has no status to intervene, while the two parties concerned apparently have no desire to resolve the matter."

In the year to October 31 last Anglia recorded a profit before tax of £2.7m down from £4m in the previous year. Its subscription to Channel Four was £6.5 compared to £2.1m for the previous year.

TEMPUS

Tobacco holds strength for Bunzl and Molins

Bunzl and Molins yesterday had very different stories to tell about the potential of the world tobacco markets, on which they both depend for large slices of their income. The aggressive management team installed at Bunzl in 1980 took a very definite view that the company had to reduce its dependence upon a market which is in terminal decline. Since then profits from the Filtrona cigarette filter manufacturing division have fallen from more than half of group trading profits to about a third.

At the same time distribution has grown from virtually zero to 43 per cent, while profits from merchandising (mainly pulp) have dropped from 33 per cent to 15 per cent. The profits from specialist manufacturing (like sterilised medical paper products) have stayed at 10 per cent.

Future strategy is clear: Make as much as possible from cigarettes with the minimum of investment, while using the cash generated from this and other businesses to expand the distribution and specialist manufacturing businesses in Australia and at home, while bolstering the newly-created paper distribution business in the US.

Molins, which looks at the tobacco market from a different angle as a manufacturer of tobacco machinery, still finds its business extremely profitable. But rather than accepting that there is no long term future in tobacco, Molins takes the view that there is plenty of growth left in the market outside Britain, where cigarette sales have fallen from 140 billion in 1978 to 100 billion last year, and are likely to fall by a further 4 per cent after the duty increases imposed in the Budget.

The Molins product-led recovery is based upon the continuing 1 per cent growth in tobacco sales throughout the world. Despite local difficulties in markets like Mexico and the Philippines, which have made it difficult to export machinery, the Molins board remains bullish about the potential of these and other Third World markets like China, which are

largely untapped by the cigarette manufacturers.

Both companies have survived the recession with their balance sheets unscathed. The difference is that Molins, with its shares standing at 126p, down 4p on the day, looks vulnerable to takeover if BAT Industries, which holds a 30 per cent stake, loses interest.

Bunzl on the other hand is moving from strength to strength. The shares were up by 23p to 466p on yesterday's results and they will be helped by the one-for-one scrip issue announced by the board to make the shares more attractive to small investors.

Conder Int

Conder International, the systems building firm, has learned the hard way that glittering contracts in the Middle East will not always produce gold. It has had its fingers well and truly burnt in Iraq.

The provision of £5.8m which sent the company tumbling into the red is adequate testimony to the problems which arise when a lucrative source of income turns sour.

The provision was made in the first half of the year and despite a return to profit in the second half the damage was too severe for any real repairs to be made. The problems in Iraq are now under control, and after intensive investment in hard cash and management resources the few remaining contracts have been stabilized.

No more provisions will be needed for Iraq, leaving the management free to restore the company's now fragile reserves over the next two years. There is little prospect of dramatic recovery in 1984 but the promise of positive cash flows both this year and in 1985 will go some way to restoring confidence.

One big problem which Conder is going to face in the future is how to finance expansion. It has ideas about acquiring businesses in the water and effluent treatment industry to add to its own operations in that area. But the reserves are in urgent need of almost normal levels.

improvement and the directors are determined to restore a dividend payment next year, so the demands on internally generated cash flow will be substantial. The other option, of using Conder shares to finance an acquisition, is constrained by its employees shareholding scheme. The staff originally held one-third of the shares when Conder went public in 1979. This proportion is down to 25 per cent and any acquisition by an issue of shares would dilute this proportion further, something the management is keen to avoid.

Vickers

Vickers is another of Britain's leading engineering concerns fairly gracefully away from the brink, as the 1983 annual accounts make clear. Last year's state of disposals, when £25m of net fixed assets were sold, has brought the gearing level down to around 37 per cent of shareholders' funds, while more horse trading among the divisions after the year-end trims the percentage ratio still further, to about a third. Most exotic of the deals, however, looks to have been the sale of Rolls-Royce Diesel Engines to Massey Ferguson for £17m. Assets sold totalled £77m and the £10m shortfall has charged to reserves.

But Vickers stresses that the whole of Rolls-Royce Motors cost only £38m in profits since 1980.

More pertinently for the market, the residual of Rolls-Royce, the car side, could outperform handsomely this year. Last year's strike at Rolls Royce slashed profits on £100m sales to £1m, but strong demand in the United States could push profits up to £10m. Sprightly running here underpins brokers' forecasts of £32m retax for 1984 (£19.5m) to give an actual taxed p/e of 6 at 151p.

An additional exotic kicker for the share price may come from the sale of the Millbank Tower headquarters, and other properties for a possible £25m and the asset sales, if completed, would cut the gearing to almost normal levels.

FOREIGN EXCHANGES

The dollar perked up late in the day, responding, dealers felt, to better than expected US construction figures, for February.

But at the start of the new financial year, dealers said it was a lacklustre day.

The pound was still on the soft side, with dealers seeing nothing in particular to go for, and the miners' strike coming more into peoples' thinking.

Sterling spent most of the day at around \$1.440, but closed at \$4.4365 as the dollar strengthened.

Its trade, weighted average dropped three points to 79.8 in morning trading, its lowest for a year, and was still at that level at the final count, stuck on \$1.4395.

MONEY MARKETS

With the end of the financial year approaching, money markets spent a quiet day yesterday with period rates barely altered from pre-weekend levels.

Dealers in sterling CDs said the only noteworthy business during the day was some selling of "elevens" and "twelves" at 9½ per cent.

Interbank, overnight money spent the morning at about 8½ per cent, but dropped to about 8½ per cent at the close. Local authorities were only active at the short end of the market.

Credit conditions remained fairly tight all day in the discount market, even though the Bank of England was again more than generous with its programme of assistance.

On a shortage which was reduced at midday from £500m to £400m, the authorities provided help totalling £450m.

Secured money did fall to 6½ per cent in places, before a late move back up to 8-8½ per cent for outstanding balances.

WALL STREET

Dow advances in early trading

Wall Street prices opened higher in active early trading. The Dow Jones industrial average, which lost 5.86 on Friday, was ahead more than six points shortly after the market opened.

Advances led declines 554 to

390 among the 1,395 issues traded. Analysts said that with the first-quarter behind it, the market appeared poised for a rally soon, even though interest rates have risen over the past week or so.

Investors seemed confident that the Federal Reserve Board would not raise the discount rate it charges member banks for loans until it receives a clear sign about where the economy is headed.

Economic growth has been so strong many analysts were concerned it would overheat and, in addition, inflation. But consumer and wholesale price indices did not bear out the fears.

The government reported yesterday that construction spending rose 6.9 per cent in February after a revised 4 per cent increase in January.

The National Association of Purchasing Management said demand remained strong and expressed concern about rising material costs.

Many analysts believe the economy will slow to a sustainable growth rate and the Fed will not have to tighten credit to combat inflation.

Base Lending Rates

ABN Bank	8½%
Barclays	8½%
BCCI	8½%
Citibank Savings	7½%
Consolidated Crd	8½%
Confidential Trust	9%
C. Moore & Co	8½%
Lloyds Bank	8½%
Midland Bank	8½%
Nat Westminster	8½%
Williams & Glyn's	8½%

† Mortgage Rates
 1 Year 10.50% to 11.00%
 2 Year 11.00% to 11.50%
 5 Year 11.50% to 12.00%
 10 Year 12.00% to 12.50%

THE INSTITUTE OF ADMINISTRATIVE ACCOUNTANTS

Mr. Robert Dunn MP, Parliamentary Under Secretary of State for Education & Science, formally opened the Institute's new administrative headquarters at Burford House, 44 London Road, Sevenoaks, Kent on Friday Mr. A. V. Austin (Chairman of the Council) and Mr. Tony Branson (Mayor of Sevenoaks) gave short addresses, and the Revd. K. F. W. Prior (Vicar of St Nicholas, Sevenoaks) pronounced a Blessing. Guests included Mr. John Hunt MP (President), Mr. A. A. Cato (General High Commissioner), Mr. P. Fonso (Cameron Embassy), Mr. R. Kumar (Fiji High Commissioner), Mr. A. H. Marel (Malaysia High Commissioner), and Mr. J. E. Odi (Nigerian High Commissioner), together with Vice Presidents, Members of Council and their wives.

Pensions, they're not just changing the rules - they're changing the game!

Company pension schemes are under attack. Norman Fowler's Committee of Inquiry has heard evidence on portable pensions, early leavers, disclosure, solvency and retirement ages. What will they do next? One thing is certain. Directors and managers responsible for company schemes need advice. Now. And they need the best. Ring Noble Lowndes today and mention this advertisement.

Noble Lowndes
 The first name in pensions

Noble House, Witley Road, Crawley, CO1 3BS
 Tel 01243 2004. Regional offices in Birmingham, Bristol, Glasgow, Leeds, Manchester and Woking



Schroders

The Earl of Airlie, Chairman of Schroders plc, reports on 1983

Disclosed profits of the Group after tax rose to £20,923,000 in 1983 from £15,385,000 in 1982. After deducting an exceptional item of £8,500,000 in 1983, referred to below, and non-recurring items of £2,933,000 in 1982, the increase was 18 per cent. The Directors are recommending the payment of a final dividend of 13.5p per share which, together with the payment made last October, makes a total of 16.5p per share, an increase of 10 per cent over 1982.

We have consistently adopted the conservative policy of providing for deferred taxation in the United Kingdom leasing subsidiaries on the full liability basis. As a consequence of the recently announced phased reduction in the rate of corporation tax, it has been considered appropriate to release £8,500,000 from this provision.

In the United Kingdom, operating profits of J. Henry Schroder Wagg & Co. Limited were higher than those for the previous year. Earnings of the banking division declined compared to 1982, when it benefited from the large fall in interest rates. However, profits of the corporate finance division were higher, and with buoyant conditions in stock markets around the world, the investment division had a record year. Schroder Assurance and Investment Holdings Limited performed well as did Schroder Investment Company Limited, whose capital profits compared favourably with 1982. The contribution to Group profits of Schroder Leasing Limited continued to be significant, even before taking credit for the release of deferred taxation referred to above.

Profits of our United States companies were higher than in 1982, after taking into account loss of interest and provisions

against sovereign and commercial risks. The policy of containing the growth of commercial lending was continued, and as a result capital ratios were improved. Trust activities enjoyed significant growth while investment banking operations continued to concentrate on servicing the flow of overseas investment funds into the United States.

In Europe, J. Henry Schroder Bank AG, Zurich, generated record profits. Net interest income rose, as did commissions from lending and income from foreign exchange and bond dealings. The investment division expanded its portfolio management and trading operations, together with its underwriting and placing activities, particularly for Japanese borrowers.

In Australia, trading conditions for the Schroder Darling Group in the year to 30th June, 1983 were difficult and net profits were materially lower. However, it is anticipated that the net contribution for the year to 30th June, 1984 will be substantially higher than in the previous year.

Despite the uncertainties of the past year in Hong Kong, the earnings of Schroders & Chartered Limited were well in excess of those of the previous year. Schroder Asia Securities, which conducts a stockbroking business specialising in Far East securities, expanded rapidly. We aim to develop this company further and in particular to increase its research capabilities and its involvement in the distribution of stock to major institutional investors. Our associated company, Singapore International Merchant Bankers Limited, produced record results in each division, and profits were substantially higher than in the previous

year, while in Japan our business continued to grow at an encouraging rate and earnings increased.

1983 was another difficult year for Latin America. Following the substantial provisions made in 1982 by Group companies in respect of Latin American exposure, we thought it prudent to increase these materially in 1983, because of the higher exposure arising from our participation in the reschedulings of the foreign debt of certain of the countries in the region, and to reflect a reassessment of certain risks.

The Group was able to benefit from the strength of securities markets around the world, and fee-earning activities were particularly successful. On the other hand, our prudent provisioning policy contributed to lower earnings from commercial banking activities.

One consequence of the structural changes taking place in the financial sector is that an ability to market and execute financial services on a global, integrated basis will become an increasingly important competitive factor. Schroders is especially well-positioned to achieve this, thanks to the significant involvement in major financial markets that we have achieved around the world. In order to exploit this advantage more effectively we have appointed five executives as Group Managing Directors with world-wide responsibilities for the Group's principal areas of activity.

Confidence in our business is founded upon the high quality of our staff around the world. Their talents and hard work were again proven last year, and I should like to thank them for all their efforts.

Group Companies, Associates and Representative Offices in:
 Australia - Bernuda - Brazil - Canada - Cayman Islands - Colombia - Germany - Hong Kong
 Japan - Lebanon - Singapore - Switzerland - United Kingdom and United States of America
 If you would like a copy of the Report and Accounts, please write to:
 The Secretary, Schroders plc, 120 Cheapside, London EC2V 6DS.

Shares retreat again

FT STOCK INDICES	
GOVERNMENT SECURITIES	83.02 (83.19)
FIXED INTEREST	86.73 (86.75)
INDUSTRIAL ORDINARY	870.8 (877.0)
GOLD MINES	561.3 (556.9)
ORDINARY DIVIDEND YIELD	4.33% (4.36%)
EARNINGS YIELD	9.86% (9.80%)
P.E. RATIO (NET)	12.20 (12.28)
P.E. RATIO (N/L)	11.56 (11.69)

[illegible]

هكذا من الأهل

Cauten's class can help Meikleour defy his penalty

By Michael Phillips

Sieve Cauten, who has made an impressive start to the new season, can underline his chance in the jockeys' championship on Meikleour (map) in the Trent Bridge Handicap at Nottingham today.

Cauten partnered Meikleour to a decisive win in a similar race at Catterick seven days ago. The fact that he started favourite for the first race of the season was a fine indication of his trainer, Jimmy Fitzgerald, who has the five-year-old to his liking. Meikleour did not let his supporters down and now I expect his superior fitness to counteract his penalty.

Neeley, my selection for the Headling Stakes, is among the top 10 horses to follow the Flat. By that good horse, the Middle Park Stakes, Neeley looked a cut above the sort of horse normally found at Folkestone when he won there last October. He was fancied to make a successful seasonal debut at Leicester last Monday but had to forgo that opportunity when heavy rain left the course waterlogged.

Doussard, from the stable of Jeremy Tree, who got off the mark with Crisp yesterday, should be Neeley's main rival if he has made the sort of improvement that one would expect following that encouraging run behind Bluff House at Goodwood last summer.

After finishing second to Hafeez last week, Bounty Hawk has fitness on his side for the

Oval Maiden Stakes but I still prefer Master Line, whose elder brother, Master Willie, finished second to Henbit in the 1980 Derby. There was much to like about the way that Master Line shaped in his only race as two-year-old when he finished fifth behind Chelkov at Newmarket, beaten about six lengths.

Fine Prospect, my selection for the Double Gloucester Novices' Hurdle at Plumpton, is owned by Mrs Cath Walwyn, wife of Fulke. The four-year-old is trained for her by Simon Christian, a former assistant to Walwyn at Saxon House. Fine Prospect got Christian off to a good start when he ran out a clear-cut winner at Wincanton last month.

The Stilton Handicap should go to another recent winner, Reldis, who looked something like his old self when he beat Leading Artist at Towcester recently. At Sedgfield, the Wilson's Motor Land Rover Huter Chase should develop into an exciting contest between Prominent King and John Doussard, both winners over today's course and distance.

Youth and a 5lb weight difference favour the latter but I still prefer Prominent King, who finished fifth in the Foxhunters at Cheltenham, after beating that useful horse, Urser, at Market Rasen. But for making a hash of the second last fence at Cheltenham, Prominent King would have finished a good deal closer behind Venture to Cognac.



The Vintner, a leading contender for Lord Ashton of Hyde's Cup at Heythrop today

The Vintner for Heythrop test

Point-to-point By Ian Reid

The traditional highlight of today's Heythrop Hunt point-to-point is the four-mile men's open for Lord Ashton of Hyde's Cup. Nostradamus, impressive winner of last year's race, is a non-runner, as are Peter Greenall's three entries, Bookmaker, Royal Missile and Silver Crook. The big grey mare, Rookberry, second in last year's Lady Dudley Cup at the Worcesterhire, must have a chance but has not been seen out since her last race on February 22. Furman's four-mile North Lebury ladies' race and Surely Right is improving.

Though his owner thinks the course may not suit him, my selection must be the Vintner, who won the VWH ladies' open over three miles three furlongs in a fast time 10 days ago, after a comfortable victory at Mollington a week earlier.

With Highgate Lady, Robin's Tango and White Pearl absentees from the ladies' open for the Lyon Trophy, I hope to see Teresa Webber succeed again on her father's Brookie Law. Spartan Lover, Freedom and Impudence, beaten only half a length by Starksy, last year, look the main dangers.

Brivray may repeat his 1983 win in the old boy's race and Wellington Bob, second in the member's last year, can go one better today.

Some changes have been made in the course since last year. The start for the children, adjacent to the Old Etonian, Old Harrovian and maiden races has been moved back, extending their distance to about three and a quarter miles with an extra jump. The ladies' open has been extended from three and a half miles to just over three miles five furlongs, also with an extra fence.

Last Saturday Mark's Methane, reunited with Bob Hacking, gave an impressive display of foot-running and jumping to win the Crook and Harrovian men's open at Parham by a distance in the fastest time of the day, Chichester, 12.12.

A slightly sub-standard men's open was won by Master Croft from Lightvale and Llanano. In the British ladies' open, Lucy Gibson, riding Llanano, beat the other two, Ballyard Slipper by three lengths, with Jane McMath four lengths away third on HH Me Again.

Today's point-to-points
Heythrop at Heythrop, near Chipping Norton (2.0), Dumfriesshire at Koberhill (2.0).

Crisp victory augurs well for Tree's 2000 Guineas quest

By Michael Seely

Jeremy Tree hit the target with his first runner of the season when Pat Eddery rode Crisp to a pillar-post victory in the first division of the Manna Maiden Stakes at Nottingham yesterday. The 15-8 favourite drew away from his rivals in the closing stages and passed the post seven lengths clear of Bob Double.

Last year the Bechampton trainer also started the season on a good note at Nottingham when Alakh and Lochbolsdale gave him a double at the Easter meeting. "That was very satisfactory," said Roger Charlton, Tree's assistant. "We thought Crisp might blow up in the last furlong, but he was in it out well."

Charlton also had good news of Rainbow Quest, runner-up in last season's William Hill Dewhurst Stakes at Newmarket. "Rainbow Quest is very well and goes to Newmarket for the Craven Stakes," he said.

Eddery went on to complete a 16-1 double when again making all the running on Persian Pleasure to the Sunstar Maiden Stakes. The Persian Bold colt, obviously a useful early two-year-old and stormed clear in the last two furlongs in a six lengths.

"I thought he might win," said Roger Charlton, the colt's trainer. "He worked about the same as the filly, Lucky Donna, who finished a close second to Que Sera at Doncaster. But I don't have a bet as one or two of my horses have been disappointing. I don't believe in putting my money down unless they're all on song."

Persian Pleasure was a lucky chance ride for Eddery as Boss had been booked to ride Crisp yesterday. "Lester rang me yesterday and told me that the colt would win, but that he didn't want to come to Nottingham." The 11-times champion jockey, however, did not let the news affect him. "I'll be taking things easy after his fall on the Newmarket gallops 10 days ago."

Willie Carson, the reigning champion jockey, partnered Crisp in the second division of the Manna Maiden. He was riding for the Cornish Handicap. It was Carson's first winner of the new campaign and Westbrooks.

first runner. Obadiah was bred by his owner, Audrey Lambson, an antique dealer from Newmarket.

Clive Brittain struck his first blow of 1984 when Tony Lives drove Temple Bar past the post half a length in front of Two Minutes in the Call Boy Handicap. The Newmarket trainer was in a confident mood about Jupiter Island. "He's going to make them all go this season. I've never known a horse to improve so much. He just takes off and goes when you ask him to quicken. The winner of last season's Ebor Handicap and St Simon Stakes will be aimed at Newbury's John Porter Stakes and the Jockey Club Stakes at Newmarket."

Temple Bar's victory landed Brittain and Lives before the stewards. They inquired into the improved form of the colt, compared with his running at Ayr last Tuesday when he finished eighth of nine to Prince Consort, who was favourite this time and finished fifth.

Finally, it was good to hear from Dick Henderson at Newmarket that Grifter will probably be back in action next season. "He was definitely lame on Saturday when I saw him in the racecourse stables at Aintree," said the man who rode Grifter to victory in the 1982 National. "He strained a tendon behind but Frank Gilman's vet has assured him that it will be all right and that hopefully the horse will race again."

Lear Fun was heavily backed with Ladbrokes yesterday for next month's 2000 Guineas, and is now 5-1 favourite to beat El Gran Senor 7-2 favourite from 9-2 while Corals have reduced Rainbow Quest's price by two points to 6-1.

Thurs are to stage a race in honour of Soba this season. The Stakes, to be run over five furlongs will be for three-year-old maidens.

Boxing Chance for Price to prove his worth

Jimmy Price, the unbeaten Liverpool middleweight, will step into a new class when he tackles the former world light-middleweight champion, Ayub Khatke, the Ugandan who fights out of Denmark, at the Alexandra Pavilion on April 25.

Khatke could have been the next opponent of the unbeaten Briton - another if his manager, Burt McCarthy, been able to come to an agreement with Price's manager, Frank Warren. In the end the matter was settled by the loss of a coin: "It came down to a toss of a coin. Price would fight Khatke," said Warren.

That left Christie with a bout against Bobby 'Rico' Hoye, who was at the centre of a row between Warren and his rival promoter, Mike Barrett, last month. But the American has now pulled out of the bout and Christie now has to wait for a new opponent.

Khatke will be receiving a five-figure purse for his comeback appearance against Price, who has won his 12 professional bouts. Khatke had lost only three of his 47 contests before retiring at the end of 1982 and those were 16 men of the highest quality. The veteran Sugar Ray Leonard, Davey Moore, the ex-world light-middleweight champion, and a growing list of other champions, including Roberto Duran for the world title.

McCarthy feels entitled to a British title bout with Khatke. "It's wrong that the board have not nominated Christie or Price to fight Khatke. If Khatke didn't want the defence, he should have given up the championship."

ICE HOCKEY Miller stung as plan rebounds

By Robert Pryce

Alfie Miller, the premier division's most recently appointed coach, lost his unbeaten record on Saturday night when his team, the Leeds Whistlers, were defeated 11-7 by the Durham Wasps.

The sting was to Durham's penalty-killing unit - a special team brought on when a colleague is serving a suspension for a penalty box. They counted for three goals in the first period and added another in the second. "It took me until the end of the second in work out what was going wrong," Miller said. By the time Durham's lead had swollen to 10-4.

Miller's attempt to sustain pressure behind the lead, however, rebounded on his own goal. Tilley (five goals) and Crapper (three) were the beneficiaries. By Miller's estimate, Whitley conceded five breakaway goals.

After three successive wins, he must have believed he had the team's self-destructive urges under control, but, on the weekend's evidence, they have not broken the habit of allowing opponents clear runs in goal. Though Whitley were the league leaders in Murrefield, the first time in seven years to Saturday, they gave up nine goals to a team weakened by injury and international calls. Derek Kelly revived memories of his prime in scoring six himself.

Nevertheless, Whitley have all but made certain of the sixth and last play-off position.

BRITISH LEAGUE PREMIER DIVISION APRIL 11 (6) Carlisle 3, Chesham 1; 11 (7) Chesham 3, Carlisle 1; 11 (8) Carlisle 3, Chesham 1; 11 (9) Carlisle 3, Chesham 1; 11 (10) Carlisle 3, Chesham 1; 11 (11) Carlisle 3, Chesham 1; 11 (12) Carlisle 3, Chesham 1; 11 (13) Carlisle 3, Chesham 1; 11 (14) Carlisle 3, Chesham 1; 11 (15) Carlisle 3, Chesham 1; 11 (16) Carlisle 3, Chesham 1; 11 (17) Carlisle 3, Chesham 1; 11 (18) Carlisle 3, Chesham 1; 11 (19) Carlisle 3, Chesham 1; 11 (20) Carlisle 3, Chesham 1; 11 (21) Carlisle 3, Chesham 1; 11 (22) Carlisle 3, Chesham 1; 11 (23) Carlisle 3, Chesham 1; 11 (24) Carlisle 3, Chesham 1; 11 (25) Carlisle 3, Chesham 1; 11 (26) Carlisle 3, Chesham 1; 11 (27) Carlisle 3, Chesham 1; 11 (28) Carlisle 3, Chesham 1; 11 (29) Carlisle 3, Chesham 1; 11 (30) Carlisle 3, Chesham 1; 11 (31) Carlisle 3, Chesham 1; 11 (32) Carlisle 3, Chesham 1; 11 (33) Carlisle 3, Chesham 1; 11 (34) Carlisle 3, Chesham 1; 11 (35) Carlisle 3, Chesham 1; 11 (36) Carlisle 3, Chesham 1; 11 (37) Carlisle 3, Chesham 1; 11 (38) Carlisle 3, Chesham 1; 11 (39) Carlisle 3, Chesham 1; 11 (40) Carlisle 3, Chesham 1; 11 (41) Carlisle 3, Chesham 1; 11 (42) Carlisle 3, Chesham 1; 11 (43) Carlisle 3, Chesham 1; 11 (44) Carlisle 3, Chesham 1; 11 (45) Carlisle 3, Chesham 1; 11 (46) Carlisle 3, Chesham 1; 11 (47) Carlisle 3, Chesham 1; 11 (48) Carlisle 3, Chesham 1; 11 (49) Carlisle 3, Chesham 1; 11 (50) Carlisle 3, Chesham 1; 11 (51) Carlisle 3, Chesham 1; 11 (52) Carlisle 3, Chesham 1; 11 (53) Carlisle 3, Chesham 1; 11 (54) Carlisle 3, Chesham 1; 11 (55) Carlisle 3, Chesham 1; 11 (56) Carlisle 3, Chesham 1; 11 (57) Carlisle 3, Chesham 1; 11 (58) Carlisle 3, Chesham 1; 11 (59) Carlisle 3, Chesham 1; 11 (60) Carlisle 3, Chesham 1; 11 (61) Carlisle 3, Chesham 1; 11 (62) Carlisle 3, Chesham 1; 11 (63) Carlisle 3, Chesham 1; 11 (64) Carlisle 3, Chesham 1; 11 (65) Carlisle 3, Chesham 1; 11 (66) Carlisle 3, Chesham 1; 11 (67) Carlisle 3, Chesham 1; 11 (68) Carlisle 3, Chesham 1; 11 (69) Carlisle 3, Chesham 1; 11 (70) Carlisle 3, Chesham 1; 11 (71) Carlisle 3, Chesham 1; 11 (72) Carlisle 3, Chesham 1; 11 (73) Carlisle 3, Chesham 1; 11 (74) Carlisle 3, Chesham 1; 11 (75) Carlisle 3, Chesham 1; 11 (76) Carlisle 3, Chesham 1; 11 (77) Carlisle 3, Chesham 1; 11 (78) Carlisle 3, Chesham 1; 11 (79) Carlisle 3, Chesham 1; 11 (80) Carlisle 3, Chesham 1; 11 (81) Carlisle 3, Chesham 1; 11 (82) Carlisle 3, Chesham 1; 11 (83) Carlisle 3, Chesham 1; 11 (84) Carlisle 3, Chesham 1; 11 (85) Carlisle 3, Chesham 1; 11 (86) Carlisle 3, Chesham 1; 11 (87) Carlisle 3, Chesham 1; 11 (88) Carlisle 3, Chesham 1; 11 (89) Carlisle 3, Chesham 1; 11 (90) Carlisle 3, Chesham 1; 11 (91) Carlisle 3, Chesham 1; 11 (92) Carlisle 3, Chesham 1; 11 (93) Carlisle 3, Chesham 1; 11 (94) Carlisle 3, Chesham 1; 11 (95) Carlisle 3, Chesham 1; 11 (96) Carlisle 3, Chesham 1; 11 (97) Carlisle 3, Chesham 1; 11 (98) Carlisle 3, Chesham 1; 11 (99) Carlisle 3, Chesham 1; 11 (100) Carlisle 3, Chesham 1; 11 (101) Carlisle 3, Chesham 1; 11 (102) Carlisle 3, Chesham 1; 11 (103) Carlisle 3, Chesham 1; 11 (104) Carlisle 3, Chesham 1; 11 (105) Carlisle 3, Chesham 1; 11 (106) Carlisle 3, Chesham 1; 11 (107) Carlisle 3, Chesham 1; 11 (108) Carlisle 3, Chesham 1; 11 (109) Carlisle 3, Chesham 1; 11 (110) Carlisle 3, Chesham 1; 11 (111) Carlisle 3, Chesham 1; 11 (112) Carlisle 3, Chesham 1; 11 (113) Carlisle 3, Chesham 1; 11 (114) Carlisle 3, Chesham 1; 11 (115) Carlisle 3, Chesham 1; 11 (116) Carlisle 3, Chesham 1; 11 (117) Carlisle 3, Chesham 1; 11 (118) Carlisle 3, Chesham 1; 11 (119) Carlisle 3, Chesham 1; 11 (120) Carlisle 3, Chesham 1; 11 (121) Carlisle 3, Chesham 1; 11 (122) Carlisle 3, Chesham 1; 11 (123) Carlisle 3, Chesham 1; 11 (124) Carlisle 3, Chesham 1; 11 (125) Carlisle 3, Chesham 1; 11 (126) Carlisle 3, Chesham 1; 11 (127) Carlisle 3, Chesham 1; 11 (128) Carlisle 3, Chesham 1; 11 (129) Carlisle 3, Chesham 1; 11 (130) Carlisle 3, Chesham 1; 11 (131) Carlisle 3, Chesham 1; 11 (132) Carlisle 3, Chesham 1; 11 (133) Carlisle 3, Chesham 1; 11 (134) Carlisle 3, Chesham 1; 11 (135) Carlisle 3, Chesham 1; 11 (136) Carlisle 3, Chesham 1; 11 (137) Carlisle 3, Chesham 1; 11 (138) Carlisle 3, Chesham 1; 11 (139) Carlisle 3, Chesham 1; 11 (140) Carlisle 3, Chesham 1; 11 (141) Carlisle 3, Chesham 1; 11 (142) Carlisle 3, Chesham 1; 11 (143) Carlisle 3, Chesham 1; 11 (144) Carlisle 3, Chesham 1; 11 (145) Carlisle 3, Chesham 1; 11 (146) Carlisle 3, Chesham 1; 11 (147) Carlisle 3, Chesham 1; 11 (148) Carlisle 3, Chesham 1; 11 (149) Carlisle 3, Chesham 1; 11 (150) Carlisle 3, Chesham 1; 11 (151) Carlisle 3, Chesham 1; 11 (152) Carlisle 3, Chesham 1; 11 (153) Carlisle 3, Chesham 1; 11 (154) Carlisle 3, Chesham 1; 11 (155) Carlisle 3, Chesham 1; 11 (156) Carlisle 3, Chesham 1; 11 (157) Carlisle 3, Chesham 1; 11 (158) Carlisle 3, Chesham 1; 11 (159) Carlisle 3, Chesham 1; 11 (160) Carlisle 3, Chesham 1; 11 (161) Carlisle 3, Chesham 1; 11 (162) Carlisle 3, Chesham 1; 11 (163) Carlisle 3, Chesham 1; 11 (164) Carlisle 3, Chesham 1; 11 (165) Carlisle 3, Chesham 1; 11 (166) Carlisle 3, Chesham 1; 11 (167) Carlisle 3, Chesham 1; 11 (168) Carlisle 3, Chesham 1; 11 (169) Carlisle 3, Chesham 1; 11 (170) Carlisle 3, Chesham 1; 11 (171) Carlisle 3, Chesham 1; 11 (172) Carlisle 3, Chesham 1; 11 (173) Carlisle 3, Chesham 1; 11 (174) Carlisle 3, Chesham 1; 11 (175) Carlisle 3, Chesham 1; 11 (176) Carlisle 3, Chesham 1; 11 (177) Carlisle 3, Chesham 1; 11 (178) Carlisle 3, Chesham 1; 11 (179) Carlisle 3, Chesham 1; 11 (180) Carlisle 3, Chesham 1; 11 (181) Carlisle 3, Chesham 1; 11 (182) Carlisle 3, Chesham 1; 11 (183) Carlisle 3, Chesham 1; 11 (184) Carlisle 3, Chesham 1; 11 (185) Carlisle 3, Chesham 1; 11 (186) Carlisle 3, Chesham 1; 11 (187) Carlisle 3, Chesham 1; 11 (188) Carlisle 3, Chesham 1; 11 (189) Carlisle 3, Chesham 1; 11 (190) Carlisle 3, Chesham 1; 11 (191) Carlisle 3, Chesham 1; 11 (192) Carlisle 3, Chesham 1; 11 (193) Carlisle 3, Chesham 1; 11 (194) Carlisle 3, Chesham 1; 11 (195) Carlisle 3, Chesham 1; 11 (196) Carlisle 3, Chesham 1; 11 (197) Carlisle 3, Chesham 1; 11 (198) Carlisle 3, Chesham 1; 11 (199) Carlisle 3, Chesham 1; 11 (200) Carlisle 3, Chesham 1; 11 (201) Carlisle 3, Chesham 1; 11 (202) Carlisle 3, Chesham 1; 11 (203) Carlisle 3, Chesham 1; 11 (204) Carlisle 3, Chesham 1; 11 (205) Carlisle 3, Chesham 1; 11 (206) Carlisle 3, Chesham 1; 11 (207) Carlisle 3, Chesham 1; 11 (208) Carlisle 3, Chesham 1; 11 (209) Carlisle 3, Chesham 1; 11 (210) Carlisle 3, Chesham 1; 11 (211) Carlisle 3, Chesham 1; 11 (212) Carlisle 3, Chesham 1; 11 (213) Carlisle 3, Chesham 1; 11 (214) Carlisle 3, Chesham 1; 11 (215) Carlisle 3, Chesham 1; 11 (216) Carlisle 3, Chesham 1; 11 (217) Carlisle 3, Chesham 1; 11 (218) Carlisle 3, Chesham 1; 11 (219) Carlisle 3, Chesham 1; 11 (220) Carlisle 3, Chesham 1; 11 (221) Carlisle 3, Chesham 1; 11 (222) Carlisle 3, Chesham 1; 11 (223) Carlisle 3, Chesham 1; 11 (224) Carlisle 3, Chesham 1; 11 (225) Carlisle 3, Chesham 1; 11 (226) Carlisle 3, Chesham 1; 11 (227) Carlisle 3, Chesham 1; 11 (228) Carlisle 3, Chesham 1; 11 (229) Carlisle 3, Chesham 1; 11 (230) Carlisle 3, Chesham 1; 11 (231) Carlisle 3, Chesham 1; 11 (232) Carlisle 3, Chesham 1; 11 (233) Carlisle 3, Chesham 1; 11 (234) Carlisle 3, Chesham 1; 11 (235) Carlisle 3, Chesham 1; 11 (236) Carlisle 3, Chesham 1; 11 (237) Carlisle 3, Chesham 1; 11 (238) Carlisle 3, Chesham 1; 11 (239) Carlisle 3, Chesham 1; 11 (240) Carlisle 3, Chesham 1; 11 (241) Carlisle 3, Chesham 1; 11 (242) Carlisle 3, Chesham 1; 11 (243) Carlisle 3, Chesham 1; 11 (244) Carlisle 3, Chesham 1; 11 (245) Carlisle 3, Chesham 1; 11 (246) Carlisle 3, Chesham 1; 11 (247) Carlisle 3, Chesham 1; 11 (248) Carlisle 3, Chesham 1; 11 (249) Carlisle 3, Chesham 1; 11 (250) Carlisle 3, Chesham 1; 11 (251) Carlisle 3, Chesham 1; 11 (252) Carlisle 3, Chesham 1; 11 (253) Carlisle 3, Chesham 1; 11 (254) Carlisle 3, Chesham 1; 11 (255) Carlisle 3, Chesham 1; 11 (256) Carlisle 3, Chesham 1; 11 (257) Carlisle 3, Chesham 1; 11 (258) Carlisle 3, Chesham 1; 11 (259) Carlisle 3, Chesham 1; 11 (260) Carlisle 3, Chesham 1; 11 (261) Carlisle 3, Chesham 1; 11 (262) Carlisle 3, Chesham 1; 11 (263) Carlisle 3, Chesham 1; 11 (264) Carlisle 3, Chesham 1; 11 (265) Carlisle 3, Chesham 1; 11 (266) Carlisle 3, Chesham 1; 11 (267) Carlisle 3, Chesham 1; 11 (268) Carlisle 3, Chesham 1; 11 (269) Carlisle 3, Chesham 1; 11 (270) Carlisle 3, Chesham 1; 11 (271) Carlisle 3, Chesham 1; 11 (272) Carlisle 3, Chesham 1; 11 (273) Carlisle 3, Chesham 1; 11 (274) Carlisle 3, Chesham 1; 11 (275) Carlisle 3, Chesham 1; 11 (276) Carlisle 3, Chesham 1; 11 (277) Carlisle 3, Chesham 1; 11 (278) Carlisle 3, Chesham 1; 11 (279) Carlisle 3, Chesham 1; 11 (280) Carlisle 3, Chesham 1; 11 (281) Carlisle 3, Chesham 1; 11 (282) Carlisle 3, Chesham 1; 11 (283) Carlisle 3, Chesham 1; 11 (284) Carlisle 3, Chesham 1; 11 (285) Carlisle 3, Chesham 1; 11 (286) Carlisle 3, Chesham 1; 11 (287) Carlisle 3, Chesham 1; 11 (288) Carlisle 3, Chesham 1; 11 (289) Carlisle 3, Chesham 1; 11 (290) Carlisle 3, Chesham 1; 11 (291) Carlisle 3, Chesham 1; 11 (292) Carlisle 3, Chesham 1; 11 (293) Carlisle 3, Chesham 1; 11 (294) Carlisle 3, Chesham 1; 11 (295) Carlisle 3, Chesham 1; 11 (296) Carlisle 3, Chesham 1; 11 (297) Carlisle 3, Chesham 1; 11 (298) Carlisle 3, Chesham 1; 11 (299) Carlisle 3, Chesham 1; 11 (300) Carlisle 3, Chesham 1; 11 (301) Carlisle 3, Chesham 1; 11 (302) Carlisle 3, Chesham 1; 11 (303) Carlisle 3, Chesham 1; 11 (304) Carlisle 3, Chesham 1; 11 (305) Carlisle 3, Chesham 1; 11 (306) Carlisle 3, Chesham 1; 11 (307) Carlisle 3, Chesham 1; 11 (308) Carlisle 3, Chesham 1; 11 (309) Carlisle 3, Chesham 1; 11 (310) Carlisle 3, Chesham 1; 11 (311) Carlisle 3, Chesham 1; 11 (312) Carlisle 3, Chesham 1; 11 (313) Carlisle 3, Chesham 1; 11 (314) Carlisle 3, Chesham 1; 11 (315) Carlisle 3, Chesham 1; 11 (316) Carlisle 3, Chesham 1; 11 (317) Carlisle 3, Chesham 1; 11 (318) Carlisle 3, Chesham 1; 11 (319) Carlisle 3, Chesham 1; 11 (320) Carlisle 3, Chesham 1; 11 (321) Carlisle 3, Chesham 1; 11 (322) Carlisle 3, Chesham 1; 11 (323) Carlisle 3, Chesham 1; 11 (324) Carlisle 3, Chesham 1; 11 (325) Carlisle 3, Chesham 1; 11 (326) Carlisle 3, Chesham 1; 11 (327) Carlisle 3, Chesham 1; 11 (328) Carlisle 3, Chesham 1; 11 (329) Carlisle 3, Chesham 1; 11 (330) Carlisle 3, Chesham 1; 11 (331) Carlisle 3, Chesham 1; 11 (332) Carlisle 3, Chesham 1; 11 (333) Carlisle 3, Chesham 1; 11 (334) Carlisle 3, Chesham 1; 11 (335) Carlisle 3, Chesham 1; 11 (336) Carlisle 3, Chesham 1; 11 (337) Carlisle 3, Chesham 1; 11 (338) Carlisle 3, Chesham 1; 11 (339) Carlisle 3, Chesham 1; 11 (340) Carlisle 3, Chesham 1; 11 (341) Carlisle 3, Chesham 1; 11 (342) Carlisle 3, Chesham 1; 11 (343) Carlisle 3, Chesham 1; 11 (344) Carlisle 3, Chesham 1; 11 (345) Carlisle 3, Chesham 1; 11 (346) Carlisle 3, Chesham 1; 11 (347) Carlisle 3, Chesham 1; 11 (348) Carlisle 3, Chesham 1; 11 (349) Carlisle 3, Chesham 1; 11 (350) Carlisle 3, Chesham 1; 11 (351) Carlisle 3, Chesham 1; 11 (352) Carlisle 3, Chesham 1; 11 (353) Carlisle 3, Chesham 1; 11 (354) Carlisle 3, Chesham 1; 11 (355) Carlisle 3, Chesham 1; 11 (356) Carlisle 3, Chesham 1; 11 (357) Carlisle 3, Chesham 1; 11 (358) Carlisle 3, Chesham 1; 11 (359) Carlisle 3, Chesham 1; 11 (360) Carlisle 3, Chesham 1; 11 (361) Carlisle 3, Chesham 1; 11 (362) Carlisle 3, Chesham 1; 11 (363) Carlisle 3, Chesham 1; 11 (364) Carlisle 3, Chesham 1; 11 (365) Carlisle 3, Chesham 1; 11 (366) Carlisle 3, Chesham 1; 11 (367) Carlisle 3, Chesham 1; 11 (368) Carlisle 3, Chesham 1; 11 (369) Carlisle 3, Chesham 1; 11 (370) Carlisle 3, Chesham 1; 11 (371) Carlisle 3, Chesham 1; 11 (372) Carlisle 3, Chesham 1; 11 (373) Carlisle 3, Chesham 1; 11 (374) Carlisle 3, Chesham 1; 11 (375) Carlisle 3, Chesham 1; 11 (376) Carlisle 3, Chesham 1; 11 (377) Carlisle 3, Chesham 1; 11 (378) Carlisle 3, Chesham 1; 11 (379) Carlisle 3, Chesham 1; 11 (380) Carlisle 3, Chesham 1; 11 (381) Carlisle 3, Chesham 1; 11 (382) Carlisle 3, Chesham 1; 11 (383) Carlisle 3, Chesham 1; 11 (384) Carlisle 3, Chesham 1; 11 (385) Carlisle 3, Chesham 1; 11 (386) Carlisle 3, Chesham 1; 11 (387) Carlisle 3, Chesham 1; 11 (388) Carlisle 3, Chesham 1; 11 (389) Carlisle 3, Chesham 1; 11 (390) Carlisle 3, Chesham 1; 11 (391) Carlisle 3, Chesham 1; 11 (392) Carlisle 3, Chesham 1; 11 (393) Carlisle 3, Chesham 1; 11 (394) Carlisle 3, Chesham 1; 11 (395) Carlisle 3, Chesham 1; 11 (396) Carlisle 3, Chesham 1; 11 (397) Carlisle 3, Chesham 1; 11 (398) Carlisle 3, Chesham 1; 11 (399) Carlisle 3, Chesham 1; 11 (400) Carlisle 3, Chesham 1; 11 (401) Carlisle 3, Chesham 1; 11 (402) Carlisle 3, Chesham 1; 11 (403) Carlisle 3, Chesham 1; 11 (404) Carlisle 3, Chesham 1; 11 (405) Carlisle 3, Chesham 1; 11 (406) Carlisle 3, Chesham 1; 11 (407) Carlisle 3, Chesham 1; 11 (408) Carlisle 3, Chesham 1; 11 (409) Carlisle 3, Chesham 1; 11 (410) Carlisle 3, Chesham 1; 11 (411) Carlisle 3, Chesham 1; 11 (412) Carlisle 3, Chesham 1; 11 (413) Carlisle 3, Chesham 1; 11 (414) Carlisle 3, Chesham 1; 11 (415) Carlisle 3, Chesham 1; 11 (416) Carlisle 3, Chesham 1; 11 (417) Carlisle 3, Chesham 1; 11 (418) Carlisle 3, Chesham 1; 1

RUGBY UNION

A team too bubbly to be fed on oranges

By Gerald Davies

Wales could do with a Barbarian team of its own if only to serve as an antidote now and again during the season to relieve the pressure from the rigours of the club scene. New Zealand have one and so have South Africa and upon the inspired promptings of Jean Pierre Rives, so nowadays have France.

The nearest it has come to in the past - and the Welsh Rugby Union might want to encourage for the future - is the occasional appearance of the Crawshay RFC XV, who this evening at Stradgully Park play the WRU President's XV, not only as a limbering up exercise for the Welsh game on Saturday but also as a means of raising funds for the charitable trust in support of injured players.

The Crawshay's RFC was the brainchild of Capt Geoffrey Crawshay of the famous family of iron masters from Merthyr. It was formed in 1922. He was a philanthropist with interests in politics, industry and the arts and had a love of all things Welsh. He was a first-class Welsh speaker, an Eisteddfod Bard and, eccentrically, perhaps, wore a green cloak as a badge of the love.

Perhaps in compensation for the passing of their Cornish expedition, which came to an end in 1979, Crawshay's now take off for France where their president, Sir William Crawshay, was one of the first to land during the Second World War to organize the Resistance. He was awarded the DSO, the Legion d'Honneur and the Croix de Guerre. On his first visit he was in 1979 to play St Giron, there was no limit to the hospitality. Oranges were much too mundane fare to be served up at half-time for such distinguished guests. Instead the team was served with the best champagne. They were dubbed, with a blessing of the Barbarians, as the Barbarians Galleis.

The club is financed by some sponsorship and by the annual subscriptions of 250 vice-presidents. Much against the exaggerated impression which paints Welsh rugby players as travelling in their search for liberal expenses, few of them accept any travelling expenses. This might seem entirely appropriate for Neville Welsh, their team manager and fixture secretary, who might get a nod of approval from a solicitor in partnership with a famous Howe from Port Talbot who not so long ago was Chancellor of the Exchequer.

CRICKET: YORKSHIRE REPORT BACK FOR PRE-SEASON TRAINING



Out of line: a jovial Boycott (in cap) gets down to business and joins in the start-of-term fun

After the revolution comes a ritual

By Richard Streeton

Geoffrey Boycott, six months ago to the day after he was sacked, reported to Headingley along with the rest of the Yorkshire players yesterday for pre-season training. The atmosphere was normal but tinged with the usual start-of-term hilarity. Whatever the winter acrimony and upsurge, the cricketers were clearly anxious and ready to resume work.

Boycott, now aged 43, and a committee man himself after the recent revolution, joined his colleagues for the customary loosening runs, exercises, and gentle practice on the field. His familiar Lenin-style cap, a not inappropriate garment, perhaps, was his only concession to age and a biting wind. Smart new grey track suits, trimmed with red, would have made the scene unrecognisable to players of bygone years.

Most of Boycott's colleagues were not born, were at least still in their cradle when he first participated in this annual April ritual. In the afternoon the players were welcomed by Brian Close, the new cricket committee chairman, and another for whom the wheel has turned full circle.

Close was captain in 1963 when Boycott played his first full season for Yorkshire, and it was Close who converted Boycott into an opening batsman. Boycott did not fancy the role, but Close got his way - as he usually did in those days. Seven years later Close was sacked and went off the Somerset, and Boycott became captain.

Meanwhile David Bairstow, the new captain, said all the right things at a press conference. He would not be labouring the winter problems to the players - "Everyone has had a bellyful of all that". He refused to make ambitious forecasts but certainly hoped to get Yorkshire off the bottom of the championship table and to continue the momentum gained in one-day cricket after winning the John Player League last season.

Bairstow, who has a good relationship with Boycott, has already secured a guarantee from the cricket committee that he will be able to select the team he wants. He and Close share a belligerent approach to cricket and debate.

Including Bairstow's severance pay, the winter happenings, one way and another will cost Yorkshire more than £50,000. The new hierarchy's mandate was far from unanimous in some respects, and they need the team to have playing success this summer to appease a membership which remains restive.

China to compete

Seoul, (AFP) - China has formally informed South Korea that it will take part in the eighth Asian youth basketball championships to be held in Seoul from April 7 to 9.

A new angle on gloom-laden women's battle with their destiny

The liberation that is to be found at a water meadow

FISHING

would be a little tedious, to say the least. One would need, some time, to escape.

Not that men, even fishermen, are entirely immune from depression. Not at all. There is the celebrated case of a former provost of Eton who, when he felt the black cloud coming over him, would always take a rod and line down to the Thames.

He found fishing to be, as he said, a cheerer of the spirit, a diverter of sadness and a calmer of anxious thoughts. Whether fishing could cope with Miss Greer's unquiet thoughts is another matter but it might be worth giving it a chance.

Which brings to the point that more women, liberated or otherwise, have taken up fly fishing in significant numbers in the last 10 years or so. Many have become very good at it. But

whether these recruits are escapees from the turbid anxieties that ravage their sex when they brood on them at home or whether they just like going fishing is a little difficult to say.

Gloom lifted

Whatever the reasons for their appearance by river and in that they find, as men have previously, that gloom cannot persist within sight of a rising trout and that address is certainly diverted by the successful take of a two-pounder.

All this is common knowledge, so that - putting aside the unworthy thought that Miss Greer is exaggerating a little - it is not impossible that the hubris of the liberated woman which seems to be contagious in cities is far less so when exposed to country air. If woman's despair at her destiny cannot be banished entirely, it may still be modified a little, perhaps only for a time, by a spell among the water meadows.

Conrad Voss Bark

IN BRIEF

Readhead appointed as men's national coach

The British Amateur Gymnastics Association have acquired their second full-time national coach within two months with the appointment of Lloyd Readhead to take charge of men's coaching. Readhead takes up his post on June 1, and will be based at Lillleshall National Sports Centre, alongside Colin Still, the new national women's coach.

Readhead, aged 40 is a former international who missed appearing at the 1968 Olympic Games because Britain decided not to send a team. GOLF: Scotland's professionals will be playing for record prize money this summer. The Scottish region of the PGA today announced that £230,000 will be at stake during the season, an increase of £24,000 on last year, and more than double the 1980 figure.

BOXING: Rene Weller, of West Germany, will defend his European lightweight championship against Jose Antonio Garcia, of Spain, in Hagen, near Dortmund, on April 13.

RUGBY LEAGUE

Drummond has small reward from his appeal

By Keith Macklin

Des Drummond's appeal against a five-match suspension had only partial success at yesterday's appeal committee hearing. Drummond was suspended last week for two matches because of realisation, and a further three matches following a charge of misconduct in a match against Salford. The committee heard the Leigh winger's claims of provocation, but removed only one match from the original five.

There is now a possibility that Trevor Skerrett, the Hull forward, will be able to lead Great Britain in Australia this summer. Skerrett was written out of the tour last week after a diagnosis of his knee trouble had indicated the need for a cartilage operation. This may not now be necessary.

However, another potential team member has been forced out through injury. Tony Myler, the Widnes half-back who left the field during Saturday's Challenge Cup semi-final victory over Leeds, has to have a cartilage operation.

GOLF

Couples confirms the end of an era

From Mitchell Platts, Ponte Vedra, Florida

Fred Couples emphasized by winning the Tournament Players' Championship here on Sunday that the curtain is rapidly rolling down on the era when a single golfer could dominate the game. This season, alone, Tom Purtzer, Gary Koch, Jack Renner, David Edwards and now Couples are among the winners of the United States Open.

And not one of them would be instantly recognizable to the majority of spectators if he were to walk on to a first tee in Britain tomorrow.

So many youngsters are now emerging from the colleges with the credentials to become champions that their faces and names may never become as synonymous with the game as those of Hogan, or Palmer, or Nicklaus, or Watson.

Lee Trevino, who pursued Couples with the same vigour that made him a legend in the '70s, has little doubt that the days of individual pre-eminence are over. "The Tom Watson era will go on as the last spectacular spell by any one golfer," Trevino insists. "There are now so many very good players out on tour that not one of them can ever hope to dominate the others."

The irony is that it is the true superstars like Nicklaus and Watson who have seen American golf slip into the position where the regular tour is now worth more than £13 million.

The crowds flock to cheer a hero, as was illustrated when Trevino made his men's American golf leader board, suddenly producing a kind of hysteria which seems to



Couples: exciting future

be reserved for players of his magnitude.

Even Couples acknowledged before setting out that he could not expect any favour from the fans whose word-worshipping nature compels them to offer their vocal support to players such as his partners Watson and Ballesteros.

"Crowds want to see Tom, Sevy, or Jack Nicklaus win all the time," Couples explained. "That's not to say they want me to play badly. But it's the big names they like to see winning."

Couples earned his cheque for £102,000, and the second triumph of his career, because he coped admirably not only with the tantalizing players' course at Sawgrass, but also with the considerable pressure. At 24 years old, and now with a 10-year exemption to the tour, he has an exciting future. But even though he may now have risen to number one position in the official money list, he can never expect to entirely dominate the golf scene.

VOLLEYBALL

Switch by Scot to England

By Paul Harrison

Last year, Lynn Tennant played for Scotland in the women's Spring Cup. This year, she will play for England. She plays for an English club, Hillingdon, the champions, and has married an Englishman, which qualifies her to play for his country.

Since she is an experienced international centre net player who has played well for Hillingdon this season, Barry Swann, the English coach, has had no hesitation in adding her name to the England squad for the Spring Cup in West Germany from April 15 to 22.

The Scots are not particularly happy about Miss Tennant's move, even though it has been sanctioned by the relevant commission of the international federation. Nick Moody, of the SVA, says: "We were disturbed by the way it was done. We would have liked to have heard about it first, rather than just getting a letter from this commission."

Dundee Kirkton were the last Scottish side to beat MIM, two years ago, in the league. They had two chances to do it again at the weekend.

In the Royal Bank league on Saturday, they went down fighting, 3-2, and in the semi-final of the Royal Bank Cup on Sunday, they lost 3-1. Thus MIM have reached another cup final, in which they meet Volvo Trucks.

The women's final, also on April 29, will be between the holders, Telford, who beat Auchincloss 3-0, and Kyle, who defeated West Coast 3-1.

EQUESTRIANISM

Grubb and Linky given chance

By a Special Correspondent

Tim Grubb and his mount Linky have been added to the short list for Britain's Olympic show jumping team.

Grubb, now resident in the United States, was a member of Britain's silver medal team in the "substitute" Olympics in Rotterdam four years ago. He and Linky finished second in the first of four American Olympic trials held recently in Tampa.

Grubb and Linky, formerly ridden by Malcolm Pirnie, will be competing in the World Cup at Gothenburg over Easter. Ronnie Massarella, Britain's team manager, and the newly-appointed team trainer, Peter Robinson, will probably be in Sweden to see the partnership in action.

Robeson, whose appointment was announced yesterday won an Olympic team bronze medal in Stockholm in 1956 and an individual bronze in Tokyo eight years later. He will be travelling to next month's Barcelona horse show, the chosen venue for Britain's other seven short-listed riders: Lesley McNaught, David Bowen, Tony Newbury, Gary Gillespie, Steven Smith and the Whitaker brothers, John and Michael.

It was also announced yesterday that two professionally-ridden horses - Mr Ross and One Promise have been - made available for amateurs to ride in the Olympics.

David Broome's mount Mr Ross, will be tried by David Bowen, and One Promise, previously purchased by Lionel and Pam Dunham, will be ridden by Lesley McNaught.

The rise and rise of a squash-bashing soldier called Robinson

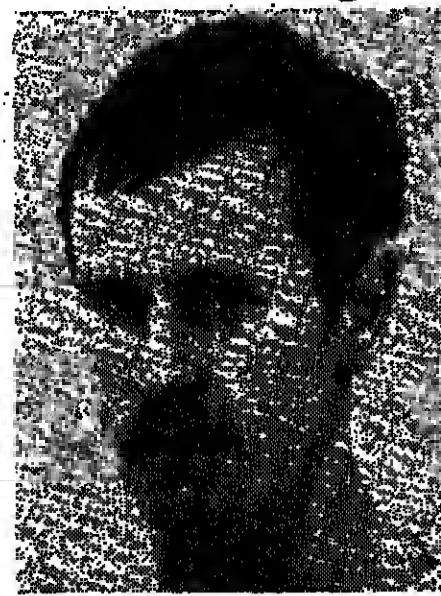
A Jester who is king of the court

Robbie Robinson (the baptismal "Robert" is a faded memory on a 32-year-old birth certificate) is an extraordinary sportsman. The publicity, media, tend to concentrate on the big names and big money of professionalism but the part-timers have their heroes and heroines, too. Among them is this squash-playing soldier who has twice represented England and would still carry a lot of betting money if there was a strictly amateur championship.

Robinson is 5ft 10in and 11st 5lb: a straight-backed man with a heavy but neatly clipped moustache and pale eyes that hint of steel. His bearing is military and everything about him, including his squash, is unfussy, brisk and disciplined. He is a throwback to that fine breed of Army sportsmen who flourished between the wars.

Born at Wordsley in Staffordshire, he was six when the family moved to London. In 1967, at the age of 15, he joined the Army thinking he could indulge his enthusiasm for photography. "I was totally naive. When they said I was ideal for the RAOC, I didn't even know what it stood for." As a junior soldier he had the chance to pursue his hobby. "But I got the bug for sport - and photography drifted out of the window."

The first symptoms of that sporting bug were rugby and tennis. Robinson's three years at Blackdown as a junior soldier coincided with the presence of Norman Bruce, the former Scottish captain. But he went straight from Blackdown to Hereford, and during three years on attachment to the SAS, discovered that the type of rugby they played had a shattering effect on his enjoyment of the game.



Robinson: military bearing.

His schoolboy interest in tennis was pursued at Blackdown, where he reached the final of the Army junior championship, and later at Hereford (and post-SAS) in the Netherlands and Germany. In 1975 he won the BAOR championship. But in the winter of 1976-77 he was posted to the Ministry of Defence. "Once I got on the London squash scene, tennis took a back seat."

Robinson had been introduced to squash at Blackdown early in 1969. During the subsequent SAS stint at Hereford, he received his only coaching in

the form of a few tips from a Welsh dentist with a Scottish name, James Beattie.

During the winter of 1974-75 Robinson was stationed at Osnabrück when those much-capped Scottish internationals, Neil Stewart and Chris Wilson, were posted to Detmold, half an hour's drive away. Thus was formed a triumvirate that has helped the Army to a record sequence of 10 consecutive Inter-Services championships. No serviceman has beaten Robinson since Stewart did so in 1980. Mike Perkins (1981) is the only name who has surpassed Robinson's still open-ended tally of six Army championships.

Robinson has played plenty of civilian squash, to, and in March of 1980 he was summoned from Germany to replace the injured Barry O'Connor in the English team competing in the European championship in Helsinki. In 1983 he was promoted three times in eight weeks. In the span of nine months he was not only transformed from a WO1 at Devizes into a captain at Bielefeld; he also laid claim to the status of Britain's best part-time squash player (by winning the Jesters Trophy tournament) and won the inaugural individual championship of the Combined Services.

Inevitably, this former SAS Army champion is among the invited members (there is no other kind) of the international Jesters Club, who encourage the playing of indoor racket games "in a spirit not unworthy of the name of the club" - which means that the fun matters more than the result. Drunk or sober, Jesters are supposed to behave like gentlemen. It is difficult to imagine Robinson drunk but in every other respect he is an exemplary Jester.

Rex Bellamy

PUBLIC NOTICES

ELECTION OF DENTISTS TO THE GENERAL DENTAL COUNCIL 1984. The General Dental Council will hold elections for seven members to the Council and seven members to the Council of the General Dental Council on 15th April 1984, at 10.00 am.

1. Notice is hereby given that, pursuant to the Dentists Act 1939, an election of seven members to the Council of the General Dental Council will be held on 15th April 1984, at 10.00 am.

2. Every registered dentist is entitled to vote in the election.

3. Any person entitled to vote in the election must be a registered dentist in the United Kingdom on 15th April 1984.

4. The nomination papers must be submitted to the Registrar of Dentists, 37 Whitehall, London SW1A 2NS, by 15th April 1984.

5. The Registrar of Dentists will accept nominations from 15th April 1984 to 15th May 1984.

6. The Registrar of Dentists will accept nominations from 15th May 1984 to 15th June 1984.

7. The Registrar of Dentists will accept nominations from 15th June 1984 to 15th July 1984.

8. The Registrar of Dentists will accept nominations from 15th July 1984 to 15th August 1984.

9. The Registrar of Dentists will accept nominations from 15th August 1984 to 15th September 1984.

10. The Registrar of Dentists will accept nominations from 15th September 1984 to 15th October 1984.

11. The Registrar of Dentists will accept nominations from 15th October 1984 to 15th November 1984.

12. The Registrar of Dentists will accept nominations from 15th November 1984 to 15th December 1984.

SOLICITORS
A. V. Hammond and Co

Require an energetic and enterprising Assistant Solicitor to join their Criminal Department. The work is varied and demanding and includes advocacy.

The position is suitable for a recently admitted Solicitor who wishes to gain experience in all aspects of Criminal Law and be part of a busy and progressive team.

Excellent salary and conditions. Please apply with C.V. to: Mr R. A. N. Irvine

A. V. Hammond and Co
Solicitors, Empire House, 10 Piccadilly, Bradford BD1 3LR

GARDEN OF ENGLAND
GIRLING WILSON & HARVEY has five attractive offices in EAST KENT, a modern approach, young (well, not old) partners and a need for the following additional staff:

* Young solicitor with good training in corporate work and some experience of conveyancing.

* Young civil litigation executive, opportunity for either criminal advocacy or matrimonial work if sought by applicant.

* Experienced civil litigation executive.

1½ hours from London and Calais makes it not a bad place to live.

Please apply in writing to Tony Girling, 3/6 Dame John, Canterbury.

Unique Partnership
Opportunity
North-West England

An opportunity arises for a highly motivated Solicitor to join an industrial/general/property practice located in a thriving and attractive town. We are willing to consider either immediate partnership or perhaps outright sale regarding our highly successful and well established business. Our fee income represents a high return on capital generating a high income.

1983 GFI 65K. 1984 forecast GFI £78K with margin 50%.

Only lawyers of the highest integrity to complement and enhance the reputation of our organisation should apply. Write in confidence, with CV, to: Box 1254L The Times.

BLYTH DUTTON

require

Company and Commercial
SOLICITOR

with at least two years' post-graduate experience with first class City firm, to join young and enthusiastic team. Excellent salary and prospects for able, hard-working person.

Please write with C.V. to Richard Charnley at Blyth Dutton 9 Lincoln's Inn Fields, London WC3A 3DW

CONTRACTS
ADMINISTRATOR

We are an international recording company specialising in the production and marketing of classical music and currently have an opening for a Contracts Administrator.

The successful applicant will report to our Legal Adviser, assisting him to prepare and administer classical recording contracts and contract summaries.

A sound administrative background is essential. Legal experience, in any capacity, is desirable, and the ability to type would be extremely useful. Obviously, a genuine interest in classical music is also important.

We offer an attractive salary and the benefits to be expected from an international company.

Please write with full career details to:
Sally Hill,
Personnel Officer,
1 Ruckley Road,
London W14,
Telephone: 01-743 9171.



Expanding West End Firm
urgently requires

SOLICITOR

for wide range of commercial conveyancing work. Some conveyancing experience essential. Good salary according to experience.

Please send full C.V. to C. J. Blair
Rabin Leacock & Partners
7 Harley St, London W1M 1DA

CUSTOMER SUPPORT
REPRESENTATIVE

LEXIS, the world's leading computer assisted research service for lawyers, is looking for a young graduate to join the LEXIS sales team as a Customer Support Representative, responsible for selling LEXIS research use.

The successful candidate will be able to conduct training sessions in a professional and articulate manner. Legal, sales or teaching experience and a knowledge of computers would be useful attributes but the overriding considerations are intelligence, drive, self-confidence and an ability to get on well with people.

Attractive salary plus pension scheme and LVs. Please apply with full cv to

Mrs D Gale
Butterworth & Co
(Publishers) Ltd
88 Kingsway, London
WC2B 6AB

LEGAL EXECUTIVE - CIV. & CR. 5 yrs exp. 100% success rate. Tel: 01-242 1281 024

LEGAL EXECUTIVE - CIV. & CR. 5 yrs exp. 100% success rate. Tel: 01-242 1281 024

LEGAL EXECUTIVE - CIV. & CR. 5 yrs exp. 100% success rate. Tel: 01-242 1281 024

LEGAL EXECUTIVE - CIV. & CR. 5 yrs exp. 100% success rate. Tel: 01-242 1281 024

LEGAL EXECUTIVE - CIV. & CR. 5 yrs exp. 100% success rate. Tel: 01-242 1281 024

LEGAL EXECUTIVE - CIV. & CR. 5 yrs exp. 100% success rate. Tel: 01-242 1281 024

Legal Appointments

LAWYERS

The widest range of career options

The Government Legal Service offers careers which encompass all aspects of the law. Whether in an advisory or decision-making role, or in general legal work or a specialised area, lawyers can both gain invaluable experience and attain high levels of responsibility at an early stage.

Opportunities now exist in the following areas:

ADVISORY

Department of the Environment - 2 posts
Beyond the interpretation of legislation, lawyers handle an exceptional variety of intellectually stimulating work. This can include tendering advice to Ministers and officials, mastering and interpreting complex legislation, and objectively reviewing any wider legal issues that a case may raise.

Departments of Trade and Industry - up to 2 posts
Providing a comprehensive legal service to both the Department and the various Government Departments, lawyers are faced with a wide range of tasks involving, for example, general advisory work and negotiations concerning commercial, administrative, domestic, EEC and international law. Much substantive and regulatory law in the commercial field is covered, relating to both nationalised and private industries. These posts involve some overseas travel.

ADVISORY AND LITIGATION

Inland Revenue - 3 posts
The posts are in the Solicitor's Office which handles a wide range of legal work. Lawyers tender advice in respect of taxes and advise on the conduct of litigation and instruct counsel in the superior courts, and prepare cases for appeal to the House of Lords. Experience in advocacy would be advantageous.

Ministry of Agriculture, Fisheries and Food - 2 posts
The Legal Department provides a comprehensive legal service to the Ministry. Tasks include agricultural commodities, food, fisheries, the Common Agricultural Policy, animal health and welfare, agricultural tenancy and the environmental aspects of farming. Initially one post could be in litigation (including the opportunity for advocacy) and the other on the advisory and Parliamentary side.

ADVISORY/CIVIL LITIGATION

Treasury Solicitor's Department - 2/3 posts
One of the largest legal departments in the world, the Treasury Solicitor's Department acts as Legal Adviser to most government departments and other government agencies. Lawyers deal with an immense variety of issues covering contracts, intellectual property and trusts, together with litigation in the High Court and the House of Lords. They also conduct cases at the Court of the European Community, present evidence in major public enquiries, and represent departments at other inquiries and tribunals.

CONVEYANCING

Treasury Solicitor's Department - up to 2 posts
These appointments will be on a period basis of up to 3 years which may be extended to 5 years. The Treasury Solicitor's Department provides conveyancing services for all government departments and a number of other bodies including the Forestry Commission, the largest landowner in England. The work involves a very wide range of conveyancing transactions.

and within the Conveyancing Division there is a Lands Advisory section providing advice on complex property matters. The Division has recently been instructed in connection with the conveyancing consequent upon the termination of the Land Settlements Association scheme.

HSA Land Registry - 2 posts: Birmingham and Gloucester
The regional posts involve the administration of the more complex titles on first registration and advising on questions of law arising from dealings with registered land. A knowledge of conveyancing is required together with an interest in Real Property Law.

CRIMINAL LAW

Home Office: Criminal Justice Compensation Board - 2 posts
This work requires lawyers of a good general ability with a capacity for hard work and a studied interest in advocacy. The duties will include consideration of the relevant law and evidence in cases where the applicant has requested the oral hearing of his application by the Board; preparation and conduct of the case including examination and cross-examination of witnesses at the hearing; writing hearing notes and final disposal of case.

GENERAL

Lord Chancellor's Department: Law Commission - 2 posts
Lawyers appointed will assist with law reform, and join small teams working on projects in the field of Criminal Law, Property Law, Family Law or Contract. They will undertake legal research, discuss legal policy, draft working papers and reports and assist in instructing Parliamentary Counsel to draft any necessary legislation.

Criminal Appeal Office - at least 4 posts
Every year more than 6,000 applications for leave to appeal against Crown Court convictions are handled by the Criminal Appeal Office. These often difficult cases are dealt with by a small team of professional and non-professional staff and preparation of summaries for all cases reaching court is one of the lawyer's most interesting and important functions. Some have the opportunity to sit as Registrars in court; all have contact, in the course of their work, with the judges - from the Lord Chief Justice downwards - and with counsel and solicitors.

Office of Fair Trading - 1 post
General legal work involving advice, drafting, negotiating and some advocacy on a wide range of issues connected with consumer affairs, consumer credit, and competition policy. A good opportunity for a lawyer with a particular interest in consumer or competition law.

PROSECUTION

HMA Customs and Excise - 2 posts
Lawyers initially will be dealing with prosecutions where they advise on proceedings, conduct them in magistrates' courts and have responsibility for them in the higher courts. Later they may be involved in civil litigation, drafting subordinate legislation and advising on the legal aspects of the Department's work.

Department of the Director of Public Prosecutions - at least 1 post
Lawyers, who work to small regional teams, advise on criminal matters, prepare cases for commitment to Crown Courts and are involved in advocacy at Magistrates' Courts in England and Wales. Experience in criminal work would be advantageous. Some travel involved.

Unless otherwise stated, all posts are based in London.

All candidates must be admitted for about 10 to 12 years to England and have recent relevant practical experience. Appointments are at Legal Assistant level or for candidates aged at least 27 and of married ability and potential. Senior Legal Assistant.

Salaries Legal Assistant - £8900-£14,770, starting on up to £11,680 depending on age. Promotion to SLA could come after one year for those with at least 5 years' previous professional experience.

Senior Legal Assistant - £15,650-£20,565, according to age, qualifications and experience. Promotion prospects to £24,000 and above.

Salaries for posts outside London £1250 less.

For further details and an application form (to be returned by 27 April 1984) write to Civil Service Commission, Alcon Link, Basingstoke, Hants, RG21 1JB or telephone Basingstoke, (0256) 68551 (answering service operates outside office hours). Please quote ref. G2376/2.

The Civil Service is an equal opportunity employer.

PROVIDENT MUTUAL

"NEW PRODUCT DESIGN"

From £16,000 plus benefits

Provident Mutual Life Assurance Association, a leading mutual life office with assets of £1,500,000,000 seek to recruit a lawyer with a lively mind and a desire to broaden his horizons. This lawyer will be part of a young dynamic team advising on and researching into life assurance and pension products.

Ideally aged around 30, the applicant will have at least three years post qualification experience of Trust work, probably gained with a leading London practice. Any experience of life assurance or pension schemes will be an advantage.

Reuter Simkin are instructed to administer the recruitment; apply in writing or by telephone quoting ref. P45 C56 to Reuter Simkin Limited, 26-28 Bedford Row, London, WC1R 4HE. Tel: 01-405 6852.

REUTER SIMKIN
RECRUITMENT

Cameron Markby

Cameron Markby wish to recruit a recently admitted solicitor to train in banking, equity investment and security work.

Applicants should have a sound basic training in company and commercial work gained in articles or subsequently, a good academic record and be prepared to work under pressure on demanding and interesting matters.

Salary will be attractive and prospects are excellent.

Applications for this post, quoting ref. RM/C37, must be made to Reuter Simkin Ltd 26-28 Bedford Row, London WC1R 4HE. Tel: 01-405 6852. Fax: 01-405 3677 who are instructed to conduct first interviews.

REUTER SIMKIN
RECRUITMENT

Conveyancing Solicitor.

We wish to recruit a Solicitor for our newly formed Conveyancing Section situated in Birmingham. The Section will handle the conveyancing requirements of Bank Staff moved at its request.

The ideal candidate should have two/three years post admission experience in general conveyancing (but recently admitted solicitors will be considered).

The successful candidate will work with the most up-to-date computer and electronic funds transfer systems.

He or she will be offered an attractive salary and initially given a two year contract.

Please write in the first instance giving details of age, qualifications, experience and present salary to: H. G. Reynolds Esq., Legal Department, National Westminster Bank PLC, 20 Old Broad Street, London EC2N 1BJ.

NatWest
The Action Bank

REYNOLDS PORTER CHAMBERLAIN CONVEYANCING

An excellent opportunity to develop your conveyancing skills in an expanding conveyancing department. We envisage a solicitor with 2 years' relevant experience and a salary of £11,000.

Interviews to be conducted week commencing 16th April.

Applications to:-

Colin P. Ellis, Partnership Secretary,
REYNOLDS PORTER CHAMBERLAIN,
Chichester House, 278-282 High Holborn,
London, WC1V 7HA.

Assistant Solicitor

£9,600 pa Gatwick

British Airports Authority, which owns and operates seven airports in the UK, including Heathrow and Gatwick - two of the world's major international airports, wishes to appoint a recently qualified Solicitor to join its legal department at its head office at Gatwick Airport. The department provides a comprehensive legal service to the Authority and its overseas consultancy company - British Airports International.

The post is wide-ranging, interesting and immediate. The successful applicant will be involved in commercial conveyancing, many aspects of administrative law, consumer legislation, planning, engineering, employment, road traffic, aviation, and EEC law. This is a far from exhaustive list as the department advises on all aspects of the law relevant to the Authority's business. Applications are invited from solicitors recently qualified in England, who wish to work in a commercial environment which will provide them with a very wide range of experience.

Please telephone Gatwick 0438 56336 (24 hour answerphone) for an application form.

British Airports

SOLICITOR OR BARRISTER

Employment Law & Industrial Relations
Five figure salary + Car

As the largest regional Engineering Employers' Association in the country, our employment law and industrial relations advice must be of the highest quality.

Not only do we have to analyse existing and new employment legislation, but also translate its implications into clear, practical guidance for our members.

We seek a qualified solicitor or barrister aged between 24 and 30, to join our team. He or she must be able to demonstrate a sensitivity for industrial relations and be prepared to work closely with member companies in solving both their employment law and industrial relations problems.

Consequently, two major components of the job are conducting negotiations with a wide variety of manual and staff unions and representing member companies before the industrial tribunals.

This challenging opportunity will attract lawyers who see the law as having significant effects on industry and the people who work in it. We shall provide the specialist training to bring your industrial relations knowledge up to a high standard. In addition to an attractive five figure salary, a car, pension, free medical insurance and relocation expenses are the prime conditions of service offered.

Please write, giving brief details only initially to: The Director, Engineering Employers' West Midlands Association, St James's House, Frederick Road, EDGBASTON, Birmingham, B15 1JJ.

BRITISH TELECOMMUNICATIONS

The Solicitor, British Telecommunications, has vacancies for enthusiastic young solicitors in his office. The office consists of three departments: Advisory Department, Litigation and Prosecution Department and Conveyancing Department. The first two are based in London NW1, shortly moving to EC2, and the third in London N7. Several current vacancies are in Advisory and Conveyancing Departments. The posts in the Advisory Department are also open to barristers who are prepared to seek admission as solicitors.

Applicants for the Advisory Department posts must have recent practical experience in industry or private practice of a wide range of commercial work including commercial contracts. Applicants for the posts in the Conveyancing Department must have substantial experience of operational conveyancing and of real property law.

Starting salary will be between £15,000 and £16,483 inclusive of £1,400 London allowance, depending on age, qualifications and experience. Prospects for advancement are good - maximum salary of £25,216 at the next higher level. Benefits include contributory pension scheme and five weeks' annual holiday. For an application form (to be returned by 25 April, 1984) please write to:

The Solicitor,
British Telecommunications
(AGV),
Euston Tower,
286 Euston Road,
London, NW1 3DE.

British TELECOM

Please state whether you are interested in a vacancy in Advisory or Conveyancing Department.

BRISTOL

A well established 5-partner firm with offices in London and Bristol requires an Assistant Solicitor for its Bristol office.

The right candidate is likely to be:

1. Newly admitted or with up to two years' experience.
2. Primarily involved in domestic conveyancing, with an interest in building on established sources of business.
3. Willing to undertake County Court litigation (not advocacy).

The salary, which will be above average, will depend on experience.

Applications, with brief personal details, to: Box 2494H The Times.

COUNTY OF CAMBRIDGE LAW CLERK

£6,264 - £7,896

To assist the County prosecuting Solicitor by drawing instructions to Counsel and attending County Courts to instruct Counsel. Can also allowable feeable and research towards removal and lodging expenses. Personal accommodation may be available. Preference will be given to a Legal Executive or person suitable for such substitution.

Applications, with full CV, please, to: A. R. Nicol, General Manager, HEDLEYS, 15 St Helens Place, London, EC3A 6DJ.

Esso Legal Executive

Esso Petroleum Company Limited is one of the leading petroleum marketers in the United Kingdom. We require an additional legal executive to join the section of our Legal Department located in Kingston-upon-Thames, Surrey.

The legal executive will join an existing small team of lawyers providing a comprehensive legal service to the Retail Business Line, which is responsible for the Esso Service Station network throughout the UK.

The successful applicant will be an Associate or Fellow of the Institute of Legal Executives with particular experience of varied conveyancing matters, but willing to undertake a wider variety of work.

A highly competitive salary will be offered to the right applicant.

Please apply (no later than 30th April 1984) giving brief details of experience and present salary to The Legal Adviser (ref. JNA/NG/4694), Esso Petroleum Company Limited, Esso House, Victoria Street, London SW1E 5JW.

TAYLOR WOODROW CONSTRUCTION AND ENERGY GROUP

Senior Commercial Lawyer

The Group requires a graduate solicitor or barrister to join its busy Legal and Company Secretarial Department.

The work of the Department is varied, interesting and demanding and concentrates on drafting, negotiating and advising on contracts and commercial agreements. The successful applicant will tend to concentrate, in part, on the legal activities associated with oil and gas exploration, both in the UK and overseas. Applicants must be able to demonstrate that they have 5 years relevant commercial experience within either the construction, engineering or oil and gas exploration industries. Exposure to overseas work within a multinational group will be an advantage.

This position carries a competitive salary and a range of benefits including a company car. Apply in strict confidence by no later than 13th April, 1984 with a detailed C.V. to: P. P. Davies Esq., Company Secretary, Taylor Woodrow Construction Limited, 345 Ruislip Rd, Southall, Middlesex UB1 2QX.

TAYLOR WOODROW

LITIGATION SOLICITOR

For German Language Work

This City firm with a international practice is seeking a newly qualified Solicitor with a good working knowledge of German wishing to make a career in litigation.

Knowledge of French would be an advantage. Applications would be considered from trainee solicitors approaching the end of their training period.

Applications, with full CV, please, to: A. R. Nicol, General Manager, HEDLEYS, 15 St Helens Place, London, EC3A 6DJ.

INTERRIGHT'S

New International Human Rights Law CENTRE

(London based) seeks

LEGAL OFFICER

Further details from:

Janet McElduff

High Hall, Church Rd,

Birmingham B15 3ST

Closing date April 30th 1984

We are an equal opportunity employer

West London

Solicitors require

Assistant for general

including

matrimonial. Excellent

prospects and realistic

salary according to

experience.

Phone 01-579 0933

Ref GG

Definite Partnership

prospects offered to

SOLICITOR

with at least 2 years

experience by general

firm in Essex coastal

town.

Apply Box 1155L The

Times

ASA LAW

COUNTRY WIDE LOCAL

SOLICITORS

We provide a service to cover for

major cities, reduced maternity

leave, stress leave, sickness,

redundancy and help with recruit-

ment problems. Appointments vary

from a few weeks to several

months and solicitors and legal

executives available for local or

the whole of the country.

GORDON ROSE AND

CHLOE THOMAS

01-253 3722

THE LEGAL SPECIALISTS

202, Brompton Square, LONDON,

W1A 1AA

YOUNG COMMERCIAL

conveyancing

required by a leading City

practice. Excellent prospects for right

candidate. Salary negotiable (0500)

713070

EAST CORNWALL

Senior Conveyancing

Assistant required.

Practice established since 1950.

Five but qualified solicitor would

be an advantage. Other work

available. 14 Doyle

Street, Truro, Cornwall, PL14 3BT.

SOLICITOR OR BARRISTER

required for practice in

London, Essex, Bucks,

Gloucestershire, Kent, Devon,

Surrey and Sussex. 5 Grosvenor

Place, London W1A 3AB.

Other work available. 14 Doyle

Street, Truro, Cornwall, PL14 3BT.

CRIMINAL ADVOCACY, OXFORD.

Progressive, 2nd floor, 1281-28

High Street, Oxford, OX1 2JH.

Residential Conveyancing

City, £1200 AAE. Up to 5 yrs

experience. Excellent prospects

and salary. Apply to: 01-253

3722. Ref: 01-253 3722.

CRIMINAL ADVOCACY, OXFORD.

Progressive, 2nd floor, 1281-28

High Street, Oxford, OX1 2JH.

Residential Conveyancing

City, £1200 AAE. Up to 5 yrs

experience. Excellent prospects

and salary. Apply to: 01-253

3722. Ref: 01-253 3722.

CRIMINAL ADVOCACY, OXFORD.

Progressive, 2nd floor, 1281-28

High Street, Oxford, OX1 2JH.

Residential Conveyancing

City, £1200 AAE. Up to 5 yrs

experience. Excellent prospects

and salary. Apply to: 01-253

3722. Ref: 01-253 3722.

Legal

Appointments

are featured every

TUESDAY

01-278 9161/5

SHIPPING

Richards, Butler & Co. have vacancies in their Shipping Department for newly qualified solicitors to assist partners engaged in all aspects of shipping, in particular charterparty arbitrations.

Although some experience is desirable, an appetite for hard work and the ability to analyse complex problems and suggest practical commercial solutions is far more important.

Salary, while reflecting age and experience, will be generous. There will be some opportunity for foreign travel.

Please write with full curriculum vitae to A. D. Taylor.

Today's television and radio programmes

Summaries by Peter Daur
and Peter Davalle

BBC 1

6.00 Cee-fax AM. News headlines, weather, traffic and sports bulletins. Also available to viewers with television sets without the teletext facility.

6.30 Breakfast Time with Frank Bough and Selina Scott. News from Debbie Rix at 6.30, 7.00, 7.30, 8.00 and 8.30 with headlines on the quarter hours; sport at 8.40 and 7.40; regional news, weather and traffic at 6.45, 7.15, 7.45 and 8.15; television preview at 6.55; the morning newspapers previewed at 7.10 and 8.18; horoscopes at 8.35; financial advice and cookery hints between 8.30 and 8.50.

9.00 The Craft of the Weaver. The last in the five-programme series and Ann Sutton discusses Women Hangings (p. 325 Cee-fax). 10.30 Play School, presented by Sheelagh Gilbey (p. 10.55 Cee-fax).

12.30 News After Noon with Richard Whitmore and Frances Coverdale. The weather prospects come from Ian MacCallister. 12.57 Regional news (London and SE only). Financial report followed by news headlines with subtitles.

1.00 Pebble Mill at One includes examples of the illustrative expertise of Carol Lawson and Chris McEwan, plus music from The Dubblers. 1.45 Little Misses and the Mister Men. For the very young (p. 1).

2.00 Caught in Time. James Cameron introduces a programme of home movies from the 20s and 30s (p. 220 Film). The Show Goes On (1937) starring Grace Fields. Musical comedy about a mill girl who wants to be a singing star. Directed by Basil Dean.

3.45 Cartoon. 3.53 Regional news (not London). 3.55 Play School, presented by Shireen Shah. 4.20 The New Adventures of Mighty Mouse. A 225 Professor Popper's programme. New comedy series starring Charlie Drake. 4.40 Charlie Brown (p. 5.05 Newsround. 5.10 Secrets. A play by Roger Parkes about a young girl with problems. Starring Holly Aird (p. 1).

5.40 Sixty Minutes includes news read by Mollie Sturt at 5.40; regional magazines at 5.55; and news headlines at 6.38.

6.40 The Best of Paul Daniels. Highlights from the magician's recent programmes with guests, bubble blower Tom Noddy. The Trocadero with his 'Glorious Reel' and balancing act, Crazy Monroe.

7.40 A Question of Sport. Bill Beaumont and Emily Hughes capsize two teams in a test of sporting knowledge.

8.10 Dallas. Cliff Barnes is trying to raise a modest \$250 million loan from a man who is in cahoots with J.R. Meanwhile Clayton expresses concern over Miss Elice's wedding plans.

9.00 News with John Humphrys.

9.25 Play for Today: King. By Barrie Keeble. Thomas Baptiste stars as King, a retired taxi driver who wants to return to his native Jamaica. (See Choice).

10.45 In Charge of Our Own Destiny. Margaret Percy reports on the work of the Samaritans in Northern Ireland.

11.33 News headlines.

11.35 What a Picture. Lord Patrick Lichfield shares memories from his personal photographic album with Morgan Cross.

12.05 Weather.

TV-am

6.25 Good Morning Britain presented by Nick Owen and John Scales. News from Gordon Honeycombe at 6.30, 7.00, 7.30, 8.00, 8.30 and 9.00; sport at 6.35 and 7.35; consumer affairs at 6.40 and 8.45; exercises at 6.50, 8.50 and 9.15; the day's anniversaries at 7.05 and 8.05; Anneka Rice at 7.40; Mark Page's pop news at 7.50; pop video at 7.55; inside Ronnie Scott's house at 8.10; video report at 8.35; Rustie Lee's cookery hints at 9.03.

ITV/LONDON

9.25 Thames news headlines followed by Basame Street. Learning and laughs with the Muppets. 10.25 Film: The Life of His Majesty (1955) starring Richard Harris as Mr. Peabody, an old dog whose release from prison comes at an embarrassing time for his social climbing daughter. Directed by Leslie Hiscott. 11.35 Once Upon a Time... in Man. The adventures of the Roman Empire. 12.00 Cockleshell Bay. Seaside adventures of the Cockle twins.

12.10 Rainbow. Learning with puppets (p. 12.30 The Sullivan).

1.00 News. 1.20 Thames News. 1.30 A Plus. Mavis Nicholson's quest to see Simon Calow. 2.00 Take The High Road. The first of a new series about the residents of the Scottish highland estate, Glandarrach.

2.30 Comedy Tonight. A study of the comedian who verged on lunacy. 3.00 Mr and Mrs Husband and wife quiz game. 3.30 Miracles Take Longer. Drama series set in a community advice centre.

4.00 Cockleshell Bay. A repeat of the programme shown on 12.10. 4.15 Aubrey (p. 4.20 On Safari. Studio jungle adventures with Christopher Biggins and guests Ruth Madoc and the Great Sopranos. 4.45 CTV. News, views and ideas for young people. 6.15 Emmerdale Farm. Will Jackie go poaching with Tom Merrick?

6.45 News. 6.00 Thames News. 6.20 Help! Community action news from Viv Taylor. 6.30 Crossroads. Doug Brady feels the harshness of David Hunter's tongue.

6.55 Reporting London presented by Michael Barratt includes a profile of Sir Alfred Sherman and a review of the play, Breakneck, about Ruth Ellis, the last woman to be hanged in this country.

7.00 Live Up Close. Celebrity name game chaired by Michael Aspin.

8.00 The Sweeney. Flying squad adventures with the intrepid Regan and Carter who, this week, are determined to arrest a modern-day Bonnie and Clyde (p. 1).

9.00 The Jewel in the Crown. The final episode and Guy Peirce is relieved to discover that Hari Kumar was not responsible for Merrick's murder (Oracle title page 170). (See Choice).

10.00 News followed by Thames news headlines.

10.30 First Tuesday. Three films this month. Down and Out in Calke Abbey examines the fight of the owner against a multi-million-pound tax bill; Warship USA is 24 hours in the life of the biggest warship in the world, USS Nimitz; and Return to Widdowdale uncovers new evidence of childhood cancer near Widdowdale.

11.30 The Lavender Man. Part six and Paul discovers a murdered archaeologist.

12.25 Night Thoughts from the Rev Jim Graham.



Thomas Baptiste in Barrie Keeble's King (BBC1, 9.25)

And so the curtain falls tonight on JEWEL IN THE CROWN (TV, 9.00pm). And on the British Raj, it is a bloody battle-taking all round, with the unsavoury circumstances of Merrick's death, and the violence between Muslims and Hindus. The shadow of the rape in the Bligh Gardens that hung heavily over the preceding 13 episodes falls like a sword of Damocles across Merrick's bedroom mirror in the final episode, and the final setting of accounts is handled with that same disciplined style that has characterized the entire series. Whatever else I may forget about Barrie Keeble's film, it is a superbly adapted Raj Quartet. I shall have clear and admiring memories of Susan Woodridge's doomed Daphne Manners, Geraldine James's eminently sensible Sarah, Wendy Morgan's unhinged Susan, Judy

Parfitt's abusing Barred, Peggy Ashcroft's abused Madge, and Charles Dance's manly and sensitive Guy Fawcett.

● KING (BBC1, 9.25pm). Barrie Keeble's Play for Today, has too many violent lurches towards melodrama to make it wholly satisfactory, and a lighter rain might have been kept on some of the performances, but it has a powerful theme, no doubt about that, and its contribution to the continuing debate about the status of non-white Britons is a welcome one. For the first time, that is, that borrowing from King Lear might get out of hand, but it abandons the analogy before it becomes tiresome, limiting it to the basic situation of the fiercely British old Jamaican, retiring from his train

driver's job (the king gives up the throne) and announcing that his two daughters will share the ownership of his house (Goreau and Regan are merged, while Cordelia survives intact in the shape of the good daughter who brings down paternal wrath upon herself). Thomas Baptiste plays the father. It is a huge performance, no matter how you define the word. When his heart breaks, the crack is clearly heard.

● Radio highlights: The Philharmonia, playing Mahler's first symphony (Radio 3, 8.25pm), and the Beaux Arts Trio at Snape Maltings, in a Haydn and Schumann recital (Radio 3, 10.15pm). WE DANCED UPON HIS STRINGS (Radio 4, 4.00) is a long-overdue tribute to British theatre pioneer Geoffrey Whitworth, by his son Robin.

Peter Davalle

BBC 2

6.05 Open University: Modern Art: Style Labels. 6.30 Potemkin 3: The Deal. 6.55 Documentary: Intermediate Metabolism. 7.20 Light: In Search of a Model. 7.45 Which Way to Turn? Ends at 8.10.

9.00 Cee-fax.

9.30 Daytime on Two: Germany and the Germans. 9.45 German conversation. 10.00 You and Me. 10.15 Science: cleaning. 10.35 Maths: Area. 11.00 Living in a Castle. 11.20 Italian conversation. 11.40 Science: Electromagnetic Spectrum.

12.00 Cee-fax.

12.10 Understanding Space and Time. An Open University production that examines Einstein's famous equation E=MC².

5.35 News summary with subtitles.

5.40 Film: Castle in the Desert (1941) starring Sidney Toller as Charlie Chan, this time, summoned to a mysterious castle in the Mojave Desert where a series of murders are taking place. Directed by Harry Lachman.

6.00 Old Country. Jack Hargreaves returns with another series about life in Hardy country.

6.30 Cautionary Tales. This sixth programme of the eight-part series examines parents' rights with regard to their children in care. Three sets of parents recount their experiences when they tried to take their children home again while Bernard Simons and Mary Ryan of the Family Rights Group explain what legal rights parents have and how to use them.

7.00 Channel Four News includes an investigation into the claim by an Oxford academic that today is the anniversary of the crucifixion.

7.50 With his thinking on a matter of topical importance is the editor of New Society, Paul Barker.

8.00 Brookside. Marie's twins are missing on an expedition to find their grandfather.

8.30 A What If's World. Weekly consumer affairs magazine presented by Penny Junor. Investigative reporter John Schofield reports on the case of the missing doctors; John Shenton has news of a machine that will reduce pain; and David Stafford has the best buys in tumble driers.

9.00 Film: The Bingo Long Travelling All Stars and Motor Kings (1976) starring Billy Dee Williams and Richard Pryor. Comedy set in 1939, about a black baseball team who decide to leave the Negro National League in order to play white teams in the south. Directed by Gordon Douglas.

9.30 The Confession of an Albino Terrorist. The first in-depth interview with African poet Breitenbach Breitenbach since his release last year from solitary confinement in a Pretoria prison.

10.40 Newsnight.

11.25 A Voyage Between Two Seas. Peter Morgan tackles the Bingley Five Rises Locks (p. 1).

11.55 Open University: Mathematical Functions. Ends at 12.35.

CHANNEL 4

4.45 Countdown. Another round and the anagram and mental arithmetic competition. Yesterday's winner is challenged by Gordon Cross, a catering officer with Manchester City Council.

5.15 Kill or Cure? The first of a new series of medical documentaries highlighting the side-effects of prescribed drugs. Today's programme examines SIMON - a subacute myelo-optic neuropathy - a disease that attacks the central nervous system and is caused by a group of drugs including Entero-Vioform which was prescribed in the 50s and 60s to counteract stomach problems.

6.00 Old Country. Jack Hargreaves returns with another series about life in Hardy country.

6.30 Cautionary Tales. This sixth programme of the eight-part series examines parents' rights with regard to their children in care. Three sets of parents recount their experiences when they tried to take their children home again while Bernard Simons and Mary Ryan of the Family Rights Group explain what legal rights parents have and how to use them.

7.00 Channel Four News includes an investigation into the claim by an Oxford academic that today is the anniversary of the crucifixion.

7.50 With his thinking on a matter of topical importance is the editor of New Society, Paul Barker.

8.00 Brookside. Marie's twins are missing on an expedition to find their grandfather.

8.30 A What If's World. Weekly consumer affairs magazine presented by Penny Junor. Investigative reporter John Schofield reports on the case of the missing doctors; John Shenton has news of a machine that will reduce pain; and David Stafford has the best buys in tumble driers.

9.00 Film: The Bingo Long Travelling All Stars and Motor Kings (1976) starring Billy Dee Williams and Richard Pryor. Comedy set in 1939, about a black baseball team who decide to leave the Negro National League in order to play white teams in the south. Directed by Gordon Douglas.

9.30 The Confession of an Albino Terrorist. The first in-depth interview with African poet Breitenbach Breitenbach since his release last year from solitary confinement in a Pretoria prison.

10.40 Newsnight.

11.25 A Voyage Between Two Seas. Peter Morgan tackles the Bingley Five Rises Locks (p. 1).

11.55 Open University: Mathematical Functions. Ends at 12.35.

12.00 Countdown.

Radio 4

6.00 News Briefing: Weather. 6.10 Farming Today. 6.25 Shipping. 6.30 News. 6.45 Prayer for the Day. 6.55, 7.55 Weather. 7.00, 8.00 News. 7.20 Your Letters. 7.25, 8.25, 9.25 Yesterday in Parliament. 8.57 Weather. Travel. News.

9.00 News. 9.05 Tuesday Call: 01-580 4411. The topic: spring gardening. 9.15, 9.25, 9.35, 9.45, 9.55, 10.05, 10.15, 10.25, 10.35, 10.45, 10.55, 11.05, 11.15, 11.25, 11.35, 11.45, 11.55, 12.05, 12.15, 12.25, 12.35, 12.45, 12.55, 1.00, 1.05, 1.15, 1.25, 1.35, 1.45, 1.55, 2.00, 2.05, 2.15, 2.25, 2.35, 2.45, 2.55, 3.00, 3.05, 3.15, 3.25, 3.35, 3.45, 3.55, 4.00, 4.05, 4.15, 4.25, 4.35, 4.45, 4.55, 5.00, 5.05, 5.15, 5.25, 5.35, 5.45, 5.55, 6.00, 6.05, 6.15, 6.25, 6.35, 6.45, 6.55, 7.00, 7.05, 7.15, 7.25, 7.35, 7.45, 7.55, 8.00, 8.05, 8.15, 8.25, 8.35, 8.45, 8.55, 9.00, 9.05, 9.15, 9.25, 9.35, 9.45, 9.55, 10.00, 10.05, 10.15, 10.25, 10.35, 10.45, 10.55, 11.00, 11.05, 11.15, 11.25, 11.35, 11.45, 11.55, 12.00, 12.05, 12.15, 12.25, 12.35, 12.45, 12.55, 1.00, 1.05, 1.15, 1.25, 1.35, 1.45, 1.55, 2.00, 2.05, 2.15, 2.25, 2.35, 2.45, 2.55, 3.00, 3.05, 3.15, 3.25, 3.35, 3.45, 3.55, 4.00, 4.05, 4.15, 4.25, 4.35, 4.45, 4.55, 5.00, 5.05, 5.15, 5.25, 5.35, 5.45, 5.55, 6.00, 6.05, 6.15, 6.25, 6.35, 6.45, 6.55, 7.00, 7.05, 7.15, 7.25, 7.35, 7.45, 7.55, 8.00, 8.05, 8.15, 8.25, 8.35, 8.45, 8.55, 9.00, 9.05, 9.15, 9.25, 9.35, 9.45, 9.55, 10.00, 10.05, 10.15, 10.25, 10.35, 10.45, 10.55, 11.00, 11.05, 11.15, 11.25, 11.35, 11.45, 11.55, 12.00, 12.05, 12.15, 12.25, 12.35, 12.45, 12.55, 1.00, 1.05, 1.15, 1.25, 1.35, 1.45, 1.55, 2.00, 2.05, 2.15, 2.25, 2.35, 2.45, 2.55, 3.00, 3.05, 3.15, 3.25, 3.35, 3.45, 3.55, 4.00, 4.05, 4.15, 4.25, 4.35, 4.45, 4.55, 5.00, 5.05, 5.15, 5.25, 5.35, 5.45, 5.55, 6.00, 6.05, 6.15, 6.25, 6.35, 6.45, 6.55, 7.00, 7.05, 7.15, 7.25, 7.35, 7.45, 7.55, 8.00, 8.05, 8.15, 8.25, 8.35, 8.45, 8.55, 9.00, 9.05, 9.15, 9.25, 9.35, 9.45, 9.55, 10.00, 10.05, 10.15, 10.25, 10.35, 10.45, 10.55, 11.00, 11.05, 11.15, 11.25, 11.35, 11.45, 11.55, 12.00, 12.05, 12.15, 12.25, 12.35, 12.45, 12.55, 1.00, 1.05, 1.15, 1.25, 1.35, 1.45, 1.55, 2.00, 2.05, 2.15, 2.25, 2.35, 2.45, 2.55, 3.00, 3.05, 3.15, 3.25, 3.35, 3.45, 3.55, 4.00, 4.05, 4.15, 4.25, 4.35, 4.45, 4.55, 5.00, 5.05, 5.15, 5.25, 5.35, 5.45, 5.55, 6.00, 6.05, 6.15, 6.25, 6.35, 6.45, 6.55, 7.00, 7.05, 7.15, 7.25, 7.35, 7.45, 7.55, 8.00, 8.05, 8.15, 8.25, 8.35, 8.45, 8.55, 9.00, 9.05, 9.15, 9.25, 9.35, 9.45, 9.55, 10.00, 10.05, 10.15, 10.25, 10.35, 10.45, 10.55, 11.00, 11.05, 11.15, 11.25, 11.35, 11.45, 11.55, 12.00, 12.05, 12.15, 12.25, 12.35, 12.45, 12.55, 1.00, 1.05, 1.15, 1.25, 1.35, 1.45, 1.55, 2.00, 2.05, 2.15, 2.25, 2.35, 2.45, 2.55, 3.00, 3.05, 3.15, 3.25, 3.35, 3.45, 3.55, 4.00, 4.05, 4.15, 4.25, 4.35, 4.45, 4.55, 5.00, 5.05, 5.15, 5.25, 5.35, 5.45, 5.55, 6.00, 6.05, 6.15, 6.25, 6.35, 6.45, 6.55, 7.00, 7.05, 7.15, 7.25, 7.35, 7.45, 7.55, 8.00, 8.05, 8.15, 8.25, 8.35, 8.45, 8.55, 9.00, 9.05, 9.15, 9.25, 9.35, 9.45, 9.55, 10.00, 10.05, 10.15, 10.25, 10.35, 10.45, 10.55, 11.00, 11.05, 11.15, 11.25, 11.35, 11.45, 11.55, 12.00, 12.05, 12.15, 12.25, 12.35, 12.45, 12.55, 1.00, 1.05, 1.15, 1.25, 1.35, 1.45, 1.55, 2.00, 2.05, 2.15, 2.25, 2.35, 2.45, 2.55, 3.00, 3.05, 3.15, 3.25, 3.35, 3.45, 3.55, 4.00, 4.05, 4.15, 4.25, 4.35, 4.45, 4.55, 5.00, 5.05, 5.15, 5.25, 5.35, 5.45, 5.55, 6.00, 6.05, 6.15, 6.25, 6.35, 6.45, 6.55, 7.00, 7.05, 7.15, 7.25, 7.35, 7.45, 7.55, 8.00, 8.05, 8.15, 8.25, 8.35, 8.45, 8.55, 9.00, 9.05, 9.15, 9.25, 9.35, 9.45, 9.55, 10.00, 10.05, 10.15, 10.25, 10.35, 10.45, 10.55, 11.00, 11.05, 11.15, 11.25, 11.35, 11.45, 11.55, 12.00, 12.05, 12.15, 12.25, 12.35, 12.45, 12.55, 1.00, 1.05, 1.15, 1.25, 1.35, 1.45, 1.55, 2.00, 2.05, 2.15, 2.25, 2.35, 2.45, 2.55, 3.00, 3.05, 3.15, 3.25, 3.35, 3.45, 3.55, 4.00, 4.05, 4.15, 4.25, 4.35, 4.45, 4.55, 5.00, 5.05, 5.15, 5.25, 5.35, 5.45, 5.55, 6.00, 6.05, 6.15, 6.25, 6.35, 6.45, 6.55, 7.00, 7.05, 7.15, 7.25, 7.35, 7.45, 7.55, 8.00, 8.05, 8.15, 8.25, 8.35, 8.45, 8.55, 9.00, 9.05, 9.15, 9.25, 9.35, 9.45, 9.55, 10.00, 10.05, 10.15, 10.25, 10.35, 10.45, 10.55, 11.00, 11.05, 11.15, 11.25, 11.35, 11.45, 11.55, 12.00, 12.05, 12.15, 12.25, 12.35, 12.45, 12.55, 1.00, 1.05, 1.15, 1.25, 1.35, 1.45, 1.55, 2.00, 2.05, 2.15, 2.25, 2.35, 2.45, 2.55, 3.00, 3.05, 3.15, 3.25, 3.35, 3.45, 3.55, 4.00, 4.05, 4.15, 4.25, 4.35, 4.45, 4.55, 5.00, 5.05, 5.15, 5.25, 5.35, 5.45, 5.55, 6.00, 6.05, 6.15, 6.25, 6.35, 6.45, 6.55, 7.00, 7.05, 7.15, 7.25, 7.35, 7.45, 7.55, 8.00, 8.05, 8.15, 8.25, 8.35, 8.45, 8.55, 9.00, 9.05, 9.15, 9.25, 9.35, 9.45, 9.55, 10.00, 10.05, 10.15, 10.25, 10.35, 10.45, 10.55, 11.00, 11.05, 11.15, 11.25, 11.35, 11.45, 11.55, 12.00, 12.05, 12.15, 12.25, 12.35, 12.45, 12.55, 1.00, 1.05, 1.15, 1.25, 1.35, 1.45, 1.55, 2.00, 2.05, 2.15, 2.25, 2.35, 2.45, 2.55, 3.00, 3.05, 3.15, 3.25, 3.35, 3.45, 3.55, 4.00, 4.05, 4.15, 4.25, 4.35, 4.45, 4.55, 5.00, 5.05, 5.15, 5.25, 5.35, 5.45, 5.55, 6.00, 6.05, 6.15, 6.25, 6.35, 6.45, 6.55, 7.00, 7.05, 7.15, 7.25, 7.35, 7.45, 7.55, 8.00, 8.05, 8.15, 8.25, 8.35, 8.45, 8.55, 9.00, 9.05, 9.15, 9.25, 9.35, 9.45, 9.55, 10.00, 10.05, 10.15, 10.25, 10.35, 10.45, 10.55, 11.00, 11.05, 11.15, 11.25, 11.35, 11.45, 11.55, 12.00, 12.05, 12.15, 12.25, 12.35, 12.45, 12.55, 1.00, 1.05, 1.15, 1.25, 1.35, 1.45, 1.55, 2.00, 2.05, 2.15, 2.25, 2.35, 2.45, 2.55, 3.00, 3.05, 3.15, 3.25, 3.35, 3.45, 3.55, 4.00, 4.05, 4.15, 4.25, 4.35, 4.45, 4.55, 5.00, 5.05, 5.15, 5.25, 5.35, 5.45, 5.55, 6.00, 6.05, 6.15, 6.25, 6.35, 6.45, 6.55, 7.00, 7.05, 7.15, 7.25, 7.35, 7.45, 7.55, 8.00, 8.05, 8.15, 8.25, 8.35, 8.45, 8.55, 9.00, 9.05, 9.15, 9.25, 9.35, 9.45, 9.55, 10.00, 10.05, 10.15, 10.25, 10.35, 10.45, 10.55, 11.00, 11.05, 11.15, 11.25, 11.35, 11.45, 11.55, 12.00, 12.05, 12.15, 12.25, 12.35, 12.45, 12.55, 1.00, 1.05, 1.15, 1.25, 1.35, 1.45, 1.55, 2.00, 2.05, 2.15, 2.25, 2.35, 2.45, 2.55, 3.00, 3.05, 3.15, 3.25, 3.35, 3.45, 3.55, 4.00, 4.05, 4.15, 4.25, 4.35, 4.45, 4.55, 5.00, 5.05, 5.15, 5.25, 5.35, 5.45, 5.55, 6.00, 6.05, 6.15, 6.25, 6.35, 6.45, 6.55, 7.00, 7.05, 7.15, 7.25, 7.35, 7.45, 7.55, 8.00, 8.05, 8.15, 8.25, 8.35, 8.45, 8.55, 9.00, 9.05, 9.15, 9.25, 9.35, 9.45, 9.55, 10.00, 10.05, 10.15, 10.25, 10.35, 10.45, 10.55, 11.00, 11.05, 11.15, 11.25, 11.35, 11.45, 11.55, 12.00, 12.05, 12.15, 12.25, 12.35, 12.45, 12.55, 1.00, 1.05, 1.15, 1.25, 1.35, 1.45, 1.55, 2.00, 2.05, 2.15, 2.25, 2.35, 2.45, 2.55, 3.00, 3.05, 3.15, 3.25, 3.35, 3.45, 3.55, 4.00, 4.05, 4.15, 4.25, 4.35, 4.45, 4.55, 5.00, 5.05, 5.15, 5.25, 5.35, 5.45, 5.55, 6.00, 6.05, 6.15, 6.25, 6.35, 6.45, 6.55, 7.00, 7.05, 7.15, 7.25, 7.35, 7.45, 7.55, 8.00, 8.05, 8.15, 8.25, 8.35, 8.45, 8.55, 9.00, 9.05, 9.15, 9.25, 9.35, 9.45, 9.55, 10.00, 10.05, 10.15, 10.25, 10.35, 10.45, 10.55, 11.00, 11.05, 11.15, 11.25, 11.35,

